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CEDS Project List

**SOUTHSIDE PDC
CEDs 2020-2025 PROJECT LIST**

Locality	Project	Portential Funding	Notes
Halifax County	Tobacco Heritage Trail (Rails to Trails) Extension Project-VDOT-MAP-21	TRRC	Regional
Halifax County	Sports Complex Joint Recreation Plan - Join forces with South Boston to develop a Sports Complex – soccer fields, ball fields, and gymnasium	USDA-RD	Regional
Halifax County	Purchase a Ladder Truck	USDA-RD	
Halifax County	Wild Blueways - Develop a canoe/kayak launch at Wolftrap Road	TRRC	Regional
Halifax County	County-wide Wireless Broadband Infrastructure & Access Project	EDA & DHCD-VATI	Regional
Halifax County	Fairgrounds Development - Property to serve as an event center and start-up ag-business hub center	USDA-RD & TRRC	
Halifax County	Regional Transit System - Facilitate transportation to and from local workforce development centers and worksites	EDA	Regional
Halifax County	Meadville Road Housing Rehab Project-CDBG	DHCD-CDBG	
Halifax County	Grand Springs Intersection Road Improvement Project - Improve traffic flow and safety along the Route 751/U.S. 58 Corridor	VDOT SmartScale	
Halifax County	Brownfield Site Improvement Project - Develop strategies to improve brownfields throughout the County (Halifax IDA received a \$590,000 EPA Coalition Brownfields Grant. They are partnering with County and Towns of South Boston & Halifax.	DEQ-Brownfield	Regional
Halifax County	Tank Consolidation and Line Improvement Project	USDA-RD	Regional
Halifax County	Meter Replacement Study	USDA-RD	Regional
Halifax County	Advanced Metering Meter Infrastructure Project	USDA-RD	
Halifax County	VIR Interconnection Project	USDA-RD	Regional
Halifax County	Interactive Infrastructure Mapping Project (Halifax IDA received \$100,000 USCAIP grant and partnered with HCSA on \$25,000 match to have IMIM developed. It is ready for Beta testing and training.	USCAIP	Regional
Halifax County	Mountain Road Sinai Road Waterline Interconnection Project	USDA-RD	
Halifax County	Install generators at critical facilities currently lacking a backup system	FEMA & VDEM	
Halifax County	Greens Folly Rd and Sinai Rd Intersection and Roadway Improvements	VDOT SmartScale	
Halifax County	Preparation of the Emergency Operations Plan (EOP) & the Continuity of Operations Plan (COOP)	CARES & Local Funding	
Town of Halifax	Halifax Downtown Revitalization Project-Streetscape Extension Phase II/War Memorial Enhancement-Utility Relocation, Wayfinding, Parking & Pedestrian Connections Master Plan/Commercial District Affiliate-VA Downtowns (DHCD)	VDOT-MAP-21	

**SOUTHSIDE PDC
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Town of Halifax	Toot's Creek Greenway-Tobacco Heritage Trail Spur: King's Bridge Landing/"Camp Halifax Court House" (Banister River) to Boyd's Ferry/"Greene's Crossing Landing" (Dan River)-Historic Halifax Roller Mill ("Banister Mills") Adaptive Reuse	TRRC	Regional
Town of Halifax	Banister Town Neighborhood Community Improvement Project-CDBG/Community Impact & Housing Market Analysis (town wide)-Housing Forward Virginia	DHCD-CDBG	
Town of Halifax	Halifax Marketplace Master Plan Redevelopment (former grocery building & parcel/Farmer's Market-209 S. Main Street)	DHCD-CDBG	
Town of Halifax	Burlington Industries Redevelopment Project – EPA Brownfields Coalition Grant/U.S. Highway 501/Scenic VA Byway 360 Roundabout & Industrial Access	VDOT Smartscale	Regional
Town of Halifax	Install generators at critical facilities currently lacking a backup system	FEMA & VDEM	
Town of Halifax	Halifax Rd (501)/Sunshine Dr. Intersection Improvements/Michael Baker International: Transportation Safety & Operations Study (town wide)	VDOT Smartscale	
Town of Halifax	Address vulnerabilities at critical and highly significant facilities (town office, farmers market, water tower used as a co-location facility)	DHCD-CDBG	
Town of South Boston	Development of John Randolph Boutique Hotel Project	DHCD-IRF & TRRC	
Town of South Boston	SOVA Innovation Hub Site Cleanup Project	VEDP-VBAF	
Town of South Boston	Poplar Creek Homes Project- 16 duplex rental homes housing 32 LMI families	DHCD-HOME	
Town of South Boston	Sports Complex Joint Recreation Plan - Work with Halifax County to develop a Sports Complex – soccer fields, ball fields, and gymnasium	USDA-RD	Regional
Town of South Boston	Small Business Recovery Assistance Project	CDBG-COVID	Regional
Town of South Boston	Trail Development - Tobacco Heritage and Dan River Trail Connection and Extension	TRRC	Regional
Town of South Boston	Dan River/Greene's Crossing Boat Launch Gateway Project	DCR-RTF	
Town of South Boston	Acquire, demolish, and convert frequently flooded properties into green space in the Riverdale area	VDEM	
Town of South Boston	Mitigation stormwater/flooding issues along: Hupp's Mill Plaza, Sutfin Rd, Edmunds Rd, and Railroad St.	USDA-RD	
Town of South Boston	Review fire hydrant locations to determine any areas lacking or underserved, coordinate new locations and installation with HCSA.	USDA-RD	
Town of South Boston	N. Main Street Community Improvement Project	DHCD-CDBG	
Town of South Boston	Construction of a park on Westside Drive	USDA-RD	
Town of South Boston	Hamilton Blvd Road Improvement Project - Widening and four-laning	VDOT Smartscale	
Town of South Boston	North Main Street Improvements widening and sidewalks	VDOT Smartscale	

**SOUTHSIDE PDC
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Town of South Boston	Improve pedestrian sidewalks in the Sinai Area.	VDOT-MAP-21	
Town of South Boston	Two-way traffic circle on Main Street near railroad tracks at the Dan River on 501	VDOT Smartscale	
Town of South Boston	Two-way traffic circle where Broad Street and Wilborn Avenue merge.	VDOT Smartscale	
Town of Virgilina	Install generator at one of the Town's higher producing wells	FEMA & VDEM	
Mecklenburg County	New Consolidated High/Middle School Project	Local	Regional
Mecklenburg County	Kinderton Technology Campus-Access and Upgrade Tier Level to improve marketability of the park	GO VA	
Mecklenburg County	Broadband Extension Project - Provide broadband to underserved/unserved homes and businesses	DHCD-VATI	Regional
Mecklenburg County	Quail Hollow Community Project-Housing Rehab	DHCD-CDBG	
Mecklenburg County	Herbert Drive/Prison Road/Hwy 58 upgrade	VDOT Revenue Sharing	Regional
Mecklenburg County	Bracey Water Tank Project - Install a tank to provide a redundant/improved water supply	USDA-RD	Regional
Mecklenburg County	Maintain Workforce Ready County Designation		Regional
Mecklenburg County	Hudgins Parking Lot Project	Local	
Mecklenburg County	Old Cox Road Upgrade Project	VDOT Revenue Sharing	
Mecklenburg County	Highway 58/Regional Airport Rd Intersection Improvements	VDOT Smartscale	
Mecklenburg County	Highway 58/Wooden Bridge Rd/Buggs Island Road Intersection Improvements	VDOT Smartscale	
Mecklenburg County	Highway 58/Baskerville Rd Intersection Improvements	VDOT Smartscale	
Mecklenburg County	Install generators at critical facilities currently lacking a backup system.	FEMA & VDEM	
Mecklenburg County	Preparation of the Emergency Operations Plan & the COOP.	CARES & Local Funding	
Mecklenburg County	Small Business Recovery Assistance Project	CDBG-COVID	Regional
Mecklenburg County	Civil Rights Education Heritage Trail	TRRC-SP	
Mecklenburg County	Extend water, sewer, & other pertinent utilities to the abandoned Prison Site near Boydton to improve prospect marketability of the site.	EDA	
Mecklenburg County	Extend water, sewer, & other pertinent utilities to the Ridge Road Site near Boydton to improve prospect marketability of the site.	EDA	
Town of Boydton	Tobacco Heritage Trail (Rails to Trails) Project - Extend Trail from Boydton to Clarksville	TRRC	Regional
Town of Boydton	Town Hall Upstairs Renovations	USDA-RD	

**SOUTHSIDE PDC
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Town of Boydton	Install generators at critical facilities currently lacking a backup system.	FEMA & VDEM	
Town of Boydton	Carter Ln Roadway and Stormwater Improvements	VODT	
Town of Chase City	Endly Street Community Project Phase 1 and Phase 2-Housing Rehab and Infrastructure Improvements	DHCD-CDBG	
Town of Chase City	Railroad Avenue & B Street Housing Project	DHCD-CDBG	
Town of Chase City	Revitalization of Vacant Commercial/Industrial Buildings	DHCD-IRF	
Town of Chase City	Sidewalk Development Plan - Promote pedestrian activity throughout Town	USDA-RD	
Town of Chase City	Regional Downtown Initiative - Partner with other towns in promoting and marketing community assets	Department of Tourism	Regional
Town of Chase City	Improvements to the Lee Building to serve as a multi-purpose housing and entrainment venue.	VHDA	
Town of Chase City	Achieve Historic Designation of its central business district	DHR	
Town of Chase City	Achieve Main Street Affiliate Designation	DHCD	
Town of Chase City	Mitigate stormwater issue on W 2nd St between N Washington St and Jefferson St.	USDA-RD	
Town of Chase City	Mitigate flooding and stormwater issues associated with Little Bluestone Creek at W 5th St and W 2nd St.	USDA-RD	
Town of Clarksville	Planters Warehouse Development - Reuse of a vacant warehouse for housing and commercial use.	DHCD-IRF	
Town of Clarksville	Burlington Brownfield Site Project - Obtain environmental clearance and implement a Feasibility Study to identify best use of the property	DEQ-Brownfield	
Town of Clarksville	The Cove Project - Construct 40 boat slips and a Pavilion to afford boaters the opportunity to utilize Clarksville's restaurants and shops	USDA-RD	Regional
Town of Clarksville	Clarksville Bridge Gateway Project - Intersection and bridge improvements to include bridge lighting and a bridge bike route	VDOT-MAP-21	
Town of Clarksville	Lakeside Park - Access and Upgrade Tier Level to improve marketability of the park	GO VA	
Town of Clarksville	Fine Arts Center Renovation Project	USDA-RD	
Town of Clarksville	Clarksville Municipal Dock Improvement Project	USDA-RD	
Town of Clarksville	Tobacco Heritage Trail-Across Bridge into Downtown Clarksville	TRRC	
Town of Clarksville	Construct a new mariner equipped with a shower and bath houses as well as the main office building	USDA-RD	
Town of Clarksville	Wastewater Improvement Project-Upgrade of the WWTP to modernize, improve the UV disinfection system, and upgrade Kinderton Pump Station.	USDA-RD	
Town of Clarksville	Water Improvement Project-Installation of new carbon room and automatic feeding system for the water treatment plant.	USDA-RD	
Town of Clarksville	Install generators at critical facilities currently lacking a backup system (Community Center, Town Shop, etc.).	FEMA & VDEM	

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Town of Clarksville	Community Center - Make improvements to allow it to be utilized as a storm shelter.	USDA-RD	
Town of Clarksville	US 58 BUS/US 15 Intersection Improvements - Proposed roundabout.	VDOT Smartscale	
Town of La Crosse	La Crosse Water Upgrade/Extension Project - Connect La Crosse to Tank on Hwy 58 and abandon in-town Tank; Upgrade from a 6" to an 8" line from post office to cemetery to improve flow to school and residents living on Peter Walker Road/Morris Town Circle; Install a variable speed pump at the existing booster station in South Hill which will ensure adequate flow for all; Place water meter and vault at Hwy 58 to improve fire protection, water flow and quality of Town water.	DHCD-CDBG & USDA-RD	Regional
Town of La Crosse	Sewer System Improvement Project - Sewer extension at South Hill end of Town; extend sewer to Atlantic Street & Seaboard Avenue to encourage residential development; relocate existing sewer pump station at Peach Street on the south side of Hwy 58 to the north side of Hwy 58.	DHCD-CDBG & USDA-RD	
Town of La Crosse	Extend water and sewer on County Club Road to the mobile home park.	DHCD-CDBG	
Town of La Crosse	Pine Street Community Project, Phases 1 & 2 -Housing Rehab, water line replacement, and storm drainage improvements.	DHCD-CDBG	
Town of La Crosse	Fire Station Construction Project - Construct new fire station to replace the current outdated station and provide additional space to house trucks.	USDA-RD	
Town of La Crosse	Install generators at critical facilities currently lacking a backup system (i.e. Roanoke pump station).	FEMA & VDEM	
Town of La Crosse	Partner with prospective developers for the improvement and utilization of the historic La Crosse Hotel.	DHCD-IRF	
Town of La Crosse	Highway 58/N Main St Intersection Improvements	VDOT Smartscale	
Town of La Crosse	Improve intersection at S. Main Street and St. Tammany	VDOT	
Town of La Crosse	Atlantic Street and Seaboard Avenue Project - Paving of the streets.	Local	
Town of South Hill	Completion of the \$2.4M Hwy 1/138 intersection traffic signal/roadway improvement project.	VDOT Revenue Sharing	
Town of South Hill	Construction of a new \$4M sewer line to meet the needs of new industrial operations at Hillcrest Industrial Park and the surrounding area	EDA	
Town of South Hill	Engineering of various water line improvements to meet the needs of industrial and LMI customers	DHCD-CDBG	
Town of South Hill	Raleigh Avenue Roadway Extension Project	VDOT	
Town of South Hill	Oakwood Cemetery Housing Rehab Project-2 nd and 3 rd Streets	DHCD-CDBG	
Town of South Hill	Rehabilitation and redevelopment of the former Franklin Street South Hill Elementary School into a mixed use facility-residential, community meeting space, and restaurant.	Local	

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Town of South Hill	Rehabilitation and redevelopment of the former Plank Road John Groom School into a mixed use facility- multifamily apartments and meeting space.	USDA-RD	
Town of South Hill	Downtown Historic District Designation	DHR	
Town of South Hill	Highway 58 roadway and intersection improvements from Country Ln to High St/Old Highway Fifty-Eight (618)	VDOT Smartscale	
Town of South Hill	Install generators at critical facilities currently lacking a backup system, such as the following pump stations: VCU, Parker Park, Wedgewood, Cycle Ln, and Sporoco.	FEMA & VDEM	
Town of South Hill	Streetscaping Project-Phase V-located along the north and south sides of W. Danville Street.	VDOT-MAP- 21	
Town of South Hill	SVFH-COVID Food Insecurity Project	CDBG-COVID	
Brunswick County	The Stonewall Industrial Park - Acquire and improve to serve as prospect-ready industrial sites	Go VA	
Brunswick County	Infrastructure Investment Plan - Extend and improve water, sewer, natural gas, and broadband services & determine the feasibility of forming a regional water & sewer authority.	USDA-RD	
Brunswick County	Brunswick Correctional Center Renovation Project - Reuse and development of the existing Correctional Center property	EDA & TRRC	Regional
Brunswick County	South Brunswick School Demolition and redevelopment of existing school site	DHCD-IRF	
Brunswick County	Market-Rate Housing Development Project - Seek options to achieve in-town subdivision market-rate housing options	VHDA	
Brunswick County	Alvis Road Housing Rehab Project	DHCD-CDBG	
Brunswick County	Chestnut Scattered Site Housing Project	DHCD-CDBG	
Brunswick County	Development of the currently vacant St. Paul's College	EDA	Regional
Brunswick County	Highway 58/Robinson Ferry Rd/Grandy Rd Intersection Improvements	VDOT Smartscale	
Town of Lawrenceville	Route 712 Road Improvement Project	VDOT Smartscale	
Brunswick County	Highway 58/Brunswick Square Shopping Center/Cattail Dr Intersection Improvements	VDOT Smartscale	
Brunswick County	Mitigate stormwater issues at the Alberta Fire Department	FEMA & VDEM	
Brunswick County	Preparation of the Emergency Operations Plan & the COOP.	CARES & Local Funding	
Brunswick County	Small Business Recovery Assistance Project	CDBG-COVID	Regional
Town of Alberta	Community Summer Meals Program - Summer breakfast and lunch programs for disadvantaged children, i.e. Community Garden	DHCD-CDBG	
Town of Alberta	Community Toddler Play Area - Develop an area of play for toddler to 7 years old, i.e. a Pre-School Park	USDA-RD	

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Town of Alberta	Community Dog Park - Transform the Alberta School Park into a dog park and area for community gatherings	USDA-RD	
Town of Alberta	Community After-School Youth Programs - Develop after-school programs for the area youth	DHCD-CDBG	
Town of Alberta	Colonial Downs Project - Convert the facility for use as a Casino	Local	
Town of Alberta	Emergency Services Enhancement Program - Develop and implement local programs that will provide immediate emergency service response for local citizens	FEMA & VDEM	
Town of Alberta	Tobacco Heritage Trail (Rails to Trails) Project – Design and construct a .6 mile segment of trail located in Town and complete design from Alberta to Danielstown. Additional trail projects include renovation of the existing train depot that is currently owned by the Town to serve as a Trailhead.	VDOT-MAP-21	Regional
Town of Alberta	Fire Station Renovation Project - Renovate the existing firehouse located beside the Town Office to provide community programs.	USDA-RD	
Town of Brodnax	Main Street sidewalk widening to cooperative limits	VDOT-MAP-21	
Town of Brodnax	Sewer Improvement Project - Install new sewer pumps to replace current inoperable pumps.	USDA-RD	
Town of Brodnax	Scattered Site Housing Rehab Project	DHCD-CDBG	
Town of Brodnax	Brodnax Depot Renovation Project - Acquire and renovate the Depot to serve as a Tobacco Heritage Trailhead facility equipped with bike racks.	VDOT-MAP-21	Regional
Town of Brodnax	Install generators at critical facilities currently lacking a backup system (i.e. pump stations).	FEMA & VDEM	
Town of Brodnax	Piney Pond Rd (Hwy 58)/Main St Intersection Improvements	VDOT Smartscale	
Town of Brodnax	Piney Pond Rd (Hwy 58)/Brodnax Fire Dept. - Install advance warning lights to alert traffic to emergency services vehicles entering the highway.	VDOT Smartscale	
Town of Brodnax	Demolition of abandoned structures located throughout the Town.	Local	
Town of Lawrenceville	Lawrenceville Downtown Revitalization Project-Pse II	VDOT-MAP-21	
Town of Lawrenceville	Lawrenceville North Main Street Sidewalk Project	VDOT-MAP-21	
Town of Lawrenceville	Sharp Street Sidewalk Project	VDOT-MAP-21	
Town of Lawrenceville	Tobacco Trail Head to Heritage Park Project	VDOT-MAP-21	
Town of Lawrenceville	Upgrade and Expansion of the Lawrenceville Wastewater Treatment Plant	USDA-RD	Regional
Town of Lawrenceville	Sewer I&I Improvement Project - Identify and improve town-wide I&I issues	USDA-RD	
Town of Lawrenceville	Water Quality Enhancement Projects	USDA-RD	Regional

**SOUTHSIDE PDC
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Town of Lawrenceville	Food Lion Complex/Cattail Drive/Route 58 Road Improvement Project	VDOT Smartscale	
Town of Lawrenceville	Lawrenceville Bypass Project-Reduce limited access around Lawrenceville	VDOT	Regional
Town of Lawrenceville	Sledge & Barkley Renovation to serve as a multi-purpose housing & retail establishment	DHCD-IRF & TRRC	



Southside PDC Active Projects List



**Southside Planning District Commission
Active Projects List
6/30/2020**

Project	Project Description	Applicant	Project Total	Funding Summary - From Grants and Loans								
				Agency	M Y	Submit Date	Amount Requested	Status	Amount Approved	Complete Date	Done ?	
Brunswick County												
Alvis Road Housing Rehabilitation Project	Eleven (11) LMI households, totaling 26 LMI persons, will benefit from the Alvis Road Housing Rehabilitation Project. Nine (9) structures will receive rehabilitation assistance, two (2) structures will be substantially reconstructed, and three (3) vacant, dilapidated structures will be demolished.	Brunswick County	\$520,425	DHCD-PG		03/25/15	\$30,000	Approved	\$30,000	06/30/17	<input checked="" type="checkbox"/>	
				DHCD-CDBG		03/28/17	\$519,925	Approved	\$519,925	08/31/20	<input type="checkbox"/>	
Brodnax Depot Renovation Project	Funds used to purchase and renovate the vacant railroad Depot located in downtown Brodnax to serve as a Trailhead to support the Tobacco Heritage Trail (THT).	Brodnax	\$515,368	TICR-ECDEV		10/10/14	\$121,030	Approved	\$121,030	01/12/21	<input type="checkbox"/>	
				MAP-21		11/01/14	\$306,348	Denied			<input checked="" type="checkbox"/>	
				MAP-21		10/28/15	\$315,245	Denied			<input checked="" type="checkbox"/>	
				MAP-21		10/24/16	\$140,500	Approved	\$140,500	01/12/21	<input type="checkbox"/>	
				MAP-21		10/30/17	\$248,638	Approved	\$248,638	01/12/21	<input type="checkbox"/>	
Brodnax Water System Improvement Project	Funds used to improve the Town's antiquated and inefficient water distribution system benefiting both in-town and out-of-town water customers. The project will benefit 59% LMI households and 53% LMI persons.	Brodnax	\$1,501,700	RD-SEARCH		07/31/14	\$30,000	Approved	\$30,000	02/01/15	<input checked="" type="checkbox"/>	
				DHCD-CDBG		03/01/15	\$1,000,000	Approved	\$1,000,000	10/10/19	<input checked="" type="checkbox"/>	
				RD-GRANT		04/01/15	\$677,000	Approved	\$677,000	10/29/18	<input checked="" type="checkbox"/>	
				RD-LOAN		04/01/15	\$190,000	Approved	\$190,000	10/29/18	<input checked="" type="checkbox"/>	
Brunswick County Small Business Recovery Assistance Project	Brunswick County has submitted a Letter of Interest to apply for a COVID-19 Small Business Recovery Assistance grant up to \$550,000 to offer grants up to \$10,000 to small businesses located throughout the County.	Brunswick County	\$550,000	DHCD-SBRAFF		06/16/20	\$550,000	Pending			<input type="checkbox"/>	
Chestnut Scattered Site Housing Project	Brunswick County is requesting CDBG assistance to rehabilitate or substantially reconstruct thirteen (13) homes scattered along U.S. One (Boynton Plank Road), Chestnut Road, Flat Rock Road, and Jones Drive.	Brunswick County	\$1,006,825	DHCD-PG		07/02/19	\$30,000	Approved	\$30,000	07/31/20	<input type="checkbox"/>	
				DHCD-CDBG		04/24/20	\$1,000,000	Pending			<input type="checkbox"/>	
Flat Rock Road Housing Rehabilitation Project	Project funds will be utilized to improve the Flat Rock Road community as follows: Rehabilitate 17 owner-occupied LMI units, substantially reconstruct 3 owner-occupied LMI units, rehabilitate 3 investor-owned LMI units and demolish 6 dilapidated, vacant units.	Brunswick County	\$964,113	DHCD-PG		01/06/15	\$30,000	Denied			<input checked="" type="checkbox"/>	
				DHCD-CDBG		03/25/15	\$1,000,000	Denied			<input checked="" type="checkbox"/>	
				DHCD-CDBG		03/23/16	\$956,088	Approved	\$956,088	04/01/20	<input checked="" type="checkbox"/>	
Heritage Trail Park Trail Head Ramp	Transportation funds are requested to create a new pedestrian access underneath the Route 46 bridge and to extend the trail 550' which will directly connect the trail located on South Street to the Tobacco Heritage Trail Heritage Park.	Lawrenceville	\$589,765	MAP-21		09/26/19	\$471,812	Pending			<input type="checkbox"/>	

Project	Project Description	Applicant	Project Total	Funding Summary - From Grants and Loans							
				Agency	M Y	Submit Date	Amount Requested	Status	Amount Approved	Complete Date	Done ?
Highway 58 & Dornia Avenue Housing Rehabilitation Project	Funds will be used to implement planning activities for a housing rehabilitation planning study in preparation for the submittal of a CDBG. Initial surveying revealed the proposed project area did not meet the eligibility requirements. SPDC will need to survey new residents and redefine the project boundaries to achieve a more viable project. Therefore, a CDBG application will not be submitted until March 2021.	Brodnax	\$30,000	DHCD-CDBG		07/11/19	\$3,000	Approved	\$3,000	06/30/21	<input type="checkbox"/>
Lawrenceville Downtown Revitalization Project, Phase II	Phase II will provide funding to replace sidewalk at the beginning of the trailhead on South Street continuing to New Street.	Lawrenceville	\$610,663	TEA-21		11/01/11	\$457,975	Approved	\$457,975	11/01/20	<input type="checkbox"/>
Lawrenceville Sidewalk Project	Project funds will be used to rebuild the existing sidewalks located along both sides of North Main Street from the Railroad Street Bridge to Hicks Street. This project will also replace the existing sidewalks that provide dangerous sidewalk transitions.	Lawrenceville	\$384,283	MAP-21		10/27/15	\$307,426	Approved	\$307,426	11/01/20	<input type="checkbox"/>
Sharp Street Sidewalk Project	The Town of Lawrenceville applied for Transportation Alternative funds to improve pedestrian safety, ADA compliance, network connectivity, and stormwater collection on Sharp Street. Project boundaries include the eastern side of Sharp Street from Riddick Street to New Hicks Street and the western side of Sharp Street from Riddick Street to New Street. Funds will be used for new and reconstructed sidewalks, entrances, curb and gutter, street lights, a cross walk, bump outs, and stormwater infrastructure.	Lawrenceville	\$642,651	MAP-21		10/21/16	\$289,371	Denied			<input checked="" type="checkbox"/>
						11/01/17	\$362,136	Denied		<input checked="" type="checkbox"/>	
						09/30/19	\$514,121	Pending		<input type="checkbox"/>	
Sledge and Barkley Redevelopment Project	Funds will be used to hire a consultant to provide a pro-forma budget and conceptual drawings for potential dining/food entrepreneur options. The Brunswick County IDA (BCIDA) also sought a TRRC-SSED grant to off-set costs for three activities to assist prospective businesses to evaluate the benefits of the Sledge and Barkley project. These activities include: 1) Engineering & Architectural study with full architectural plans, 2) Historic Preservation Tax Incentive program Part 1 & 2 applications, and 3) Marketing materials from gathered information to showcase mixed-use concepts for development of the Sledge & Barkley property.	Brunswick County	\$143,800	DHCD-CDBG		03/22/19	\$7,000	Denied	\$7,000		<input checked="" type="checkbox"/>
					TICR-ECDEV	07/24/19	\$71,900	Approved	\$71,900	09/30/21	<input type="checkbox"/>
Tobacco Heritage Trail - Alberta Segment	Funds will be used for engineering design of a 5.2 mile segment from Alberta to Danielstown and construction of a 0.6 mile segment from the Alberta Caboose to Alberta School Park located in downtown Alberta.	Alberta	\$416,261	TICR-ECDEV		10/10/14	\$205,211	Denied			<input checked="" type="checkbox"/>
					MAP-21	11/01/14	\$416,261	Approved	\$211,250	12/31/20	<input type="checkbox"/>
					TICR-ECDEV	03/01/16	\$205,011	Approved	\$104,066	12/31/20	<input type="checkbox"/>
					MAP-21	10/24/16	\$100,945	Denied			<input checked="" type="checkbox"/>
				MAP-21	11/01/17	\$185,145	Approved	\$185,145	12/31/20	<input type="checkbox"/>	

Project	Project Description	Applicant	Project Total	Funding Summary - From Grants and Loans							
				Agency	M Y	Submit Date	Amount Requested	Status	Amount Approved	Complete Date	Done ?
Halifax County											
Greene's Crossing Boat	The Town of South Boston will construct a new, highly visible boat/canoe/kayak launch on the Dan River in downtown South Boston. The launch will be located on the south bank of the Dan River at the bridge on U.S. 501 / Huell Matthews Highway, which represents a prominent gateway into downtown South Boston.	South Boston	\$876,500	DCR-RTF		08/02/19	\$701,200	Approved	\$701,200	05/30/21	<input type="checkbox"/>
Halifax County Small Business Recovery Assistance Project	South Boston has submitted a Letter of Interest to apply for a COVID-19 Small Business Recovery Assistance grant up to \$550,000 to offer grants up to \$10,000 to small businesses located throughout the County.	South Boston	\$550,000	DHCD-SBRAFF		06/10/20	\$550,000	Pending			<input type="checkbox"/>
Halifax County Tobacco Heritage Trail Extension - Phase I	Halifax County was awarded a \$200,000 Southside Economic Development grant from the Virginia Tobacco Commission and two Map-21 grants from VDOT totaling \$394,798 to extend 1.6 miles of abandoned railway, owned by Roanoke River Rails to Trails (RRRT), to be included in the Tobacco Heritage Trail (THT) System. This extension will begin at the current termini of the THT at Berry Hill Resort and end just before Miry Creek. This is a continuation of an existing trail in the Town of South Boston / Halifax County.	Halifax County	\$603,798	MAP-21		11/01/15	\$342,400	Denied			<input checked="" type="checkbox"/>
				TICR-ECDEV		03/01/16	\$200,000	Approved	\$200,000	08/31/20	<input type="checkbox"/>
				MAP-21		10/31/16	\$228,000	Approved	\$228,000	08/31/20	<input type="checkbox"/>
				MAP-21		10/31/17	\$166,798	Approved	\$166,798	08/31/20	<input type="checkbox"/>
John Randolph Hotel Redevelopment Project	The South Boston Industrial Development Authority (IDA) has been awarded a \$600,000 Southside Economic Development grant from the Tobacco Region Revitalization Commission, a \$475,000 Industrial Revitalization Fund grant from the Department of Housing and Community Development, a \$50,000 Virginia Brownfields Assistance Fund grant from the Virginia Economic Development Partnership to assist with the redevelopment of the former, historic John Randolph Hotel at 327 Main Street into a boutique hotel with 27 rooms, a restaurant, a rooftop bar, and a gift shop.	South Boston IDA	\$7,970,003	DHCD-IRF		09/26/12	\$100,000	Approved	\$100,000	12/15/16	<input checked="" type="checkbox"/>
				DHCD-IRF		03/01/17	\$500,000	Approved	\$475,000	03/31/21	<input type="checkbox"/>
				TICR-ECDEV		03/17/17	\$1,000,000	Approved	\$600,000	03/31/21	<input type="checkbox"/>
				VEDP-VBAF		10/12/17	\$50,000	Approved	\$50,000	03/31/21	<input type="checkbox"/>
Meadville Road Housing Rehabilitation Project	Project activities include rehabilitation of six (6) owner-occupied LMI units, rehabilitation of two (2) investor-owned LMI units, substantial reconstruction of three (3) owner-occupied LMI units, demolition of four (4) dilapidated vacant homes/structures, and removal of unsightly debris and trash from the project area through a neighborhood clean-up campaign.	Halifax	\$811,695	DHCD-PG		02/13/17	\$30,000	Approved		06/30/18	<input checked="" type="checkbox"/>
				DHCD-CDBG		03/29/18	\$803,745	Approved	\$803,745	03/30/21	<input type="checkbox"/>
Riverdale Acquisition Project	The Town of South Boston will acquire and demolish 14 commercial structures and their auxiliary buildings, along with the vacant parcels between or adjacent to the structures, and dedicate the land to open space use.	South Boston	\$2,655,407	VDEM		05/30/19	\$2,522,636	Pending			<input type="checkbox"/>
South Boston N. Main Street Community Improvement Project	The Town will utilize SPDC staff to assess the housing needs, interest, and eligibility of forty-seven (47) homes on N. Main Street for a potential CDBG application.	South Boston	\$3,000	DHCD-PG		05/29/20	\$3,000	Approved	\$3,000	08/31/20	<input type="checkbox"/>

Project	Project Description	Applicant	Project Total	Funding Summary - From Grants and Loans							
				Agency	M Y	Submit Date	Amount Requested	Status	Amount Approved	Complete Date	Done ?
SOVA Innovation Hub Project	The South Boston IDA is requesting \$50,000 from the VBAF to abate asbestos containing materials, remove two (2) underground storage tanks, and assist with demolition of two (2) buildings. They have also received a \$80,000 GOVA Capacity Building Grant from Region 3 to assist with site development and plans, assist with programming review, complete an economic impact assessment, and assist with planning for prospective industries. A multi-use facility known as the Southern Virginia (SOVA) Innovation Hub will be constructed to house a new headquarters for MBC and provide office, co-working and meeting/conference space with incubator support services for start-up companies and companies needing temporary office space while their manufacturing facilities are being built.	South Boston IDA	\$5,350,700	VEDP-VBAF		03/05/19	\$50,000	Approved	\$50,000	09/30/20	<input type="checkbox"/>
Sutphin Interceptor / Cowford Road Sewer Project	The HCSA is regionalizing the sewer service in Halifax County which includes decommissioning of the Cowford WWTP and converting it into a pump station (Cowford Pump Station) to convey wastewater from the Town of Halifax to the Town of South Boston service area via the Sutphin Road Interceptor.	Halifax County Service Authority	\$6,189,964	RD-LOAN		11/01/16	\$4,600,000	Approved	\$4,600,000	12/31/19	<input checked="" type="checkbox"/>
Mecklenburg County											
Chase City Sewer Improvement Project	The Town has applied for a USDA-RD SEARCH grant to to develop a Preliminary Engineering Report (PER) of the Town's existing sanitary sewer system to evaluate necessary improvements and to develop an Environmental Review (ER) for those areas of improvements.	Chase City	\$30,000	RD-SEARCH		06/30/20	\$30,000	Pending			<input type="checkbox"/>
Clarksville Southwest Downtown Community Improvement Project - Phase II	Funds will be used to rehabilitate 12 LMI (7 in MY-1 and 5 in MY-2) homes benefiting 26 LMI people; implement on-site and off-site storm drainage improvements; replacement of an old antiquated sewer line and laterals, improve the 7th Street Pump Station, and construct new sidewalks, an overall 80% benefit to LMI persons. This project was funded as a multi-year project.	Clarksville	\$1,850,140	DHCD-PG		05/01/12	\$30,000	Approved	\$30,000	06/30/14	<input checked="" type="checkbox"/>
				DHCD-CDBG		03/26/14	\$1,237,020	Approved	\$1,237,020	12/31/19	<input checked="" type="checkbox"/>
Clarksville WWTP Disinfection Evaluation	The SPDC only assisted with writing this planning grant. The Town of Clarksville administered the grant. The Town applied to USDA-RD for a SEARCH Grant to complete a Preliminary Engineering Report and Environmental Review on the disinfection processes at its Wastewater Treatment Plant.	Clarksville	\$30,000	RD-SEARCH		03/01/18	\$30,000	Approved	\$30,000	09/30/19	<input checked="" type="checkbox"/>
Endly Street Community Improvement Project - Phase I	Project activities include housing rehab, sewer replacement, and improvements to 5th Street Pocket Park located in the Endly Street community. A total of ten LMI homes will receive rehab assistance. Collectively, the activities on Endly Street Phase I will benefit a total of 49 people of which 40, or 82%, are LMI.	Chase City	\$1,205,514	DHCD-PG		02/15/16	\$30,000	Approved	\$30,000	06/30/17	<input checked="" type="checkbox"/>
				DHCD-CDBG		03/29/17	\$1,139,735	Denied			<input checked="" type="checkbox"/>
				DHCD-CDBG		03/30/18	\$1,187,294	Approved	\$1,187,294	03/30/21	<input type="checkbox"/>
Endly Street Community Improvement Project - Phase II	This project will rehabilitate and/or substantially reconstruct 13 low- and moderate-income housing units, correct sewer and drainage infrastructure issues and demolish a dilapidated vacant non-residential structure. These activities will benefit a total of 48 persons, of which 44 or 92% are LMI.	Chase City	\$1,396,216	DHCD-PG		06/27/18	\$20,000	Approved	\$20,000	06/30/19	<input checked="" type="checkbox"/>
				DHCD-CDBG		03/29/19	\$1,374,406	Approved	\$1,374,406	02/01/22	<input type="checkbox"/>

Funding Summary - From Grants and Loans

Project	Project Description	Applicant	Project Total	Funding Summary - From Grants and Loans								
				Agency	M Y	Submit Date	Amount Requested	Status	Amount Approved	Complete Date	Done ?	
Highway 49 Skipwith Housing Rehabilitation Project	Project activities include rehabilitation of 2 owner-occupied LMI units, rehabilitation of 5 investor-owned LMI units, substantial reconstruction of 7 owner-occupied LMI units, demolition of 4 dilapidated, vacant units, and removal of unsightly debris and trash throughout the neighborhood. Two additional owner-occupied LMI homes will be substantially reconstructed through the Indoor Plumbing Rehabilitation Program and credited as local leverage.	Mecklenburg County	\$1,209,422	DHCD-PG		01/15/15	\$30,000	Approved	\$15,000	06/30/16	<input checked="" type="checkbox"/>	
				DHCD-CDBG		03/25/15	\$999,919	Denied				<input checked="" type="checkbox"/>
				DHCD-CDBG		03/23/16	\$999,997	Approved	\$999,997	12/06/19	<input checked="" type="checkbox"/>	
Mecklenburg County Small Business Recovery Assistance Project	Mecklenburg County has submitted a Letter of Interest to apply for a COVID-19 Small Business Recovery Assistance Grant up to \$550,000 to offer grants up to \$10,000 to small businesses located throughout the County.	Mecklenburg County	\$550,000	DHCD-SBRAFF		06/12/20	\$550,000	Pending				<input type="checkbox"/>
Pine Street Neighborhood Improvement Project - Phase I	Project funds will be utilized to improve the Pine Street community. Phase I will entail rehabilitating and/or substantially reconstructing 9 LMI units benefiting 15 LMI persons, repairing sewer lines and manholes, installing new waterline and fire hydrants, and completing storm water improvements. Project activities will benefit 34 total persons of which 19 are LMI.	La Crosse	\$1,397,979	DHCD-PG		02/13/18	\$40,000	Approved	\$40,000	06/30/19	<input checked="" type="checkbox"/>	
				DHCD-CDBG		03/28/19	\$1,379,044	Approved	\$1,397,044	02/01/22	<input type="checkbox"/>	
Pine Street Neighborhood Improvement Project, Phase 2	Project funds will be used to rehabilitate seven LMI homes, substantial reconstruction of one LMI home, demolition of one vacant, residential structure, water, sewer, and storm drainage improvements. This project will benefit 37 persons of which 32 are LMI.	La Crosse	\$1,339,811	DHCD-PG		08/13/19	\$30,000	Approved	\$30,000	06/28/20	<input type="checkbox"/>	
				DHCD-CDBG		04/20/20	\$1,398,861	Pending	\$0		<input type="checkbox"/>	
Planter's Tobacco Warehouse Redevelopment Project	The Clarksville Economic Development Administration has received a \$600,000 Industrial Revitalization Fund grant from the Department of Housing and Community Development and a \$50,000 Virginia Brownfields Assistance Fund grant from the Virginia Economic Development Partnership to redevelop the former Planter's Tobacco Warehouse into a multi-use facility with apartments and a restaurant. The total project cost is approximately \$2.9 million.	Clarksville	\$2,876,090	VHDA		08/21/14	\$20,000	Approved	\$20,000	08/30/15	<input checked="" type="checkbox"/>	
				DHCD-IRF		10/01/15	\$600,000	Denied			<input checked="" type="checkbox"/>	
				DHCD-IRF		05/19/16	\$600,000	Approved	\$600,000	07/31/21	<input type="checkbox"/>	
				VEDP-VBAF		08/24/17	\$50,000	Approved	\$50,000	07/31/21	<input type="checkbox"/>	
Quail Hollow Housing Rehab Project	Twenty-three (23) households, totaling 48 LMI persons, will benefit from the Quail Hollow Road Project. Twenty-one (21) structures will receive rehabilitation assistance, and two (2) structures will be substantially reconstructed.	Mecklenburg County	\$1,002,390	DHCD-PG		02/28/17	\$40,000	Approved	\$40,000	06/30/18	<input checked="" type="checkbox"/>	
				DHCD-CDBG		03/29/18	\$821,076	Denied			<input checked="" type="checkbox"/>	
				DHCD-CDBG		03/22/19	\$1,000,000	Approved	\$1,000,000	01/08/22	<input type="checkbox"/>	
Robert E. Lee Building	The Town of Chase City applied for an Area Market Study and a Feasibility Study. The market study will focus on the demand for upper story housing and the Feasibility Study will determine best uses for the Robert E. Lee Building.	Chase City	\$20,000	VHDA		05/18/20	\$20,000	Pending			<input type="checkbox"/>	
South Hill Streetscaping, Phase V	Transportation funds are requested to relocate overhead utilities, install curb and gutter, sidewalk entrances, and decorative street lamps. The South Hill Streetscaping Project is located along the north and south sides of W. Danville Street between S. Lunenburg Avenue starting from Brunswick Avenue to Goodes Ferry Street.	South Hill	\$1,191,771	MAP-21		09/27/19	\$953,417	Pending			<input type="checkbox"/>	

Project	Project Description	Applicant	Project Total	Funding Summary - From Grants and Loans							
				Agency	M Y	Submit Date	Amount Requested	Status	Amount Approved	Complete Date	Done ?
Southern Virginia Food Hub/Makers Market	The Southern Virginia Food Hub, a non-profit 501(c)(3) corporation, is located in the heart of downtown South Hill. Main objectives include: 1) Increase consumer access to local foods via a retail market open six days per week, 2) Assist small artisan/food businesses and farmers to become profitable and sustainable via incubator style services including access to a commercial kitchen, 3) Offer educational classes to local citizens and farmers/producers and forming partnerships to strengthen local Farm-to-School initiatives, and 4) Increase foot traffic in downtown South Hill by supporting nearby events held at the local Colonial Theatre and Farmers Market. Grant funds will be used to renovate the building, purchase equipment, and assist with training initiatives and class instruction for one year.	South Hill	\$1,001,164	TICR-AG		09/28/15	\$79,776	Approved	\$79,776	03/31/19	<input checked="" type="checkbox"/>
				RD-RBEG		05/06/16	\$179,036	Denied			<input checked="" type="checkbox"/>
				DHCD-IRF		05/19/16	\$179,036	Approved	\$179,036	05/31/19	<input checked="" type="checkbox"/>
				TICR-AG		10/01/16	\$179,036	Approved	\$179,036	05/31/19	<input checked="" type="checkbox"/>
				DHCD-LIG		04/07/17	\$271,800	Approved	\$298,890	04/20/20	<input checked="" type="checkbox"/>
				VEDP-VBAF		10/25/17	\$50,000	Approved	\$50,000	03/31/19	<input checked="" type="checkbox"/>
				VDAC-RRTF		11/17/17	\$204,336	Approved	\$62,176	03/31/19	<input checked="" type="checkbox"/>
				RD-RBEG		04/27/18	\$75,000	Approved	\$75,000	12/30/20	<input type="checkbox"/>
Regional											
Comprehensive Economic Development Strategy (CEDS) Update	The CEDS presents the overall comprehensive planning and action process engaged in by the SPDC. Approval of this document by the US Economic Development Administration (EDA) establishes the Southside Planning District's eligibility for EDA financial assistance. In addition, this document provides an evaluation of economic conditions, which is useful in making future development decisions. The CEDS spans a five-year planning period, and is updated annually. The SPDC is currently underway with a comprehensive update that will assist in the development of the 2020 CEDS document for the five-year planning period of 2020 - 2025.	SPDC	\$70,000	EDA		07/01/19	\$70,000	Approved	\$70,000	10/31/20	<input type="checkbox"/>
FY-2020 Rural Transportation Planning Work Program	The Rural Transportation Planning Work Program for FY-2020 consists of: 1) Administrative and Work Program Development (reports, bookkeeping, preparing FY-2021 Work Program documents, securing approvals, attending workshops/meetings), 2) Grant Preparation (Smart Scale, TA Set-Aside, etc.), 3) 2045 Rural Long-Range Transportation Plan, 4) Regional Bicycle, Pedestrian and Trails Planning (Update and consolidate two existing bike plans into one regional plan, assist and support Tobacco Heritage Trail planning efforts), 5) Consolidate existing bicycle and pedestrian recommendations into a GIS shapefile, 6) Assist VDOT's Transportation Mobility and Planning Division in Updating a Comprehensive Plan Database, 7) Administer the SPDC's Title VI Program, 8) Other Technical Assistance and Participation (participate in Vtrans and Smart Scale, attend Fall Transportation meetings, provide transportation data to localities as requested, keep the SPDC website update and current on transportation planning matters, provide assistance with the Tobacco Heritage Trail website and maps, provide technical assistance on transportation projects including: GPS, GIS, maps, and data.	SPDC	\$72,500	VDOT-WP		04/27/18	\$72,500	Approved	\$72,500	06/30/20	<input type="checkbox"/>

Project	Project Description	Applicant	Project Total	Funding Summary - From Grants and Loans							
				Agency	M Y	Submit Date	Amount Requested	Status	Amount Approved	Complete Date	Done ?
Next Generation 911 GIS Data Improvement Project	This project will correct deficiencies in the three-member Counties' address point (AP) and road centerline (RCL) GIS data, which the localities will utilize for their Next Generation 911 initiatives beginning in 2020. The AP and RCL data must conform to a much higher standard to support geographic-based call routing as opposed to MSAG/ALI based routing currently in place. Halifax County is the host county for this regional project.	Halifax County	\$45,000	VITA-PSAP		09/01/16	\$45,000	Approved	\$45,000	12/31/19	<input checked="" type="checkbox"/>
Regional GIS Technical Assistance to Member Counties FY20	Staff provides contractual GIS services to all three member counties. These services include 911 map/data updates, address point and centerline management, assistance with 911 MSAG/ALI issues, assistance with NG911 initiatives, and compliance with 911 GIS standards. Each County greatly benefits from this regional approach as 911 GIS operations are largely the same from County to County and many hours can be saved by approaching tasks on a regional basis. Other services include GIS mapping for other County departments, on-site requirements, new address assignments, assistance with specific GIS projects, and planning/zoning mapping.	SPDC	\$46,800	MECK CO		07/01/19	\$24,000	Approved	\$24,000	06/30/20	<input type="checkbox"/>
				HALIFAX CO		07/01/19	\$18,000	Approved	\$18,000	06/30/20	<input type="checkbox"/>
				BCSO		07/01/19	\$4,800	Approved	\$4,800	06/30/20	<input type="checkbox"/>
Regional Hazard Mitigation Plan Update (PD 13)	The Southside PDC will conduct a comprehensive review and update of the 2013 Natural Hazard Mitigation Plan for PD 13.	SPDC	\$100,000	VDEM		10/21/16	\$20,000	Approved	\$20,000	10/30/20	<input type="checkbox"/>
				FEMA		10/21/16	\$75,000	Approved	\$75,000	10/30/20	<input type="checkbox"/>
SOVA WorkHub Project	(SPDC Assisted With Grant Submission Only) SVCC requested \$146,677 from USDA Rural Development's RDBG program to remodel existing space to serve as coworking space that will serve the Southside region. The WorkHub will be an innovative coworking space situated inside the Lake Country Advanced Knowledge Center in South Hill. The WorkHub will focus on providing spaces for IT and other sector remote workers, entrepreneurs, and professional service firms who need an intermittent office space in the area.	SVCC	\$146,677	RD-RBDG		04/15/20	\$146,677	Pending			<input type="checkbox"/>
The Civil Rights in Education Heritage Trail	With Special Projects funding from the TRRC, Virginia's Crossroads will 1) add twelve (12) new Civil Rights in Education Heritage Trail (CRIEHT) locations to the existing forty-one (41) sites; 2) complete the design portion of the graphic panel inserts to reflect the newly designed map and trail listing for continuity with the existing locations; 3) refurbish the existing pedestals; 4) make every existing site ADA compliant; 5) install new wayfinding signs; and 6) complete an Economic Impact Study. Mecklenburg County is acting as the fiscal agent for Virginia's Crossroads (formerly known as Virginia's Retreat).	Mecklenburg County	\$140,000	TICR-SP		10/17/19	\$70,000	Approved	\$70,000	02/01/22	<input type="checkbox"/>

	# Active Projects	Total Project Costs	Submitted Applications	Total Requested	# Approved	Total Approved
Brunswick County	13	\$7,875,854	31	\$10,742,088	18	\$5,290,943
Halifax County	9	\$25,011,067	16	\$11,847,779	13	\$7,977,743
Mecklenburg County	14	\$15,100,497	34	\$15,828,789	24	\$9,024,675
Regional	7	\$620,977	10	\$545,977	9	\$399,300
Grand Totals	43	\$48,608,395	91	\$38,964,633	64	\$22,692,661

Funding Sources

ALTRIA	Altria Group
BCSO	Brunswick County Sheriff's Office
BIKES	PeopleForBikes (Bikes Belong)
DCR	Virginia Department of Conservation and Recreation
DCR-RTF	Virginia Department of Conservation and Recreation - Recreational Trails Fund
DCR-VLCF	Virginia Department of Conservation and Recreation - Va. Land Conservation Fund Grant Program
DEQ	Virginia Department of Environmental Quality
DES	Dominion Environmental Stewardship
DGIF	Virginia Department of Game & Inland Fisheries
DHCD-BEE	Virginia Department of Housing and Community Development - Building Entrepreneurial Economies G
DHCD-CDAG	Virginia Department of Housing and Community Development - Commercial District Affiliate Grant
DHCD-CDBG	Virginia Department of Housing and Community Development - Community Development Block Grant
DHCD-IRF	Virginia Department of Housing and Community Development - Industrial Revitalization Fund
DHCD-LIG	Virginia Department of Housing and Community Development - Local Innovation Grant
DHCD-PG	Virginia Department of Housing and Community Development - Planning Grant
DHCD-SBRAAF	Virginia Department of Housing and Community Development - Small Business Recovery Assistance
DHCD-VMS	Virginia Department of Housing and Community Development - Virginia Main Street
DHCD-VTG	Virginia Department of Housing and Community Development - Virginia Telecommunications Grant
DHR	Virginia Department of Historic Resources
DOC	Virginia Department of Corrections
EDA	US Economic Development Administration
EPA-STAG	US Environmental Protection Agency - State and Tribal Assistance Grant Programs
FEMA	Federal Emergency Management Agency
FHA-NSBP	US Department of Transportation, Federal Highway Administration - National Scenic Byways Program
FHWA	US Federal Highway Administration
GOVA-R3 CB	GOVA-R3 Capacity Building Grant
GOVA-R3 ERR	GOVA-R3 Economic Recovery & Resiliency (ERR)
GOVA-R3 ERR-CB	GOVA-R3 Economic Recovery & Resiliency (ERR) Capacity Building (CB)
GOVA-R3 PC	GOVA-R3 Per Capita Grant
GOVA-SC	GOVA-State Competitive
HALIFAX CO	Halifax County
MAP-21	Virginia Department of Transportation - Moving Ahead for Progress in 21st Century
MECK CO	Mecklenburg County
NCCF-DWF	NC Community Foundation - Duke Water Fund
NFWF	National Fish & Wildlife Foundation
NTIA	National Telecommunications and Information Administration
RD	US Department of Agriculture, Rural Development
RD-CONS	US Department of Agriculture, Rural Development - Construction Grant
RD-GRANT	US Department of Agriculture, Rural Development - Grant
RD-LOAN	US Department of Agriculture, Rural Development - Loan
RD-PG	US Department of Agriculture, Rural Development - Planning Grant
RD-RBDG	US Department of Agriculture, Rural Development - Rural Business Development Grant
RD-SEARCH	US Department of Agriculture, Rural Development - SEARCH Grant
RTC	Rails-to-Trails Conservancy
SBA	US Small Business Administration
SVCC	Southside Virginia Community College
TEA-21	Virginia Department of Transportation - Transportation Equity Act for the 21st Century
TICR	Tobacco Indemnification and Community Revitalization Commission

TICR-AG	Tobacco Indemnification and Community Revitalization Commission - Agriculture
TICR-ECDEV	Tobacco Indemnification and Community Revitalization Commission - Economic Development
TICR-EDUC	Tobacco Indemnification and Community Revitalization Commission - Education
TICR-R	Tobacco Indemnification and Community Revitalization Commission - Reserve/ARRA
TICR-SP	Tobacco Indemnification and Community Revitalization Commission - Special Projects
VDAC-RRTF	Virginia Department of Agriculture & Community Services - Rural Rehabilitation Trust Fund
VDEM	Virginia Department of Emergency Management
VDH	Virginia Department of Health
VDOF-GIC	Virginia Department of Forestry - Green Infrastructure Center Technical Assistance
VDOT-ED	Virginia Department of Transportation - Economic Development Access Program
VDOT-HB2	Virginia Department of Transportation - HB2
VDOT-RS	Virginia Department of Transportation - Revenue Sharing
VDOT-STIM09	Virginia Department of Transportation - Stimulus Funding
VDOT-WP	VDOT Rural Transportation Planning Work Program
VEDP-VBAF	Virginia Economic Development Partnership - Virginia Brownfields Assistance Fund
VGA	Virginia's Growth Alliance
VHDA	Virginia Housing Development Authority
VITA-PSAP	Virginia Department of Information Technology - PSAP Grants
VLCF	Virginia Land Conservation Fund
VTC	Virginia Tourism Corporation
WELLS-FARGO	Wells Fargo's Environmental Solutions for Communities



GO Virginia Active Projects List

Project	Project Description	Applicant	Project Total	Funding Summary - From Grants and Loans						
				Agency	Submit Date	Amount Requested	Status	Amount Approved	Complete Date	Done ?
GOVA Region 3 Bridge to Recovery Project	<p>Subgrantee: Southern Virginia Regional Alliance</p> <p>The GOVA Region 3 Bridge to Recovery Project is a plan for a comprehensive and collaborative approach to plan and subsidize support to key sectors in order to prepare them for the recovery stages of COVID-19 providing regional support and a unified approach to matching business needs with service provider solutions to meet the mandates and needs created by the COVID-19 pandemic.</p>	SPDC	\$2,136,500	GOVA-R3 ERR	05/22/20	\$925,000	Approved	\$925,000	06/30/22	<input type="checkbox"/>
Operation Last Mile: Critical Drone Delivery Testing	<p>DroneUp will test drones for a week at St. Paul's College in Lawrenceville to determine feasibility of delivering last mile medical supplies to certain localities cut off due to quarantine/social distancing.</p>	Virginia's Growth Alliance	\$150,215	GOVA-R3 ERR	04/07/20	\$75,000	Approved	\$75,000	10/15/20	<input type="checkbox"/>
IALR Major Clarity Platform	<p>Subgrantee: Institute of Advanced Learning Research (IALR)</p> <p>IALR, on behalf of and in partnership with 13 Region 3 school divisions, is requesting \$90,140.36 to support a common career development platform, Major Clarity, to be used with over 23,000 middle and high school students. The GOVA request would be matched by local and private funds totaling \$122,809.63 for a total project budget of \$212,949.98.</p>	SPDC	\$212,950	GOVA-R3 CB	04/15/20	\$90,140	Approved	\$90,140	09/30/21	<input type="checkbox"/>
Entrepreneurship and Innovation Investment Strategy	<p>Subgrantee: MidAtlantic Broadband Corporation (MBC)</p> <p>Written strategies will be developed to improve the capacity of the Region for business formation and scaleup that leads to higher paying jobs. Implementation steps will be created that address the operational structure and financial sustainability of the strategy with examples of financial sources.</p>	SPDC	\$175,000	GOVA-R3 CB	08/08/19	\$100,000	Approved	\$100,000	09/20/20	<input type="checkbox"/>
SOVA Innovation Hub	<p>Subgrantee: MidAtlantic Broadband Corporation (MBC)</p> <p>MidAtlantic Broadband Corporation received a \$80,000 GOVA Capacity Building Grant from Region 3 to assist with site development and plans, assist with programming review, complete an economic impact assessment, and assist with planning for prospective industries. A multi-use facility known as the Southern Virginia (SOVA) Innovation Hub will be constructed to house a new headquarters for MBC and provide office, co-working and meeting/conference space with incubator support services for start-up companies and companies needing temporary office space while their manufacturing facilities are being built.</p>	SPDC	\$160,000	GOVA-R3 CB	07/16/18	\$80,000	Approved	\$80,000	08/31/20	<input type="checkbox"/>

Project	Project Description	Applicant	Project Total	Funding Summary - From Grants and Loans						
				Agency	Submit Date	Amount Requested	Status	Amount Approved	Complete Date	Done ?
GO-TEC Training Program-Phase 2	<p>Subgrantee: Institute of Advanced Learning Research (IALR)</p> <p>The Great Opportunities in Technology and Engineering Careers (GO TEC) Phase Two project is a strategic talent pipeline initiative designed to attract twelve new companies within ten years, creating up to 600 new jobs with average salaries of \$61,250, and a potential for up to \$100 million in new investment in the Commonwealth. GO TEC is a partnership between employers, economic developers and seven regional higher education institutions in GO Virginia Regions 1, 3, and 4. The GO TEC partners requested \$4.896M in GO Virginia competitive funds to build multiple talent pipelines, particularly in the advanced manufacturing sector, through four strategic industry-identified areas: robotics and mechatronics; precision machining and metrology; welding; and advanced materials. The project is supported by five full-time staff and a 21-member Board of Directors who will lead GO TEC efforts across 22 Virginia localities.</p>	SPDC	\$9,812,490	GOVA-SC	02/01/18	\$4,896,528	Approved	\$4,896,528	06/30/21	<input type="checkbox"/>
GO-TEC Training Program-Phase 1	<p>Subgrantee: Danville Community College (DCC).</p> <p>The Great Opportunities in Technology and Engineering Careers (GO-TEC) collaborative primary goals are: to expand existing curriculum offered by the six higher education partners, build a regional training system of scale for career training for careers in IT and focused areas in advanced manufacturing, and develop a pipeline beginning in middle school to increase the number of students entering the targeted five training areas of need (Precision Machining; Welding; IT/Cyber Security; Robotics, Automation & Mechatronics; and Advanced Materials). The approach used through this collaborative is to build on the strengths of each of the higher education partners to develop a training pipeline of scale that will meet the recruitment needs of existing employers.</p>	SPDC	\$898,401	GOVA-R3 PC	09/27/17	\$648,000	Approved	\$648,000	12/31/20	<input type="checkbox"/>

	# Active Projects	Total Project Costs	Submitted Applications	Total Requested	# Approved	Total Approved
Regional	7	\$13,545,556	7	\$6,814,668	7	\$6,814,668
Grand Totals	7	\$13,545,556	7	\$6,814,668	7	\$6,814,668



LCDC Loan Flyer



Lake Country Development Corporation

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Phone: (434) 447-7101

Email: scooper@southsidepdc.org

Lake Country Development Corp. (LCDC) was formed in 1981 as a private, non-profit 501 (c) (3) corporation responsible for the administration of revolving loan funds to promote job creation in the Southside Planning District Region. Loan funds are provided to locating and expanding businesses and industries in the area. Lake Country is a lender of "last resort", **thus a bank referral or denial letters are required (except on microloan pool requests).**

EDA Pool

Eligible Applicants:

- Units of local government.
- Public and private nonprofit organizations.
- Small to medium sized businesses that are engaged in technology, biotechnology, tourism, basic industry, manufacturing, **non-retail** commercial and service operations.

IRP Pool

Eligible Applicants:

- Private, for-profit firms.
- Local IDA's.

Microloan Pool

Eligible Applicants:

- Small business owners.

Eligible Activities:

- Working Capital and Start-Up Funds.
 - Fixed Asset Financing.
- Land Development / Infrastructure Improvements.
- Rehabilitation / Renovation of Existing Building.

Loan Guidelines:

- **Job Creation / Retention = One job for every \$40,000 borrowed.**
- **Loan Amount** = \$40,000 - \$400,000.
- **Interest Rate** = 3 points below prime, with a floor of 3%.
- **Minimum Equity** = 10% - 15% .
- **Security** = Lien on fixed assets & personal guarantee(s).
- **Loan Term** = Fixed Assets 10-15 yr.; Working Capital = max 5 yr.
- **Loan Origination Fee** = 1%, not to exceed \$2,500.
- **Closing Costs** = 100% paid by borrower.

Loan Guidelines:

- **No Job Creation / Retention criteria.**
- **Loan Amount** = \$25,000 - \$150,000.
- **Interest Rate** = 3 points below prime, with a floor rate of 4%.
- **Minimum Equity** = 15% .
- **Security** = Lien position on fixed assets & personal guarantee(s).
- **Loan Term** = Fixed Assets = max 25 yr.; Working Capital = max 5 yr.
- **Loan Origination Fee** = 1%
- **Closing Costs** = 100% paid by borrower.

Loan Guidelines:

- **No Job Creation / Retention criteria.**
- **No bank referral/denial letters required**
- **Loan Amount** = Max \$40,000.
- **Interest Rate** = 3 points above prime.
- **Equity** = Determined on a case-by-case basis.
- **Security** = Determined on a case-by-case basis.
- **Loan Term** = Max 5 years.
- **Loan Origination Fee** = 1%
- **Closing Costs** = 100% paid by borrower.



2020 CEDS Hyperlinks

2020 CEDS HYPERLINKS

INTRODUCTION

Southside Planning District Commission: <https://www.southsidepdc.org/>

INFRASTRUCTURE

Mid-Atlantic Broadband: <https://mbc-va.com/>

MBC's infrastructure map: <https://mbc-va.com/network/>

Mecklenburg Electric Cooperative: <http://www.meckelec.org/>

EmPower Broadband Cooperative: <http://www.empowermec.net/>

Connect America Fund: <https://www.fcc.gov/general/connect-america-fund-caf>

Virginia Telecommunications Initiative: <https://dhcd.virginia.gov/index.php/vati>

High-Speed Rail Alliance: <https://www.hsrail.org/why-high-speed-rail>

2045 Regional Long-Range Transportation Plan: <http://www.southsidepdc.org/index.php/services/transportation-planning>

INDUSTRY

GO Virginia: <https://govirginia.org/about/>

Growth and Diversification (G&D) Plan: <https://www.dhcd.virginia.gov/sites/default/files/Docx/gova/region-three/region-3-growth-diversification-plan-2019.pdf>

Virginia Economic Development Partnership: <https://www.vedp.org/>

Brunswick County IDA: <https://sites.vedp.org/brunswick>

Mecklenburg County IDA: <http://investinmeckva.com/available-sites-buildings/>

Halifax County IDA: <http://www.halifaxvirginia.com/sites-and-buildings>

Virginias Growth Alliance: <http://www.vagrowth.com/sites-buildings>

Southern Virginia Regional Alliance: <https://www.gosouthernvirginia.com/sites-buildings/sites-buildings>

Statewide database: <https://www.vedp.org/certified-sites>

Virginia Business Ready Sites Program: <https://www.vedp.org/vbrsp>

The Mid-Atlantic Advanced Manufacturing Center: <http://www.mamacva.com/>

Virginia Enterprise Zones: <https://www.dhcd.virginia.gov/vez>

Brunswick County VEZ: <https://brunswick.southsidegis.org/>

Halifax County VEZ: <https://www.webgis.net/va/halifax/>

Mecklenburg County VEZ: <https://meck.southsidegis.org/>

WORKFORCE

Virginia Career Works: <https://viriniacareerworks.com/>

Fast track: <https://www.fastforwardva.org/>

Virginia Economic Development Partnership: <https://www.vedp.org/>

Lake Country Advanced Knowledge Center: <https://southside.edu/workforce>

South Hill and Southern Virginia Higher Education Center:
<https://southside.edu/location/campus/South%20Boston>

Great Opportunities in Technology and Engineering Careers: <https://www.gotecva.org/about-go-tec/>

HEALTH SERVICES & PUBLIC SAFETY

Robert Graham Center for Policy Studies in Family Medicine and Primary Care: <https://www.graham-center.org/rgc/home.html>

VCU Health Community Memorial Hospital: <https://www.vcuhealth.org/community-memorial-hospital/community-memorial-hospital>

Sentara Halifax Dental Clinic: <https://www.sentara.com/halifax-southern-virginia/hospitalslocations/locations/sentara-halifax-dental-clinic.aspx>

VCU Massey Cancer Resource and Research Center: <https://massey.vcu.edu/patient-care/resources/crrcsv/>

Hendrick Cancer & Rehab Center: <https://www.vcuhealth.org/community-memorial-hospital/cmh-services/cmh-cancer-and-specialty-care/cmh-cancer-and-specialty-care>

Solari Radiation Therapy Center: <https://www.vcuhealth.org/community-memorial-hospital/cmh-services/cmh-cancer-and-specialty-care/cmh-cancer-and-specialty-care>

EDUCATION

Virginia Department of Education 2020 Accreditation Report:
http://www.doe.virginia.gov/statistics_reports/accreditation_federal_reports/accreditation/index.shtml

Virginia Cooperative Extension: <https://mecklenburg.ext.vt.edu/>

Southside Virginia Community College: <https://southside.edu/>

Lake Country Advanced Knowledge Center: <https://southside.edu/location/campus/South%20Hill>

Estes Community Center: <https://southside.edu/location/campus/Chase%20City>

Southern Virginia Higher Education Center: <https://southside.edu/location/campus/South%20Boston>

Center for Information Technology Excellence: <https://southside.edu/location/campus/South%20Hill>

Old Dominion University's Distance Learning: <https://southside.edu/old-dominion-university-distance-learning>

Workforce Development Services: <https://southside.edu/workforce>

Tradesman Training: <https://southside.edu/community-training-offerings>

Truck Driver: <https://southside.edu/truck-driving-training>

Nurse Aide: <https://southside.edu/nurse-aide-training>

Phlebotomy: <https://southside.edu/phlebotomy>

Solar: <https://southside.edu/solar>

Power Line Worker: <https://southside.edu/power-line-worker>

Southern Virginia Higher Education Center: <https://www.svhec.org/>

Career Tech Academy: <https://www.svhec.org/cta>

Mechatronics: <https://www.svhec.org/workforce/mechatronics>

IT skills: <https://www.svhec.org/ita>

Commonwealth Graduate Engineering Program: <http://cgep.virginia.gov/>

Commonwealth STEM Industry Internship Program: <https://csiip.spacegrant.org/>

Institute for Advanced Learning & Research: <https://www.ialr.org/>

Advanced Manufacturing Training Program: <https://www.ialr.org/integrated-machining-technology/>

Longwood University: <http://www.longwood.edu/>

Hampden-Sydney College: <http://www.hsc.edu/>

CULTURE & RECREATION

Occaneechi State Park: <https://www.dcr.virginia.gov/state-parks/occoneechee>

Fort Christanna: <https://www.dgif.virginia.gov/vbwt/sites/fort-christanna-historical-site/>

South Boston-Halifax Museum of Arts and History:
<https://www.virginia.org/listings/HistoricSites/SouthBostonHalifaxCountyMuseumofFineArtsandHistory/>

Brunswick County Byways Visitor Center:

<https://www.virginia.org/listings/VisitorInformationCenters/BrunswickBywaysVisitorsCenter/>

The Civil Rights in Education Heritage Trail:

<https://www.virginia.org/listings/HistoricSites/CivilRightsinEducationHeritageTrail/>

The Prizery: <https://www.prizery.com/>

Halifax County Little Theater: <https://hclt.org/>

Clarksville Fine Arts Center: <https://www.virginia.org/listings/TheArts/ClarksvilleFineArtsCenter/>

Colonial Center for the Performing Arts: <https://colonialcenterva.org/>

Berry Hill Resort: <https://berryhillresort.com/>

Prestwold Plantation: <https://www.virginia.org/listings/CulturalHeritage/PrestwoldPlantation/>

MacCallum More Museum & Gardens: <https://www.mmmg.org/>

The Kennon House: <https://www.kennonhouse.com/>

Southern Virginia Wild Blueway: <https://sovawildblueway.com/>

US Bike Route 1: https://en.wikipedia.org/wiki/U.S._Bicycle_Route_1

East Coast Greenway: <https://www.greenway.org/>

Beaches to Bluegrass Trail: <https://www.dcr.virginia.gov/recreational-planning/trailb2b>

Virginia Birding and Wildlife Trail: <https://www.dgif.virginia.gov/vbwt/>

Tobacco Heritage Trail: <https://tobaccoheritagetrail.org/>

Parker Park: <https://www.southhillva.org/visitor-information/parks-and-recreation>

John H. Kerr Dam: <https://www.recreation.gov/camping/gateways/458>

Staunton River State Park: <https://www.dcr.virginia.gov/state-parks/staunton-river>

Dark Sky: <https://www.darksky.org/>

Occaneechee State Park: <https://www.dcr.virginia.gov/state-parks/occoneechee>

North Bend Park: <https://www.recreation.gov/camping/campgrounds/233563>

GOALS AND OBJECTIVES

Growth and Diversification (G&D) Plan: <https://www.dhcd.virginia.gov/sites/default/files/Docx/gova/region-three/region-3-growth-diversification-plan-2019.pdf>

Enterprise: <https://www.dhcd.virginia.gov/vez>

Opportunity Zones: <https://www.eda.gov/opportunity-zones/>

Virginia Business Ready Sites Program: <https://www.vedp.org/vbrsp>

Rural Long-Range Transportation Plan: <http://www.southsidepdc.org/index.php/services/transportation-planning>

Southern Virginia Wild Blueway: <https://sovawildblueway.com/>

Tobacco Heritage Trail: <http://tobaccoheritagetrail.org/>

The Civil Rights in Education Heritage Trail:

<https://www.virginia.org/listings/HistoricSites/CivilRightsinEducationHeritageTrail/>

Virginias Civil War Trails: <https://www.virginia.org/CivilWarTrails/>

Certified Work Ready Community: <https://www.workreadycommunities.org/VA>

PLANNING AND IMPLEMENTING RESILIENCE

The Regional Hazard Mitigation Plan: <http://www.southsidepdc.org/index.php/services/hazard-mitigation>

Opportunity Zones: <https://www.dhcd.virginia.gov/opportunity-zones-oz>

Overview of Program: <http://www.statsamerica.org/opportunity/>

Interactive National Map: <http://www.statsamerica.org/opportunity/map.aspx>

Brunswick County OZ Map: <https://brunswick.southsidegis.org/>

Halifax County OZ Map: <https://www.webgis.net/va/halifax/>

Mecklenburg County OZ Map: <https://meck.southsidegis.org/>

Announcement: <https://www.governor.virginia.gov/newsroom/all-releases/2020/june/headline-858278-en.html>

Department of Housing and Community Development: <https://www.dhcd.virginia.gov/communities>

Virginia Main Street Community: <https://www.dhcd.virginia.gov/virginia-main-street-vms>

Main Street America: <https://www.mainstreet.org/home>

Southern Virginia Food Hub: <http://www.sovamakersmarket.com/>

ESTABLISHING INFORMATION NETWORKS: REGIONAL PARTNERSHIPS

GO Virginia: <https://govirginia.org/>

Go Region 3: <https://govirginia3.org/>

Growth and Diversification (G&D) Plan: <https://www.dhcd.virginia.gov/sites/default/files/Docx/gova/region-three/region-3-growth-diversification-plan-2019.pdf>

Southern Virginia Regional Alliance: <https://www.gosouthernvirginia.com/>

Virginia's Growth Alliance: <http://www.vagrowth.com/>

Virginia Economic Development Partnership: <https://www.vedp.org/>

Virginia Business Ready Sites Program: <https://www.vedp.org/vbrsp>

Brunswick County IDA: <https://www.bcida.org/>

Halifax County IDA: <https://www.halifaxvirginia.com/>

Mecklenburg County IDA: <http://investinmeckva.com/>

The Longwood Small Business Development Center: <https://sbdc-longwood.com/>

Lake Country Development Corporation: <https://www.southsidepdc.org/index.php/projects/ongoing-programs/79-lake-country-development-corporation>

DHCD- Community Development Block Grants: <https://www.dhcd.virginia.gov/cdbg-community-improvement-grants>

USDA- Rural Development: <https://www.rd.usda.gov/va>

Virginia Tobacco Revitalization Commission: <https://www.revitalizeva.org/grant-loan-program/>

Department of Commerce- Economic Development Administration: <https://www.eda.gov/funding-opportunities/>

Virginia Enterprise Zone: <https://www.dhcd.virginia.gov/vez>

Jobs Creation Grant: <https://www.vedp.org/incentive/virginia-enterprise-zone-job-creation-grant>

Real Property Investment Grant: <https://www.vedp.org/incentive/virginia-enterprise-zone-real-property-investment-grant>



Southside PDC Data Sources Table

Subject	Link to Spreadsheet	Last Checked for Updates	Subject	Sources	Data Dates	Sample or 100% Data
<u>Agriculture</u>						
	Farm Summary Highlights by County	4/6/20	General farm characteristics, farms by type, operators, land in farms	USDA Census of Agriculture	1969-2017	100%
	Tobacco Harvested & Production	4/6/20	Tobacco acres harvested each year, pounds of flue cured tobacco produced each year	USDA Census of Agriculture & Yearly Survey	1999-2018	Both
<u>Demographics</u>						
	Median Age for Nearby Counties	4/2/20	Median ages for our counties and many of the VA & NC counties near us.	Decennial Census 2000, 2010 & American Community Survey	2000-2018	Both
	Population and Housing Units in Fire Districts	2/14/20	Population by age group and race, housing units summarized by Fire District. Fire District boundaries as in use 2/14/20. Summarized by using census block data with centroid within fire district.	Decennial Census 2010	2010	100%
	Population By Age Group w/ Median Age, Includes Current Population Estimates	1/27/20	Population by age group. Includes decennial census data 1990-2010, American Community Survey estimates, and estimates from Census Population Estimates Program	Decennial Census 1990-2010, American Community Survey, Census Population Estimates	1990-2018	Both
	Population By Age Group, in a Radius or Buffer of a Certain Location	3/1/20	Population in a radius or buffer around a certain point, by age group. At this time, this only includes data in a 45 mile ring around Clarksville and Lawrenceville. More will be added as needed.	Decennial Census 2010	2010	100%
	Population by Hispanic/Hot-Hispanic Status, Including Estimates	1/27/20	Population by hispanic/not hispanic status. Also includes country of origin.	Decennial Census 2000-2010, American Community Survey, Census Population Estimates	2000-2018	Both
	Population by Sex, by Age Group	4/1/19	Population broken down by sex, and then by age group	Decennial Census 2010	2010	100%
	Population by Race - Detailed	4/1/19	Population by race, detailed breakdown. Includes Census 2000 & 2010, and American Community Survey Data up to 2017	Decennial Census 2000, 2010 & American Community Survey	2017	Both
	Population By Race - General, Includes Current Estimates - 2017-Present	1/27/20	Population by race. Currently this data only includes data from Census Population Estimates program.	Census Population Estimates	2018	Sample
	[NEW] Population by Race - Town, Detailed	4/20/20	Population by race, detailed breakdown. American Community Survey Data 2018. For towns.	American Community Survey	2018	Sample
<u>Economy, Travel & Tourism</u>						
	Bracey Welcome Center Statistics	4/2/19	Statistics from Bracey Welcome Center: door counts, reservations made, bookings, etc	Va Tourism Corp	2007-2018, part of 2019	100%
	Economic Impact of Travel	5/5/20	Travel expenditures, tourism related expenditures, tax receipts, and excise taxes	Va Tourism Corp & Va Public Auditor	2003-2018	100%
	[NEW] Local Option Sales Tax	5/5/20	Local option sales tax	Va Dept of Taxation (Weldon Cooper)	1999-2019	100%
	Taxable Sales by Year	4/6/20	Taxable Sales	Va Dept of Taxation (Weldon Cooper)	1984-2019	100%
<u>Education</u>						
	Educational Attainment	1/28/20	Education attainment of population. Broken down by population 18-24 and 25+.	American Community Survey	2011-2018	Sample
<u>Employment & Industry</u>						
	Annual Unemployment Rate & Labor Force	4/2/20	Labor Force, Employed, Unemployed, and Unemployment Rate	BLS Local Area Unemployment Statistics	1990-2018	n/a
	Employment by Industrial Sector - Quarterly	1/31/20	Average employment during a quarter, by industrial sector.	VEC Quarterly Census of Employment and Wages	2019Q2	Sample
	Employment by Industrial Sector - Yearly	11/15/17	Average employment during a quarter, by industrial sector. Includes several years from 2001-2016. (Need to add more years)	VEC Quarterly Census of Employment and Wages	2001, 2009, 2013, 2016	Sample
	Employment & Wages by Occupation	4/30/20	Employment & wages by occupation. May 2018. Includes selected data from 2012 & 2017.	VEC Occupational Employment & Wage Rates	2012, 2017, 2018	Sample
	Industrial Closings and Layoffs 2000-2017	4/1/17	List of major closing and layoffs	Various	2000-2017	n/a
	Industrial Openings & Expansions 2005-2017	4/1/17	List of major openings and expansions	Various	2000-2017	n/a
	Retail Establishments	4/1/19	Number of retail establishments (NAICS 44 & 45).	Economic Census	2007, 2012	100%
	Top 50 Employers	4/2/19	Top 50 employers for the Planning District.	VEC Quarterly Census of Employment and Wages	2012, 2014, 2018	n/a
<u>Households & Families</u>						
	Housing Units by, by Household Type	4/7/20	Count of occupied housing units (equals households), by age of householder, divided by type of household. Contains female head of household, and elderly households.	American Community Survey	2016, 2018	Sample
	General Household & Family Characteristics	4/7/20	Households by household and family type	American Community Survey	2016, 2018	Sample
<u>Housing & Commuting</u>						
	Commuting Characteristics	4/2/20	Characteristics of commute to work	American Community Survey	2018	Sample
	Commuting Flows 2009-2013	3/2/18	A detailed look at where workers commute to/from. Based on a report by the Census Bureau.	American Community Survey	2013	Sample

Subject	Link to Spreadsheet	Last Checked for Updates	Subject	Sources	Data Dates	Sample or 100% Data
	General Housing Characteristics	4/2/20	Characteristics of housing units	American Community Survey	2016, 2018	Sample
	Vacant Housing Characteristics	4/2/20	Occupation characteristics of vacant housing units.	American Community Survey	2018	Sample
Income						
	Average Weekly Wage by Industry	5/1/15	Wage by industry from 2014Q2 for SPD and Virginia. Needs updating.	VEC Quarterly Census of Employment and Wages		Sample
	Cost of Living Comparison	1/27/20	Cost of living comparisons between Danville and other areas. Danville was chosen because it was the closest available area. From CNN Money "How Far Will My Salary Go in Another City?"	CNN Money	2012, 2014, 2018	Sample
	Per Capita, Median & Mean Household Income	1/27/20	Per capita, median household, and mean household income from Decennial Census and American Community Survey	Decennial Census, American Community Survey	2000, 2010-2018	Both
	Poverty Rates	4/2/20	Poverty rates. Decennial Census years from 1960-2010 and ACS data.	Decennial Census, American Community Survey	1960-2018	Sample
	See also Employment & Industry > Employment & Wages by Occupation					
Population						
	Population & Latest Estimates for SPDC Counties & Towns, since 1940	6/11/20	Population percent change from 1940 to 2010. Population Estimates since 2010. Contains population by town, county, PDC, and state	Decennial Census, Census Population Estimates	1940-2019	Both
	Population for SPDC Counties Since 1790	4/1/19	Population by decade since 1790 for planning district, PD13 counties, and state	Decennial Census	1790-2010	100%
	Population Projections with Race, Weldon Cooper	4/1/19	Population projections 2020, 2030, & 2040. Latest projections available do not include race breakdown. Older projections from 2017 are included that do include race.	Weldon Cooper Center	2020/30/40	n/a
Vital Statistics						
	Births & Deaths	6/1/14	Number of births and deaths. Needs updating.	VDH	1995-2013	100%
Other Data						
	Disabilities	4/7/20	Population with disabilities.	American Community Survey	2016, 2018	Sample



Existing Plans & Studies List

Existing Plans & Studies

Planning efforts related to the local and regional economy have been undertaken at differing geographies across the region for many years. Previous plans have encompassed individual localities, the three-county region of Southside PDC, Virginia’s Tobacco Region and other multi-county organizations. Some plans have focused on specific subject matter, such as workforce development, while others have been more general in nature. Each plan brought together public sector engagement, matter experts, business interests and local officials to identify and develop potential solutions to economic challenges facing Southside PDC.

EXISTING PLANS/STUDIES

• US and Virginia Economic Outlook, Federal Reserve Bank of Richmond	2015
• VEC Labor Market Information Report	2015
• Virginia Performs (VaPerforms.virginia.gov)	2015
• Workforce Development and the Role of Human Capital, Federal Reserve Bank of Richmond	2015
• Area 8 Regional Credential Employer Survey	2016
• Addressing the Impact of Housing for Virginia’s Economy	2017
• Mecklenburg County Solar Facility Impacts Analysis – The Berkley Group, LLC	2017
• GO Virginia Region 3 Apprenticeship Analysis – IALR	2018
• GO Virginia Region 3 Entrepreneurial Assessment Report – Teconomy Partners	2018
• GO Virginia Region 3 High Value Wood Products Report – GENEDGE	2018
• Regional Downtown Development Strategy for Southside Virginia – Community Land Use & Economics Group, LLC	2018
• Virginia Outdoor Plan Region 13 Southside	2018
• Brunswick County Strategic Housing Plan – Hill Studio and Arnett Muldrow Associates	2019
• GO Virginia Region 3 Growth & Diversification Plan Update	2019
• 2045 Regional Long Range Transportation Plan – SPDC	2020
• Brunswick County Emergency Operation Plan and Continuity of Operations Plan - SPDC	2020
• GO Virginia Region 3 Entrepreneurship and Innovation Strategy Study - Longwood SBDC and MBC	2020
• Halifax County Emergency Operation Plan and Continuity of Operations Plan – SPDC	2020
• Hazard Mitigation Plan – SPDC	2020
• Mecklenburg County Emergency Operation Plan and Continuity of Operations Plan - SPDC	2020
• The Impact of Data Centers on the State and Local Economies of Virginia – Mangum Economics	2020
• Regional Bike, Pedestrian, and Trails Plan – SPDC – currently underway	2021

*indicates a plan currently undergoing update



GO Virginia Region 3 - 2019 Growth & Diversification Plan



**GO VIRGINIA REGION 3
2019 UPDATE – GROWTH & DIVERSIFICATION PLAN
EXECUTIVE SUMMARY**

AUGUST 2019

www.govirginia3.org

Executive Summary

This report is an update to the original Growth and Diversification Plan (Growth Plan) adopted by Region 3 in August 2017. The 2019 update follows the Growth and Diversification Plan 2019 Amendment Guidelines to comply with the Growth and Opportunity Act of 2016, which requires regional plans to be updated at least every two years.

Under the guidance of the Region 3 Growth & Diversification Plan Committee, the updated plan seeks to **build on learned experience** from implementation of the 2017 Growth Plan, **with an emphasis on understanding the context** in which GO Virginia is carried out in Region 3. The result is a framework that establishes strategies that are easily understood and can be measured.

What We Accomplished:

The learned experience of the last two years includes the *project investments* that are discussed in more detail in the Investment Strategy section of this Report:

- 3 projects totaling nearly \$6 million in approved GO Virginia funding
- Leveraging over \$7 million in non-state, private and philanthropic funding.
- These investments will result in
 - 1) a new innovation hub in the southern tier of the region that introduces and trains entrepreneurs, small businesses, existing manufacturers, and individuals on new technology platforms that increase productivity and lead to high-paying jobs; and
 - 2) a robust pipeline of talent that is certified and ready to be employed in occupations in the region's target sectors. The estimated return on investment over 5 years for the GO-TEC project that will be the Region 3 platform for developing the talent, is projected to exceed a 1.4:1 ratio, producing over \$9 million in new state revenue.

In addition, the regional council generated cross-region communication that has resulted in scale-ups of businesses, as well as sharing of best practices. To do this, the regional council personally engaged over 250 local and regional stakeholders

thru a variety of methods. It sponsored 4 all-hands meetings, held 4 webinars and dozens of stakeholder conference calls, and created 7 working advisory committees. The council launched a website and social media presence, produced a library of videos and photographs, gave multiple presentations to civic organizations, hosted a number of state agency partners at its council meetings, and conducted two deep dive analyses in the areas of high value wood products and of apprenticeship and work-based learning. It also began to connect its innovation resources and assets more formally.

What We Learned:

What was learned from all these successful launch steps is that Region 3's assets and people are truly stewards and leaders that form a solid basis for continuing to build a strong regional economy. The challenge, as with any large organization, is sustainability to ensure full engagement and continuing focus on the priority goals.

What has also been learned during the course of developing this update relates to the *context* in which any Regional economy and organization operates, and the impact of that context to the success (or barrier) to any regional strategies. As highlighted in the section entitled "Alignment with State and Private Initiatives" there are no less than a dozen ongoing evaluations, initiatives, and strategies being led by partners outside of Region 3. The majority of these efforts will likely have some impact to Region 3. As a result, the council should reassess this 2019 update when these external evaluations are finalized and determine how the reports, findings and recommendations impact Region 3.

Where We'll Go:

The Growth and Opportunity Act of 2016 requires regional plans to be updated at least every two years. Based on an empirical analysis produced by Mangum Economics and with the substantial input from a variety of informed stakeholders with expertise and knowledge about the economy in Region 3, the forward looking strategy recommendations are intended to provide guidance to the Region 3 Council on how to most impactfully use its limited resources and its

substantial intellectual leadership, as it continues to build on its successes from 2017 and yet, adapt to changing market conditions that affect rural America. Forward-looking strategic recommendations include economic and operational actions.

Fundamentally, **both the data and the stakeholders** told us that:

- **The Region 3 economy overall is stable.** Perhaps attributable to stronger national economic conditions, there were some concerns raised about national policies related to trade. No major shifts in the economy in the last two years were noted; to some this is evidence of stability; to others it is a red flag for concern that the region is not keeping pace with its counterparts in rural America. Furthermore, the numerous unique physical assets that are currently underleveraged could, if fully developed, be **regionally impactful job centers** that stimulate the economy powerfully to complement ongoing incremental job creation. These assets included the facilities like the Foreign Affairs Security Training Center in Blackstone, Microsoft’s data center in Mecklenburg County, the Virginia International Raceway in Halifax County, the Olde Dominion Agricultural Complex in Pittsylvania County, the vacant hospital facilities in South Boston and in Patrick County, the former DuPont Complex in Henry County, St. Paul’s College in Brunswick County, and others.
- **Talent supply, development and recruitment remains a priority.** As evidenced in the Mangum Economic report, shortages in middle-skilled talent remain challenging for employers. Soft skills were cited by stakeholder as another weakness. GO-TEC is not yet a recognized brand - stakeholders generally indicated some awareness of it – but its outcomes have not yet begun to be felt in the Region and its brand has not yet become recognized by stakeholders. These impacts are expected over the next 2-5 years.
- **Lack of broadband remains a barrier to business formation, expansion and attraction and to talent development and recruitment in the region.** From entrepreneurs to small businesses to major manufacturers to health care to education, the lack of ubiquitous coverage at acceptable speeds and costs is a barrier to the economy’s ability to fully grow.

- **Publicly controlled and prepared industrial real estate is acceptable, even competitive, for a region of this size.** However, the impact of sub-region variations of this prepared real estate product is evidenced through the numbers and quality of business development prospects being referred to the region as well as visiting the region. Additionally, there is a no formal assessment about the quantity and quality of prepared inventory for small-to-medium businesses and entrepreneurs that could support the creation of higher-paying tech jobs and the redevelopment of vacant buildings in the smaller towns of the region.
- **Opportunity exists in the entrepreneurial space** (see the TEconomy report), but, without a cohesive strategy and the promotion of support resources, this space's success is limited to defined geographic pockets. TEconomy's data indicates that there is a strong concentration of start-up activity in the **agriculture, natural resource, manufacturing, and health care sectors** in Region 3. Particularly notable among the young professional stakeholders is the willingness to launch businesses, coupled with frustration about lack of support systems and in some cases, policy barriers to business formation.
- **Data supports that the original strategic sectors defined in the 2017 Growth & Diversification Plan remain appropriate.** Despite the GO Virginia State Board determination that the health care field is not a traded sector and therefore not appropriate for GO Virginia funding, there is good data and strong stakeholder support in Region 3 to maintain the health care sector as important to the regional economy, particularly related to the use of technology in this field. There is also interest in focusing on the opportunities for value-added production opportunities for natural resource products including wood products and hemp. Input also indicated a desire to think toward the future for business sectors that may align, but not yet be fully researched to validate regional capacity for growth, such as unmanned systems. The 2019 plan update incorporates these sectors.

There are 29 strategies and measures identified in the Investment Priorities and Areas of Critical Needs, categorized in each section of this report. A summary of all strategies and measures can be found in the appendix entitled *Summary*

Recommendations. Successfully investing in projects that align with these strategies will, over time, lead to the ultimate goal of higher job creation through business formation, scale-up, and attraction.

Region 3 is a large geographic area with limited communication channels flowing east to west or west to east. In 2017, stakeholders told us that they did not know what was going on in other parts of the region. In 2019, stakeholders told us that they were beginning to learn what was happening in other parts of the region and they wanted to know more.

The strategies will continue to foster communication, cooperation, and collaboration among all areas of the region. The council has made great strides over the first 2-3 years, and the real impact lies ahead as workforce pipelines are filled and as the entrepreneurship center comes online. The Region 3 Council is eager and prepared to move forward.



**GO VIRGINIA REGION 3
2019 UPDATE – GROWTH & DIVERSIFICATION PLAN**

SUMMARY RECOMMENDATIONS

AUGUST 2019

www.govirginia3.org

2019 Region 3 Growth & Diversification Plan Recommendations

Sector or Area of Critical Need	Strategy	Page in GD Report
Advanced Manufacturing (Aerospace, Production Technology, Lighting/Electrical, Automotive/OTR, Biopharmaceutical)	1) Subsector location factors validated and matched with Region 3 assets <ul style="list-style-type: none"> • 5 subsector assessments completed 	19
	2) Large-scale prepared sites effectively positioned in market <ul style="list-style-type: none"> • Supply Chain story is developed that connects Berry Hill, Commonwealth Crossing, and Heartland Park and is promoted through web-based platform 	19
	3) VBRSP site assessments certify sites to align with Priority Sectors <ul style="list-style-type: none"> • All sites over 25 acres have been VBRSP assessed and at least 10 are certified at Tier 2 level. 	19
	4) Technical assistance provided to improve processes and expand markets <ul style="list-style-type: none"> • 2 companies/sub-region engaged in scale-up and supply chain optimization 	19

	5) Talent Development (see Talent Development Strategies)	19
	<ul style="list-style-type: none"> • See Talent Development Strategies 	
	6) Environmental Technologies, Autonomous Vehicles	
	<ul style="list-style-type: none"> • Market • Market validation and economic impact assessment completed 	19
Business Services, IT/Data Centers	7) Middle Mile infrastructure leveraged for sector growth	19
	<ul style="list-style-type: none"> • The sector stabilizes job growth and adds at least 150 new jobs. • Two new companies establish presence in region. 	
	8) Entrepreneurial program/facilities expansion (see Entrepreneurial Strategy)	
	<ul style="list-style-type: none"> • SOVA Innovation Hub CoWorking Space fully utilized. Interactive lab space utilized at least monthly by students from TechSpark region 	19
	9) Prepared real estate options identified, assessed and promoted	
	<ul style="list-style-type: none"> • 2 Sites for data center use are certified. Assessment of adaptive reuse of small downtown buildings for IT and business service companies is completed 	19

	10) Commonwealth Cyber Initiative Implementation	20
	<ul style="list-style-type: none"> Cooperation agreement implemented between hub and higher education institutions in Region 3 	
	11) Talent Development (see Talent Development Strategies)	20
	<ul style="list-style-type: none"> See Talent Development Strategies 	
High Value Natural Resource Products (manufactured wood products, value-added agricultural production)	12) New product lines - Pellets, Thermally Modified Wood, Cross Laminated Timbers, biochemical, etc.	20
	<ul style="list-style-type: none"> Companies identified, strategy for business development implemented by economic development partners 	
	13) Ag-based value-added production	20
	<ul style="list-style-type: none"> Market research and validation of impact completed 	
	14) Employer-led apprenticeship strategy	20
	<ul style="list-style-type: none"> Collaborative formed; apprentice program initiated 	
	15) Talent Development (see Talent Development Strategies)	20
	<ul style="list-style-type: none"> See Talent Development Strategies 	
Sites & Buildings	16) Complete VBRSP site assessments and certify sites	20
	<ul style="list-style-type: none"> All sites over 25 acres have been VBRSP assessed and at least 10 are certified at Tier 2 level. 	

	<p>17) Continue investment in publicly owned and/or unique properties</p> <ul style="list-style-type: none"> • 6 business sites have increased their site readiness rating. • Region invests in development of at least one unique asset (i.e. Foreign Affairs Security Training Center at Fort Pickett; Virginia International Raceway in Halifax; St. Paul's College in Brunswick County; former Community Memorial Hospital in Mecklenburg County; IKEA Building in Pittsylvania County; DuPont complex in Henry County; Patrick County Hospital in Patrick County) 	20
	<p>18) Region has a portfolio of buildings in small towns ready for IT and entrepreneurial/small business company locations</p> <ul style="list-style-type: none"> • Complete assessment of potential for adaptive reuse of at least 10 buildings in at least 2 small towns is completed 	21
Innovation & Entrepreneurship	<p>19) Region-wide strategy focuses on traded sectors principally aligned with target sectors for Region</p> <ul style="list-style-type: none"> • Complete a Region 3 Innovation & Ecosystem strategy 	21
	<p>20) Ensure Region 3 connectivity with Virginia Innovation Strategy</p> <ul style="list-style-type: none"> • Incorporate recommendations for connectivity into the Region 3 Innovation & Ecosystem Strategy 	21

	<p>21) Assess and define innovation opportunities in the health care and agribusiness sectors</p> <ul style="list-style-type: none"> Partners in health care engaged to define talent development needs and innovation through use of technology. Agribusiness partners engaged to assess new products, technology applications. 	21
	<p>22) Expand Youth entrepreneurship programs in K-12 and Community Colleges</p> <ul style="list-style-type: none"> Incorporate assessment and recommendations for expansion into Regional Innovation and Ecosystem strategy 	21
	<p>23) Leverage the Region's 23 Opportunity Zones for business development</p> <ul style="list-style-type: none"> Opportunity Zones are mapped and characterized for business development 	21
Talent Development & Recruitment	<p>24) Support GO-TEC as primary regional platform for talent development</p> <ul style="list-style-type: none"> By September 2020: achieve metrics as noted in GO-TEC 2A Contract Addendum, including targets for career connection labs launched, branding and marketing completed, student enrollment, teacher training, industry certifications awarded, students graduated, companies announced, and jobs created. Receive approval from State Board for GO-TEC 2B Contract. 	22

25) Engage and leverage the Commonwealth Cyber Initiative

- Partner agreements signed. Educational institutions from all of Region's geography are represented in the agreement.

22

26) Support expansion of employer-led apprenticeship models

- Apprenticeship Consortium pilot implemented and benchmarked

22

27) Expand opportunities for incumbent talent to increase skills in target sectors

- Pilot initiative for upskilling incumbent talent is implemented and measured for results

22

28) Leverage and measure results from the Tobacco Commission's Talent Attraction Program (TAP) and from the Virginia Community College's G3 program for occupations aligned with Region 3 talent gaps.

- Confirm results of strategy for occupations of: Information Security, Network and Computer Systems Analyst; Industrial and Electrical Engineers; Physical Therapists; Occupational Therapists and other occupations associated with health care and manufacturing & trades.

22

29) Change the Talent and Training perception in Region 3 using current data

- GO-TEC brand is utilized in economic development messaging

22



Southside PDC Partners List

Partners for Economic Development

The Southside Planning District Commission (SPDC) has worked with a number of different agencies and organizations in its efforts to improve economic conditions, utilizing the best possible technical and financial resources available. The following agencies and associations have routinely partnered with the Commission to achieve Southern Virginia's economic development goals:

- Chambers of Commerce
- The Governor's Office
- Localities and Economic Development Offices
- National Association of Development Organizations (NADO)
- GO Virginia Region 3
- Lake Country Development Corporation (LCDC)
- Longwood Small Business Development Center (SBDC)
- Southern Virginia Higher Ed Center
- Southern Virginia Regional Alliance (SVRA)
- Southside Virginia Community College (SVCC)
- U.S. Army Corps of Engineers (USACE)
- U.S. Department of Commerce - Economic Development Administration (EDA)
- U.S. Department of Agriculture - Rural Development (RD)
- U.S. Department of Commerce – National Telecommunications & Information Administration (NTIA)
- University of Virginia (UVA) Weldon Cooper Center
- Virginia Department of Housing & Community Development (DHCD)
- Virginia Association of Planning District Commissions (VAPDC)
- Virginia Economic Developers Association (VEDA)
- Virginia Economic Development Partnership (VEDP)
- Virginia Department of Business Assistance
- Virginia Department of Conservation & Recreation (DCR)
- Virginia Department of Environmental Quality (DEQ)
- Virginia Department of Forestry (DOF)
- Virginia Department of Health (DOH)
- Virginia Department of Historic Resources (DHR)
- Virginia Department of Mines, Minerals & Energy
- Virginia Department of Transportation (VDOT)
- Virginia Employment Commission (VEC)
- Virginia Tech
- Virginia Resources Authority (VRA)
- Virginia Tobacco Region Revitalization Commission (TRRC)
- Virginia Tourism Corporation (VTC)
- Virginia's Growth Alliance (VGA)



Business Stakeholder Interview Results – 2015

ECONOMIC STRATEGIC PLAN STAKEHOLDER INTERVIEW - 2015

1. Are you aware of the Comprehensive Economic Development Strategy (CEDS) plan for the Southside Planning District (Counties of Brunswick, Halifax and Mecklenburg)?
 1. No
 2. Probably encountered it, but not really.
 3. PDC is a resource, but not the CEDS plan specifically.
 4. I am aware of it.
 5. I am, but the other companies may not be.
 6. Yes, from a generic standpoint.
 7. From being on a planning board, yes.
 8. Yes, they have to do it annually.
 9. No
 10. Yes. Haven't used it or referred to it much.
 11. Not really.
 12. Yes. Some employees have participated in it previously.
 13. No

2. How is the CEDS relevant to you as a business person and community stakeholder?
 1. Halifax IDA is most relevant economic development resource.
 2. Being able to attract business is important.
 3. It is very important to the well-being of the company. Not a daily tool though.
 4. It's not really.
 5. Helps determine eligibility for grant funding for projects. Infrastructure is important. Grant money help to locate business.
 6. It is not. Angie and Gail are the main supporters and contacts. President of the Chamber of Commerce are active in an effort to locate businesses in the area.
 7. It allowed me to express what I thought was a growth area. Critical to identify the needed infrastructure for businesses.
 8. The PDC compiles a strategic plan for the area it serves annually with input from the local areas. Used to identify the economic development priorities for the area. Has some relevance as it relates to projects localities pursue along with assistance from state and federal agencies.
 9. Not aware of it.
 10. Not very at this point. Haven't been involved in the process before now.
 11. PDC gave a good presentation this morning. Not relevant.
 12. The importance of broadband in the area needs to continue to be emphasized. Very important to economic development. MBC plays an economic development leadership role to an extent. Established a Silicon Valley office in California to recruit for Southside Virginia. Partnered with Regional 2000, Southern VA Regional Alliance, and others.
 13. Not very at this point. Aware of an economic plan, but that's about it. Increase employers, wages.

3. In your opinion, how should this economic region be defined?
 1. Southside is TMI AutoTech's reference.
 2. Southern Virginia. SET (Stronger Economies Together) wasn't an effective name.
 3. Tidewater is a whole separate animal. Emporia west to Danville/ Martinsville, south of Richmond.
 4. SOVA (Southern Virginia)
 5. Regional economic development marketing group (10 counties). Mecklenburg and Brunswick are very different from Halifax. More rural and less infrastructure. More conservative politically. Mecklenburg east and north. Virginia is what we call ourselves.
 6. VA/NC border, 1 ½ hours south of Richmond and 1 ½ hours north of Raleigh. Promote the proximity of the area and the quality of life. No labels.
 7. Tobacco is still king (and farming), but also manufacturing. Mecklenburg and Clarksville is most familiar. Tourism.
 8. Virginia Growth Alliance. Work with VEDP to identify the area's needs and opportunities.
 9. Southside region. South of Petersburg along 95 then west to the mountains (Danville).
 10. Reshaping using the best we are to improve the regional advanced manufacturing economy. Southern Virginia Regional Alliance is to the west (Halifax, Pitt, Henry, Patrick). Southern Virginia.
 11. Southern Virginia. Ranging from Emporia to Martinsville, below Lynchburg arcing to Emporia.
 12. Southern Virginia. Southside is too broad. You lose a lot in terms of definition. For example, Southern Virginia Technology park.
 13. Southern Virginia. Mecklenburg is more the Lake area.

4. What are a few benefits of operating a business in this region? (try to get 3)
 1. Low cost to operate. Cost of living is great. Good one-on-one access to the IDA. Virginia International Raceway (VIR) is a main locational factor.
 2. Lower cost of living, better quality of life, good family environment. South Hill seeks to find ways to accommodate businesses. More aggressive than the county. Convenient to major metropolitan areas. Transportation system.
 3. Not a highly regulated state. Readily available land. Localities welcome businesses. Easy to get going. Less NIMBY and permitting regulations.
 4. Rural area to hire motivated workforce. Lower cost overhead and wages.
 5. Have a diverse economy - IT, advanced manufacturing, small business, startup programs, good tax structure, open minded Board in working with businesses.
 6. 58/85, ports, airports, beach, mountains. Cost of living, work ethic, culture, safe trainable. We train our own people for the textiles industry. Need a HS degree and a good work ethic. Here is a labor pool now as opposed to five years ago.
 7. Great, friendly, people who learn quick. Provide good customer support. Recreational opportunities – the lake.
 8. Low cost of land compared to other areas. Quality of life is high. Proximity to major urban centers. Good transportation routes. Workforce has a strong work ethic, but need more preparation.
 9. Proximity to Norfolk. Transportation network – 58 (Port of Norfolk) 85/95. Land for mega industrial sites. Labor force – supply is good, but more skilled labor is needed.

10. Low cost to operate. Labor costs are lower. Natural resources are more abundant (wood). Proximity to markets (1day drive). Area has a skilled workforce, good work ethic. Educational centers focused on the workforce (Danville Community College, Southside VA Community College, Southern VA Higher Ed Center – Work Force Training Center of Excellence - \$2M grant Tobacco Commission – 75 welders, 75 precision engineers, 75 certified mechatronics). Mid-Atlantic Broadband Communities Corporation (MBCVA.com) broadband is available and strong, good transportation system.
 11. Largest employer in Halifax (1300). 125 doctors (small industry). Virginia is a great state to live and work. Right to work state. Southern Virginia is close to DC, Richmond, Raleigh, good higher education, lower labor costs, low taxes, solid blue collar region. Smart, industrious work force. Quality of life, low crime, good people. Big piece of the puzzle instead of a small piece. Good transportation network.
 12. Beautiful area, moderate cost of living, good workforce. Rich history, cultural programs, natural environment. Education is getting better.
 13. None that are easily apparent. Labor is higher than other company locations in the south. Accessibility to the railroad was a major driver. Labor pool is available.
5. What are a few challenges of operating a business in this region? (try to get 3)
1. Skilled workforce is most difficult challenge – engineering, trades – welders, assembly technicians. Distance to work (hour +). Access to suppliers (nuts, bolts, more complex) – supply chain (90+ minutes to access). More likeminded businesses would draw the suppliers.
 2. Trying to recruit healthcare professionals that want to live and stay in a rural environment. Payer mix is a challenge (Medicare/Medicaid). Community colleges have been helpful to the extent they can. Education system (school board) needs to get their act together. Board of Supervisors will need to fund newer schools.
 3. Retention of labor. Material handler to technical maintenance to dispatch. Wide variety of positions. Percentage of population on public assistance are not a viable part of the labor force. Leakage of high school population to colleges and other areas. Labor pool is within a 30 mile radius.
 4. Limited skillset. Need more training in a skill. Welding, carpentry, electrician. Schools need those programs. Need an adjunct position to perform training at various high schools.
 5. Biggest challenge is a trained workforce. Laid off workers need a skill, but for what? Chicken and egg. Programs for welding, industrial maintenance, other programs for identified jobs that will be available. Need available buildings, have tons of land. Shell building with Tobacco money in joint industrial park with Brunswick County. Brunswick isn't happy about being a partner (\$\$).
 6. Attracting people willing to locate in the area. One-on-one contact is the most effective. Build a sense of trust and promote the area. Professional applicants are the toughest.
 7. Training. Need more technical skills. Need to have a good community – schools, housing, shopping.
 8. Workforce development. Limited infrastructure – water, sewer, natural gas. There aren't any other major disadvantages. Diversifying the economy.
 9. Need skilled positions at times and that is difficult to recruit within the area. How to attract someone to a rural area from an urban area? Drive time takes the better part of a day round trip for recruiting (Raleigh/Richmond).

10. Aging workforce. Quality of life issues to attract young professionals. Workforce education needs to be emphasized as equal to a four year degree. Manufacturing is no longer the Four D's (Dark, Dirty, Dangerous, Deadend). Educating emerging workforce in the opportunities and value of the work.
 11. Trained, trainable workforce. Capable workforce. Availability of natural resources and infrastructure (water, timber, transportation, fiber). Population base and product to market. Cost of business. Cultural activities, education important to recruiting.
 12. Education system is a continuing challenge. Funding cuts. There is a movement toward workforce training education programs. Microsoft is a major influence with their data center. Community colleges are responding to need for worker training. Education and training.
 13. Availability of employment at higher wages. Many people commute long distances for higher wages. Open positions are difficult to fill due to higher wages in Raleigh/Durham and Lynchburg.
6. What are some key trends affecting the regional economy?
1. Workforce affects many industries. Example, engineers are needed with no training program within a 100 mile radius. Attract from out of state to fill positions. Across positions – accountants, machinists, mechanical engineers, welders, fabricators, sales/marketing.
 2. Positive indications. Microsoft. VCU affiliation will increase high paying, skilled jobs.
 3. Cultural entitlements. The economy is rebuilding slowly. Unemployment is still high. Need more jobs.
 4. Microsoft, VCU hospital, community colleges.
 5. Folks are coming out of being scared of making big moves. Regional economic development groups (Southern Virginia Regional Alliance, Gateway Region, Region 2000, Virginia's Growth Alliance) have more money and a larger voice to attract industries to the area. Community hospital has partnered with VCU to build a larger hospital. Microsoft in Mecklenburg, Dominion in Brunswick – major employers.
 6. VCU Community Memorial Hospital will have a huge impact on the local economy and quality of life. Break ground in July (open in 2 years). Microsoft is located in Boydton. Great PR. Doesn't help local people with jobs though (up to 120 people). School system is good and no worse than most other places. Quality of teaching is good.
 7. High speed internet is now available. Lack of good jobs for college graduates forces youth to leave the area.
 8. Microsoft and Dominion Power. Transition from agricultural to a more industrial/business economy. Any locality has to continue to bring in new commercial and industrial activity.
 9. Utilization of DSL lines for data center. Dominion Power in Brunswick good for infrastructure.
 10. Losing younger workforce (decline in population with an increase in age), aging transportation infrastructure needs to be maintained, water and sewer infrastructure should be maintained and expanded (targeted expansion), unfunded mandates increase local costs and decrease competitiveness.
 11. Perception of not having a "world class" K-12 system is a challenge. Limited private school options in region. In recruiting, promote the advantages over the disadvantages. Brain drain. Great place to raise family, but hard to keep children in area.

12. The whole area has lagged behind since the recession in income levels and employment. Economic development is a difficult area to focus on due to the length of time it takes to make an impact. Infrastructure development seems to be stagnant or holding steady, but not expanding as it should. The tobacco money did make an impact, but now it has leveled off.
13. Wage inequity. Lack of technical competencies.

7. What should be the vision for the region?

1. Halifax/South Boston area. Likeminded businesses to grow the automotive cluster. Strengthen the supply chains.
2. We should help grow it. Re-attract the industries that used to be in the area.
3. Attract sustainable industries to build housing and other infrastructure to improve quality of life and retain workforce and prevent population leakage. Service jobs are not sustainable alone.
4. Focus on the younger generation – geared toward education. Developing a skillset.
5. Keep the business base diverse for sustainability. Advanced manufacturing, IT and spin-offs of data centers.
6. We have to stand out among the other counties in Virginia.
7. Lot of growth potential in the technology sector. High speed will draw in new business. Tourism is another great opportunity – the lake.
8. Diversifying the economy.
9. Joint vision on recruiting businesses. Collaboration, then competition. Get the businesses interested in the area and then fight over it.
10. We should be the location of choice for advanced manufacturers, and a young and skilled workforce.
11. Create an environment in the region to attract progressive industry and commerce to locate and build a business.
12. Match the needs of the companies with the area's workforce, cluster and gap analysis, and areas that can drive growth. Healthcare, manufacturing, food service, technology are major employers. Mini-research triangle park for biomed. Building a foundation for the next generation.
13. Bring in more businesses, jobs, and higher wages.

8. What are three goals that could help achieve that vision?

1. Marketing by the IDA/others to promote the industry. Drop territory among Chambers, IDA, other entities to unify the message. Market what resources are available to existing industries.
2. Infrastructure is critical. Communications is vital. Transportation exists. Need better access to rail. Developing a viable workforce so you have a base to train.
3. PDC helps to support infrastructure. Roanoke River Service Authority (water supply). Area needs to bid for businesses. What infrastructure is needed for a particular business? Incentives work to reduce a company's capital investment. Available land, setbacks, raw materials supply, and close to consumer market.
4. Need to expand the diversity within the high school and offer more programs. Community colleges need more programs (have truck driving, but not HVAC for example). Workforce development needs to continue to strengthen and extend into the high schools. Need to be able to provide technical experience to develop the workforce.

5. Work with schools to prepare them for post-secondary education. Advanced manufacturing with training programs to focus on that industry. Better direct marketing efforts to targeted industries. Tourism industry has great potential. Quality of life and economic impacts.
6. Number of contacts made are important (land 2 out of 100 for example). Need to be in front with businesses, political figures, relevant agencies. Video of South Hill is at the Welcome Center at the state line. Need to identify who the masses are that need to be targeted to promote the area (90 seconds to wet the appetite). Businesses in Pulaski and Wytheville seem to have a pipeline.
7. Need to advertise lake amenities better, have a swimming area, increase the infrastructure. With technology you need the skilled labor force. Need to advertise more. Promote the area to tech companies and tourism.
8. Attract technological industries. Keep up with technological advancements and trends. Power plant uses new technologies for example. Workforce that is trained in the needed technologies. Identify the industrial activities that might be a good fit for the area. Match industries to existing job skills.
9. Each locality needs to work with one entity to help recruit and then it can hand off to individual localities. Target whole industry segments (technology-based companies, data, manufacturing, agriculture based, etc.). Compete at national, state, and regional for industries (e.g., Mexican firm growing tomatoes in SW for example. Why not Southside)?
10. Land (infrastructure and available sites), labor (middle skilled workers), capital (fed, state, local targeted toward attracting workforce – should be locality driven). 10-25% gap in financing is common (Valley of Death – last R & D dollars needed). SBIR program 2% mandate for company startups (\$150k awards ph1, \$1M ph2). One year gap between phases experience a gap in financing to continue. Financing that gap would strengthen the success of the program.
11. Culture of success and progressive attitude. Can be our own worst enemy in terms of perception. Winning attitude. Continue to focus on K-12 and vocational education along with higher education. Ensure the region is competitive in terms of the number and quality of workforce. More regional approach to economic development. Attract industry to the region collaboratively rather than individually. Southern Virginia working as one emphasizes the strengths for businesses of the area.
12. Public incentives. Target specific industries. Expand infrastructure to support the key industries. Recruit new companies and retain the young workforce.
13. Not sure.

9. Are there local regulations that you have had issues with in the past (or currently)?

1. Not in the region.
2. No, but business capital tax (machinery & tools) is an issue. Other ways are more effective. County response was immediately no – we need that tax. Staff is the main barrier.
3. Brunswick is a little bit slow. Sussex County is difficult. Other places are overly regulated. Localities need a punch list of items that will be needed to streamline the process.
4. No.
5. No.

6. No. In 12 years, only two cases of potential expansion in joint cooperation with the County and the Town. High marks for their support of businesses. Very aggressive in attracting businesses (50 jobs). Politics between the Town and the County are unnecessary at times. Better when they cooperate.
7. Pay town and county taxes is burdensome.
8. No. Very progressive and hands on.
9. No, not really.
10. Not local, but federal such as the Army Corps of Engineers (5-10 years). Local political trends is not always helpful.
11. No. One of our advantages. Politics fluctuate, but no more than elsewhere. Good regulatory environment.
12. Nothing with any impact. Most of work is within rights-of-way (VDOT and major utilities).
13. No.

10. Are there observations that have been made by other businesses that you are aware of where the County (locality) could be more accommodating?

1. No.
2. Be more open minded. Good job with fiber and other infrastructure.
3. Not recently. In past years, the Economic Development Office wasn't a good facilitator. Everything was up to the Board. Counties should be more accommodating.
4. No.
5. No.
6. Absolutely not.
7. Not really.
8. No.
9. Not that I'm aware of, no.
10. No. Internationally based businesses are more used to an integrated public-private workforce training continuum. ABB makes transformers and are an example of this success.
11. No. One of the advantages of the area. Competitive and cooperative.
12. No. The County is very accommodating. Exploring the feasibility of a datacenter and working with the IDA.
13. No.

11. How else can the region be more competitive?

1. Unified approach to promote a skilled workforce supply and supply chain.
2. Get out more and do some innovative recruiting. Hospital offered to pay for the ED people to go to a manufacturing conference. "Can't do that." Need to be more open and willing. You are competing against the nation.
3. Need to be more aggressive in seeking commerce. Southern Virginia is competing with the rest of the country.
4. Workforce developed and tourism as backdrop. Basic infrastructure is in place for what is needed.
5. Take a few more risks to entice businesses to the area.

6. Face-to-face contact is more effective than general communication. Some common comments are Starbucks, Dicks, a shopping mall, movie theater, but those things come with major employers and more population. Rail may be an area to explore, but not a major point of emphasis.
7. Frisco, TX is a good example of regional cooperation that has been successful.
8. Looking at solar technologies as an example. We are very creative and use every tool in the toolbox. Very progressive.
9. Accentuate the positives – quality of life, activities, education. Shine where we can.
10. Land, labor and capital.
11. Tobacco Commission has been helpful. High speed fiber (\$100M) was good. It's about choices. Emphasize strengths-land, buildings, education, training, transportation, infrastructure. Whole package to compete.
12. Education, healthcare, culture.
13. Bringing younger people into the county and the region.

12. How can the County (locality) best help businesses?

1. IDA has helped support and past grants. The Halifax Chamber of Commerce could be more involved. Their orientation seems to be more social than business.
2. Need to work on maintaining the Enterprise Zones. Keep land costs lower. Being proactive and looking for incentives that work or haven't been thought of before (temp waiver of the M & T Tax.
3. Be ready, willing and able. Not prepared up front for the walk-in company to locate. Need more incentives. That's where Southern Virginia is missing the boat.
4. Mecklenburg has a pretty activated tourism developer which helps bring people into the area. Seems like a good trend.
5. Be a little less averse. Do a good job now though. Very supportive. Businesses seem happy with County support.
6. They visit annually and do a good job of support. They are there if you need them.
7. The county and town had a partnership built a shell building and then it was lease purchased for 10 years with an option to purchase. Great incentive. Very helpful.
8. One of the most important things is making sure the infrastructure is in place. Water, sewer, natural gas. Major effort to expand natural gas infrastructure. Lateral from the TransCo line to the Dominion plant should help Mecklenburg, and Brunswick Counties (Tobacco Commission funds).
9. Provide funding information to companies so that if a company is expanding or training a workforce, then they are aware of those opportunities.
10. All localities should bear in mind that the business tax structure offsets the property tax structure. Expanding the business base helps keep services for all citizens. A diverse and vibrant business community make the difference.
11. Generally functional government. Current politics can be a barrier. Urban areas are Halifax and South Boston, but many residents are rural and own land and taxes are an issue to improving community infrastructure, education, etc. Land rich but cash poor so higher taxes are an issue. Economic development can help diffuse that tax burden from the property owners.
12. Incentives that are partnership based, not giveaways. Identify who the other regional competitors are. Marketing the region. Follow through on contacts. Gosova.com
13. No sure. Board should permit more businesses. Vacant industrial land (off of 58).

13. Do you have any other economic development related issues?
1. No. Similar small business challenges – access to banking/capital is a challenge. Company is foreign owned and chose Southside VA over staying in Canada or other locations.
 2. No.
 3. No. The PDC does a really good job at moving the ball forward once they are involved. The smaller offices – ED, building permitting, planning – are less prepared.
 4. No.
 5. No.
 6. Welcome the outsiders, aggressive, accept challenges. Culture of support and openness. In same industrial park off 58.
 7. No.
 8. No.
 9. No.
 10. As a follow-up to the CEDS draft. Not now.
 11. Rural communities with a more progressive economic development approach have an advantage. Once you fall behind, it is difficult to catch, Southern Virginia is competitive.
 12. Covered a lot of information.
 13. No.



Virginia Recruitment & Retention Incentives Table

VIRGINIA RECRUITMENT AND RETENTION INCENTIVES

FUNDS	Commonwealth's Development Opportunity Fund (COF)	Transportation Partnership Opportunity Fund (TPOF)	Governor's Agriculture and Forestry Industries Development Fund (AFID)	Tobacco Region Opportunity Fund (TROF)
PROGRAMS	Virginia Jobs Investment Program (VJIP) Virginia New Jobs Program	Economic Development Access Program Small Business New Jobs Program	Rail Industrial Access Program Workforce Retraining Program	Virginia Small Business Financing Authority (VSBFA)
TAX CREDITS	Green Job Creation Major Research and Development Major Business Facility	Worker Retraining International Trade Facility	Port Volume Increase Recyclable Materials Processing Equipment	Refundable Research and Development Expenses Barge & Rail Usage
ZONES	Enterprise	Technology	Foreign Trade	Defense Production
PERFORMANCE INCENTIVES	Virginia Investment Partnership (VIP) Enterprise Zone Job Creation Grant	Major Employer Eligible Grant (MEE) Enterprise Zone Real Property Investment Grant	Virginia Economic Development Incentive Grant (VEDIG) New Company Incentive	Port of Virginia Economic & Infrastructure Development Grant Virginia Collaborative Economic Development Performance (CED) Grant
EXEMPTIONS	Sales and Use Tax Exemption	Property Tax Exemption	Data Center Tax Exemption	



Opportunity Zone Metrics

Opportunity Zones

National

Opportunity Zones are economically distressed communities, defined by individual census tract, nominated by America's governors, and certified by the U.S. Secretary of the Treasury via his delegation of that authority to the Internal Revenue Service. Under certain conditions, new investments in Opportunity Zones may be eligible for preferential tax treatment. There are 8,764 Opportunity Zones in the United States, many of which have experienced a lack of investment for decades. The Opportunity Zones initiative is not a top-down government program from Washington but an incentive to spur private and public investment in America's underserved communities.

"Revitalization doesn't have a color or a party; it starts in the heart." - Scott Turner, Executive Director of the White House Opportunity and Revitalization Council

www.opportunityzones.hud.gov

State

The Opportunity Zone program enables the goals outlined in the [Comprehensive Economic Development Policy for the Commonwealth](#). As an equity-based program, stakeholders are rewarded for investing in and maximizing Virginia's assets. The program is flexible enough to grow existing and new businesses across a range of industry. With proper oversight and facilitation, the program offers access to economic opportunity for citizens in traditionally underinvested communities. Last, the program can be matched with Federal, Commonwealth, and local incentives to maximize the benefits for investors, communities, and low-income individuals.

THE GUIDING PRINCIPLES	ENCOURAGE AND ENABLE positive community impact investments in conjunction with financial returns.	ENSURE FAIR & EQUITABLE ACCESS to OZ resources, support, and guidance for all localities and interests.	ATTRACT AND MATCH national capital and businesses with easily accessible and current information.	EMPOWER local business, government, and community leaders to take point in the Opportunity Zones.
	LEVERAGE the full suite of Federal, Commonwealth, & local gov't programs & incentives in partnership with philanthropic & non-profit institutions.	COMMISSION a neutral and independent third party to manage and facilitate the inclusive market-place with full transparency on process and participants.	SEED THE EFFORT with one-time funding and become a self-sufficient operation over time.	TRACK AND MEASURE socio-economic impact in Opportunity Zone communities.

 **Opportunity Virginia**
A Virginia Community Capital & LOCUS Initiative

www.opportunityva.org



USA



Opportunity Zones



This tool is a concise, powerful way to link opportunity zones (OZs) with EDA investments that are aimed to improve the business climate and help people out of poverty. It combines location information (where are the zones?) with economic and demographic reports that describe the zone itself, as well as the intersection of EDA's Economic Development District, University Center programs, and Revolving Loan Funds.

New: [Opportunity Zones Best Practices Report to the President.](#)

[Access the Opportunity Zone Tool »](#)

Overview

More than 8,700 opportunity zones have been designated across the United States, established as part of the 2017 Tax Cuts and Jobs Act, and are intended to foster long-term private sector investments in low-income communities. We can now begin to show the intersection of EDA's public investments and activities (more information will be added) near or within these zones. An initial assessment on the impact of these zones is available in this [August 2020 report from the Council of Economic Advisors](#).

35.2 million

people live in
opportunity zones

98%

of all economic development districts have an opportunity zone

11%

of the population live in an opportunity zone

What are Opportunity Zones?

Qualified opportunity zones were created by the federal 2017 Tax Cuts and Jobs Act and designed to spur economic development by bringing private investment to areas that might otherwise have difficulty attracting it.

These zones (8,764) consist of low-income census tracts nominated by each of the 50 states and U.S. territories and comprise economically distressed areas where new investments may be eligible for preferential tax treatment and the resulting investments, according to the U.S. Treasury.

The [IRS](#) and the [Community Development Financial Institutions Fund \(CDFI\)](#) are responsible for the program and provide multiple resources to learn more about how the zones are designated and how zone funds are being set up.



What are Economic Development Districts?

EDA has designated more than 390 [Economic Development Districts](#) across the United States. They are commonly composed of multiple counties and in certain cases even cross-state borders.

EDDs help lead the locally based, regionally driven economic development planning process. They leverage the involvement of the public, private and nonprofit sectors to establish a [Comprehensive Economic Development Strategy \(CEDS\)](#), which is a strategy-driven plan for regional economic development.



Use the tool now

Just like other StatsAmerica tools, this one is easy to use: just zoom the map to an area of the country, click on a blue-shaded census tract (those are the opportunity zones) and scroll down to view multiple reports.

- Economic developers can see the zone in the context of its congressional district, Economic Development District, State, and EDA (multi-state) Region. Content of each report includes EDA investments near or in the zones or the regions, demographic and economic metrics.

- EDDs can integrate opportunity zones as a new investment opportunity when developing or enhancing their 5-year comprehensive economic development strategies.
- Local economic and community developers can integrate local investment information with publicly supported projects in or near these zones.

[View the additional resources section](#) to learn more about some of the other federal government programs that support investment in opportunity zones.

[Access the Opportunity Zone Tool »](#)

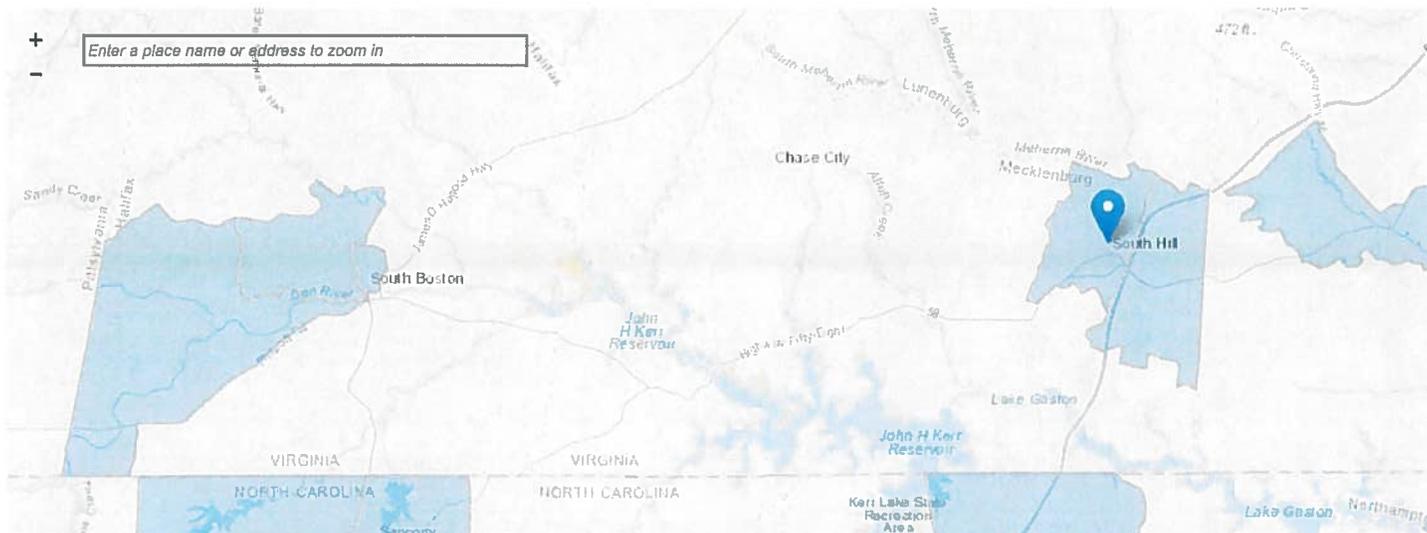


StatsAmerica is a service of the [Indiana Business Research Center](#) at Indiana University's Kelley School of Business. This initiative is funded in part by the U.S. Commerce Department's [Economic Development Administration](#).



USA Opportunity Zones

CLICK ON THE MAP to select a local area. Then SCROLL DOWN to view reports.



Leaflet | Tiles © Esri, DeLorme, NAVTEQ, TomTom, Intermap, IPC, USGS, FAO, NPS, NRCAN, GeoBase, Kadaster NL, Ordnance Survey, Esri Japan, METI, Esri China (Hong Kong), and the GIS User Community
 Note: This mapping tool approximates some Census tracts. If a user has questions about the geography or status of a qualified opportunity zone or location, the definitive guidance and list is available via the [Department of Treasury official website](#).

[Opportunity Zone](#) |
 [Congressional](#) |
 [EDD](#) |
 [State](#) |
 [EDA Region](#) |
 [About the Data](#) |
 [More Resources](#)

Southside Planning District Commission

Counties Include: Brunswick County, VA, Halifax County, VA, Mecklenburg County, VA

Opportunity Zone Key Metrics

This region has 6 Opportunity Zones (OZ). ([Download OZ List](#))

Population Living in OZ	25,404
Land Area of OZ	325.0 sq. miles
Labor Force in OZ	11,166
Labor Force Participation Rate Within OZ	54.3
Unemployment Rate for OZ	5.3
Per Capita Money Income	\$21,174
Poverty Rate in OZ	20.1

Source: U.S. Census Bureau: American Community Survey, aggregated by StatsAmerica

U.S. Economic Development Administration

- The closest EDA University Center is at . It is about miles away. [Learn more about UCs](#)
- There is 1 EDA funded Revolving Loan Funds serving areas in this EDD: **Southside Planning District Commission Phone: (434) 447-7101** [Learn more about RLFs](#)
- There are **no** EDA grants supporting opportunity zones within 200 miles of this area. [Learn more about EDA grants](#)

[Download the most recent CEDS for this EDD \(2015-2019\).](#)



Regional Demographics

82,291 people live in this EDD.

Age	Count	Pct. Distribution	U.S. Pct. Distribution
Under 18	15,774	19.2%	22.8%
18 to 64	47,486	57.7%	62.0%
65 and over	19,031	23.1%	15.2%

Educational Attainment (age 25 and over)	Count	Pct. Distribution	U.S. Pct. Distribution
High School Diploma or Equivalent	21,081	35.1%	27.1%
Some College or Associate Degree	17,521	29.2%	29.0%
Bachelor's Degree and Higher	9,909	16.5%	31.5%

Source: U.S. Census Bureau: American Community Survey, aggregated by STATS America

Innovation and Entrepreneurship



The [Innovation Index 2.0](#) provides insight into the innovation capacity and innovative output of a region.

If the county index numbers are higher than the median, then this area is performing better than most counties. For more information, use the [Innovation Index 2.0](#)

	Index (U.S.=100)	County Median
Innovation Index ⓘ	81.5	84.3
Human Capital and Knowledge Creation Index ⓘ	86.6	90.1
Business Dynamics Index ⓘ	41.4	50.7
Business Profile Index ⓘ	101.5	73.9
Employment and Productivity Index ⓘ	91.0	98.4
Economic Well-Being Index ⓘ	82.8	109.7

Source: IBRC at the Indiana University Kelley School of Business

Industry Mix

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular industry. An LQ less than 1.0 shows it is below the U.S. average (which equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment than the U.S. average.

Industry Classification Click to Sort	Employment Click to Sort	Employment Dist. Click to Sort	Employment LQ Click to Sort
Total Nonfarm	N/A	100.0%	N/A
Natural Resources, Mining, Construction	N/A	N/A	N/A
Manufacturing	N/A	N/A	N/A
Trade, Transportation, Utilities	N/A	N/A	N/A
Information, Finance, Real Estate	N/A	N/A	N/A
Professional, Scientific, Technical	N/A	N/A	N/A
Management of Companies; Administration, Support, Etc.	N/A	N/A	N/A
Educational Services	N/A	N/A	N/A
Health Care and Social Services	N/A	N/A	N/A

Industry Classification Click to Sort	Employment Click to Sort	Employment Dist. Click to Sort	Employment LQ Click to Sort
Arts, Entertainment	N/A	N/A	N/A
Accommodation, Food Services	N/A	N/A	N/A

Source: IBRC at the Indiana University Kelley School of Business

Occupation Mix

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular occupation. An LQ less than 1.0 a lower concentration (U.S. average equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment.

Occupation Click to Sort	Employment Click to Sort	Employment LQ Click to Sort
All Occupations	24,124	N/A
Management, Business, Financial	1,944	0.79
Computer, Math, Architecture, Engineering, Life, Physical and Social Science	963	0.72
Community and Social Services	300	1.13
Legal	92	0.58
Education, Training, Library, Arts, Design, Entertainment	1,783	0.98
Health Care Practitioners, Technical, Support	2,690	1.20
Protective Services	267	0.96
Food Prep and Serving	2,228	0.92
Services Include Cleaning, Maintenance, Grounds, Personal Care	1,740	1.03
Sales	2,564	0.99
Office, Admin	3,532	0.95
Ag, Construction, Installation, Maintenance	2,168	1.04
Production Workers	1,825	1.39
Transportation & Material Moving	2,028	1.17

Source: IBRC at the Indiana University Kelley School of Business



StatsAmerica is a service of the [Indiana Business Research Center](#) at Indiana University's Kelley School of Business. This initiative is funded in part by the U.S. Commerce Department's [Economic Development Administration](#).



USA Opportunity Zones

CLICK ON THE MAP to select a local area. Then **SCROLL DOWN** to view reports.



Leaflet | Tiles © Esri — Esri, DeLorme, NAVTEQ, TomTom, Intermap, IPC, USGS, FAO, NPS, NRCAN, GeoBase, Kadaster NL, Ordnance Survey, Esri Japan, METI, Esri China (Hong Kong), and the GIS User Community
 Note: This mapping tool approximates some Census tracts. If a user has questions about the geography or status of a qualified opportunity zone or location, the definitive guidance and list is available via the [Department of Treasury official website](#).

[More Resources](#)

Brunswick County, VA Tract 9302.03

Located In: Brunswick County, VA
 Nearest City: Lawrenceville town, Virginia

Opportunity Zone Key Metrics

	<u>This OZ</u>	<u>Average</u> of All OZs	<u>Rank</u> out of all 8,764 OZs
Population ⓘ	4,485	4,005	3,069
Land Area ⓘ	80.0 sq. miles	71.8 sq. miles	757
Labor Force ⓘ	1,969	1,814	3,228
Labor Force Participation Rate ⓘ	56.1	57.3	4,904
Unemployment Rate ⓘ	8.8	9.6	4,394

Per Capita Money Income ⓘ	\$19,500	\$20,944	4,058
Poverty Rate ⓘ	33.4	28.1	2,944

Source: U.S. Census Bureau: American Community Survey

U.S. Economic Development Administration

- This OZ is part of an Economic Development District: **Southside Planning District Commission**.
[Learn more about EDDs](#)
- The closest EDA University Center is at **The University of North Carolina at Chapel Hill**. It is about **90** miles away.
[Learn more about UCs](#)
- There is 1 EDA funded Revolving Loan Funds serving areas in this OZ:
[Southside Planning District Commission Phone: \(434\) 447-7101](#)
[Learn more about RLFs](#)

Related Government Programs

- This **is** a HUD 2019 Low-Income Housing Tax Credit Qualified Tract. [Learn more](#)
- The 2018 SBA HUBZone Qualified Census Tract status of this tract is: **Qualified**. [Learn more](#)

Note: Users should verify participation with official program sources before making any financial decisions.

Opportunity Zone Demographics

4,485 people live in this opportunity zone.

Age	Count	Pct. Distribution	U.S. Pct. Distribution
Under 18	1,068	23.8%	22.8%
18 to 64	2,592	57.8%	62.0%
65 and over	825	18.4%	15.2%

Educational Attainment (age 25 and over)	Count	Pct. Distribution	U.S. Pct. Distribution
High School Diploma or Equivalent	724	24.4%	27.1%
Some College or Associate Degree	1,115	37.5%	29.0%
Bachelor's Degree and Higher	487	16.4%	31.5%

Source: U.S. Census Bureau: American Community Survey

Innovation and Entrepreneurship - Brunswick County, VA



The [Innovation Index 2.0](#) provides insight into the innovation capacity and innovative output of a region.

If the county index numbers are higher than the median, then this area is performing better than most counties. For more information, use the [Innovation Index 2.0](#)

	Index (U.S.=100)	County Median
Innovation Index ⓘ	74.5	84.3
Human Capital and Knowledge Creation Index ⓘ	79.5	90.1
Business Dynamics Index ⓘ	35.9	50.7
Business Profile Index ⓘ	68.5	73.9
Employment and Productivity Index ⓘ	97.5	98.4
Economic Well-Being Index ⓘ	84.5	109.7

Source: IBRC at the Indiana University Kelley School of Business

Industry Mix - Brunswick County, VA

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular industry. An LQ less than 1.0 shows it is below the U.S. average (which equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment than the U.S. average.

Industry Classification Click to Sort	Employment Click to Sort	Employment Dist. Click to Sort	Employment LQ Click to Sort
Total Nonfarm	3,605	100.0%	N/A
Natural Resources, Mining, Construction	385	10.7%	1.67
Manufacturing	242	6.7%	0.77
Trade, Transportation, Utilities	390	10.8%	0.57
Information, Finance, Real Estate	208	5.8%	0.75
Professional, Scientific, Technical	28	0.8%	0.12
Management of Companies; Administration, Support, Etc.	522	14.5%	1.81
Educational Services	670	18.6%	2.15
Health Care and Social Services	602	16.7%	1.12
Arts, Entertainment	3	0.1%	0.04
Accommodation, Food Services	103	2.8%	0.30

Source: IBRC at the Indiana University Kelley School of Business

Occupation Mix - Brunswick County, VA

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular occupation. An LQ less than 1.0 a lower concentration (U.S. average equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment.

Occupation Click to Sort	Employment Click to Sort	Employment LQ Click to Sort
---	---	--

Occupation Click to Sort	Employment Click to Sort	Employment LQ Click to Sort
All Occupations	3,219	N/A
Management, Business, Financial	234	0.71
Computer, Math, Architecture, Engineering, Life, Physical and Social Science	97	0.54
Community and Social Services	64	1.80
Legal	5	0.24
Education, Training, Library, Arts, Design, Entertainment	442	1.83
Health Care Practitioners, Technical, Support	263	0.88
Protective Services	57	1.55
Food Prep and Serving	168	0.52
Services Include Cleaning, Maintenance, Grounds, Personal Care	373	1.65
Sales	250	0.72
Office, Admin	468	0.94
Ag, Construction, Installation, Maintenance	398	1.44
Production Workers	160	0.91
Transportation & Material Moving	240	1.04

Source: IBRC at the Indiana University Kelley School of Business

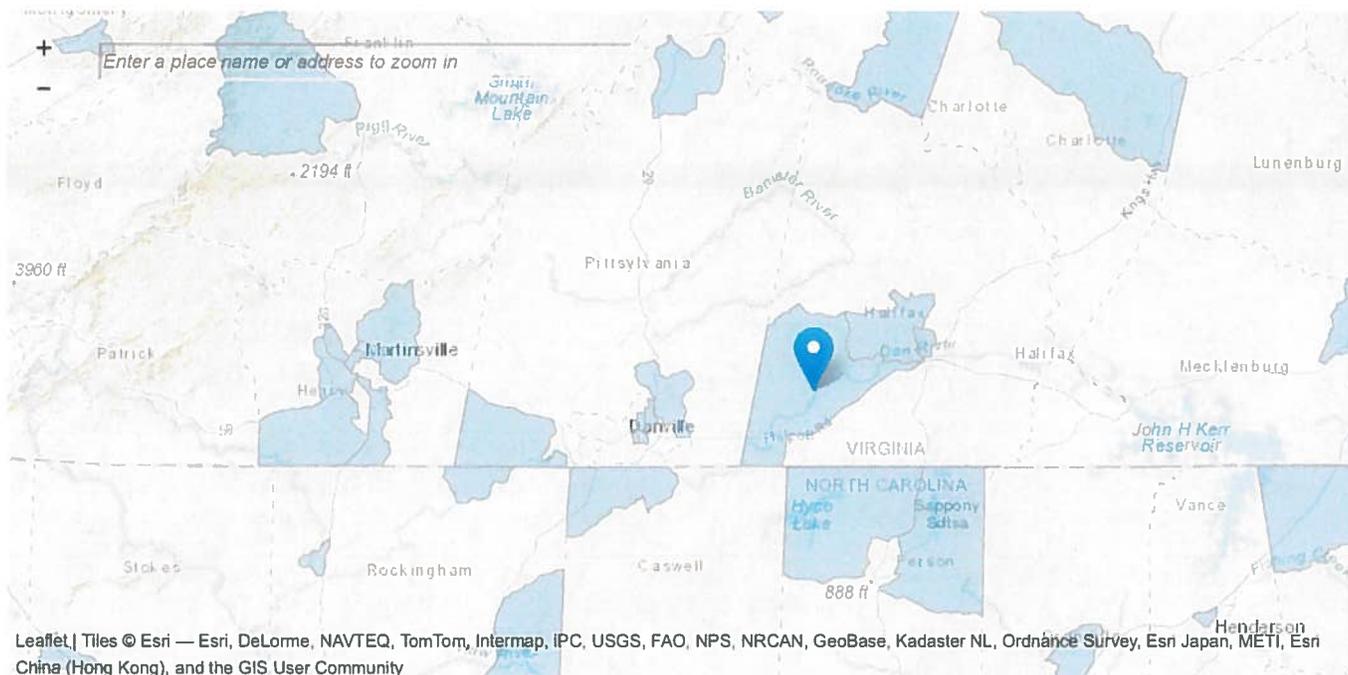


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USA Opportunity Zones

CLICK ON THE MAP to select a local area. Then **SCROLL DOWN** to view reports.



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 Note: This mapping tool approximates some Census tracts. If a user has questions about the geography or status of a qualified opportunity zone or location, the definitive guidance and list is available via the [Department of Treasury official website](#).

[Opportunity Zone](#) |
 [Congressional](#) |
 [EDD](#) |
 [State](#) |
 [EDA Region](#) |
 [About the Data](#)

[More Resources](#)

Halifax County, VA Tract 9303.01

Located In: Halifax County, VA
 Nearest City: South Boston town, Virginia

Opportunity Zone Key Metrics

	<u>This OZ</u>	<u>Average of All OZs</u>	<u>Rank</u> out of all 8,764 OZs
Population ⓘ	2,521	4,005	6,621
Land Area ⓘ	120.0 sq. miles	71.8 sq. miles	535
Labor Force ⓘ	1,264	1,814	5,896
Labor Force Participation Rate ⓘ	60.2	57.3	3,489
Unemployment Rate ⓘ	3.1	9.6	8,015

Per Capita Money Income ⓘ	\$23,211	\$20,944	2,503
Poverty Rate ⓘ	8.1	28.1	8,493

Source: U.S. Census Bureau: American Community Survey

U.S. Economic Development Administration

- This OZ is part of an Economic Development District: **Southside Planning District Commission**.
[Learn more about EDDs](#)
- The closest EDA University Center is at **The University of North Carolina at Chapel Hill**. It is about **53** miles away.
[Learn more about UCs](#)
- There is 1 EDA funded Revolving Loan Funds serving areas in this OZ:
Southside Planning District Commission Phone: (434) 447-7101
[Learn more about RLFs](#)

Related Government Programs

- This **is not** a HUD 2019 Low-Income Housing Tax Credit Qualified Tract. [Learn more](#)
- The 2018 SBA HUBZone Qualified Census Tract status of this tract is: **Not Qualified**. [Learn more](#)

Note: Users should verify participation with official program sources before making any financial decisions.

Opportunity Zone Demographics

2,521 people live in this opportunity zone.

Age	Count	Pct. Distribution	U.S. Pct. Distribution
Under 18	440	17.5%	22.8%
18 to 64	1,560	61.9%	62.0%
65 and over	521	20.7%	15.2%

Educational Attainment (age 25 and over)	Count	Pct. Distribution	U.S. Pct. Distribution
High School Diploma or Equivalent	634	35.9%	27.1%
Some College or Associate Degree	602	34.0%	29.0%
Bachelor's Degree and Higher	296	16.7%	31.5%

Source: U.S. Census Bureau: American Community Survey

Innovation and Entrepreneurship - Halifax County, VA



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Human Capital and Knowledge Creation Index ⓘ	82.6	90.1
Business Dynamics Index ⓘ	41.1	50.7
Business Profile Index ⓘ	86.5	73.9
Employment and Productivity Index ⓘ	80.0	98.4
Economic Well-Being Index ⓘ	84.7	109.7

Source: IBRC at the Indiana University Kelley School of Business

Industry Mix - Halifax County, VA

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular industry. An LQ less than 1.0 shows it is below the U.S. average (which equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment than the U.S. average.

Industry Classification Click to Sort	Employment Click to Sort	Employment Dist. Click to Sort	Employment LQ Click to Sort
Manufacturing	1,961	16.5%	1.90
Trade, Transportation, Utilities	2,557	21.6%	1.13
Natural Resources, Mining, Construction	837	7.1%	1.10
Educational Services	1,001	8.4%	0.98
Health Care and Social Services	1,645	13.9%	0.93
Accommodation, Food Services	918	7.7%	0.81
Arts, Entertainment	169	1.4%	0.76
Professional, Scientific, Technical	506	4.3%	0.66
Management of Companies; Administration, Support, Etc.	456	3.8%	0.48
Information, Finance, Real Estate	398	3.4%	0.44
Total Nonfarm	11,857	100.0%	N/A

Source: IBRC at the Indiana University Kelley School of Business

Occupation Mix - Halifax County, VA

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular occupation. An LQ less than 1.0 a lower concentration (U.S. average equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment.

Occupation Click to Sort	Employment Click to Sort	Employment LQ Click to Sort ^
---	---	--

Occupation	Employment	Employment LQ
<u>Click to Sort</u>	<u>Click to Sort</u>	<u>Click to Sort</u> ^
Production Workers	877	1.55
Transportation & Material Moving	1,068	1.43
Ag, Construction, Installation, Maintenance	1,031	1.15
Health Care Practitioners, Technical, Support	1,062	1.10
Community and Social Services	122	1.07
Office, Admin	1,510	0.94
Sales	1,026	0.92
Education, Training, Library, Arts, Design, Entertainment	677	0.87
Food Prep and Serving	901	0.86
Services Include Cleaning, Maintenance, Grounds, Personal Care	621	0.85
Management, Business, Financial	885	0.83
Computer, Math, Architecture, Engineering, Life, Physical and Social Science	474	0.82
Protective Services	92	0.77
Legal	47	0.68
All Occupations	10,393	N/A

Source: IBRC at the Indiana University Kelley School of Business

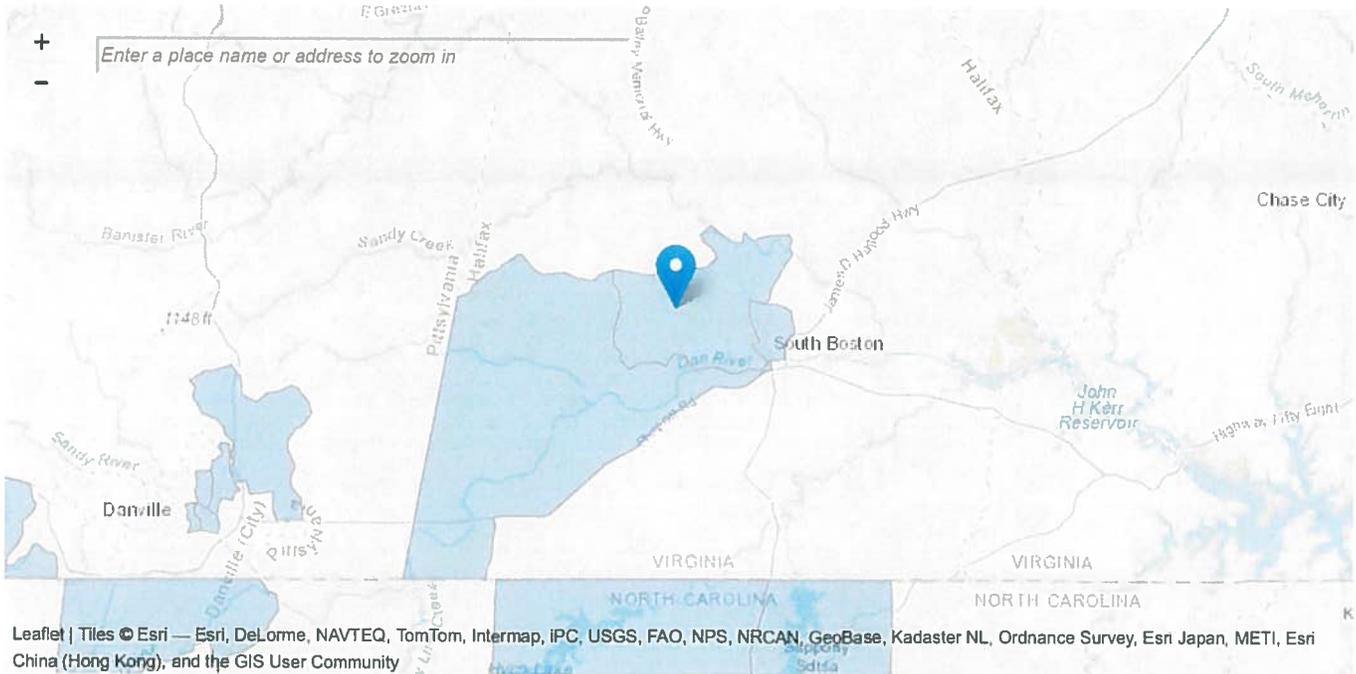


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Note: This mapping tool approximates some Census tracts. If a user has questions about the geography or status of a qualified opportunity zone or location, the definitive guidance and list is available via the [Department of Treasury official website](#).

Opportunity Zone Congressional EDD State EDA Region About the Data

More Resources

Halifax County, VA Tract 9306.00

Located In: Halifax County, VA
 Nearest City: South Boston town, Virginia

Opportunity Zone Key Metrics

	<u>This OZ</u>	<u>Average of All OZs</u>	<u>Rank</u> out of all 8,764 OZs
Population ⓘ	5,071	4,005	2,208
Land Area ⓘ	38.0 sq. miles	71.8 sq. miles	1,163
Labor Force ⓘ	1,913	1,814	3,408
Labor Force Participation Rate ⓘ	43.9	57.3	7,622
Unemployment Rate ⓘ	1.6	9.6	8,492

Per Capita Money Income ⓘ	\$21,606	\$20,944	3,171
Poverty Rate ⓘ	18.7	28.1	6,507

Source: U.S. Census Bureau: American Community Survey

U.S. Economic Development Administration

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Southside Planning District Commission Phone: (434) 447-7101
[Learn more about RLFs](#)

Related Government Programs

- This **is** a HUD 2019 Low-Income Housing Tax Credit Qualified Tract. [Learn more](#)
- The 2018 SBA HUBZone Qualified Census Tract status of this tract is: **Qualified**. [Learn more](#)

Note: Users should verify participation with official program sources before making any financial decisions.

Opportunity Zone Demographics

5,071 people live in this opportunity zone.

Age	Count	Pct. Distribution	U.S. Pct. Distribution
Under 18	759	15.0%	22.8%
18 to 64	2,935	57.9%	62.0%
65 and over	1,377	27.2%	15.2%

Educational Attainment (age 25 and over)	Count	Pct. Distribution	U.S. Pct. Distribution
High School Diploma or Equivalent	1,317	33.2%	27.1%
Some College or Associate Degree	901	22.7%	29.0%
Bachelor's Degree and Higher	664	16.8%	31.5%

Source: U.S. Census Bureau: American Community Survey

Innovation and Entrepreneurship - Halifax County, VA



The [Innovation Index 2.0](#) provides insight into the Innovation capacity and Innovative output of a region.

If the county index numbers are higher than the median, then this area is performing better than most counties. For more information, use the [Innovation Index 2.0](#)

	Index (U.S.=100)	County Median
Innovation Index ⓘ	74.5	84.3
Human Capital and Knowledge Creation Index ⓘ	82.6	90.1
Business Dynamics Index ⓘ	41.1	50.7
Business Profile Index ⓘ	86.5	73.9
Employment and Productivity Index ⓘ	80.0	98.4
Economic Well-Being Index ⓘ	84.7	109.7

Source: IBRC at the Indiana University Kelley School of Business

Industry Mix - Halifax County, VA

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular industry. An LQ less than 1.0 shows it is below the U.S. average (which equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment than the U.S. average.

Industry Classification Click to Sort	Employment Click to Sort	Employment Dist. Click to Sort	Employment LQ Click to Sort
Total Nonfarm	11,857	100.0%	N/A
Natural Resources, Mining, Construction	837	7.1%	1.10
Manufacturing	1,961	16.5%	1.90
Trade, Transportation, Utilities	2,557	21.6%	1.13
Information, Finance, Real Estate	398	3.4%	0.44
Professional, Scientific, Technical	506	4.3%	0.66
Management of Companies; Administration, Support, Etc.	456	3.8%	0.48
Educational Services	1,001	8.4%	0.98
Health Care and Social Services	1,645	13.9%	0.93
Arts, Entertainment	169	1.4%	0.76
Accommodation, Food Services	918	7.7%	0.81

Source: IBRC at the Indiana University Kelley School of Business

Occupation Mix - Halifax County, VA

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular occupation. An LQ less than 1.0 shows a lower concentration (U.S. average equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment.

Occupation Click to Sort	Employment Click to Sort	Employment LQ Click to Sort
---	---	--

Occupation Click to Sort	Employment Click to Sort	Employment LQ Click to Sort
All Occupations	10,393	N/A
Management, Business, Financial	885	0.83
Computer, Math, Architecture, Engineering, Life, Physical and Social Science	474	0.82
Community and Social Services	122	1.07
Legal	47	0.68
Education, Training, Library, Arts, Design, Entertainment	677	0.87
Health Care Practitioners, Technical, Support	1,062	1.10
Protective Services	92	0.77
Food Prep and Serving	901	0.86
Services Include Cleaning, Maintenance, Grounds, Personal Care	621	0.85
Sales	1,026	0.92
Office, Admin	1,510	0.94
Ag, Construction, Installation, Maintenance	1,031	1.15
Production Workers	877	1.55
Transportation & Material Moving	1,068	1.43

Source: IBRC at the Indiana University Kelley School of Business

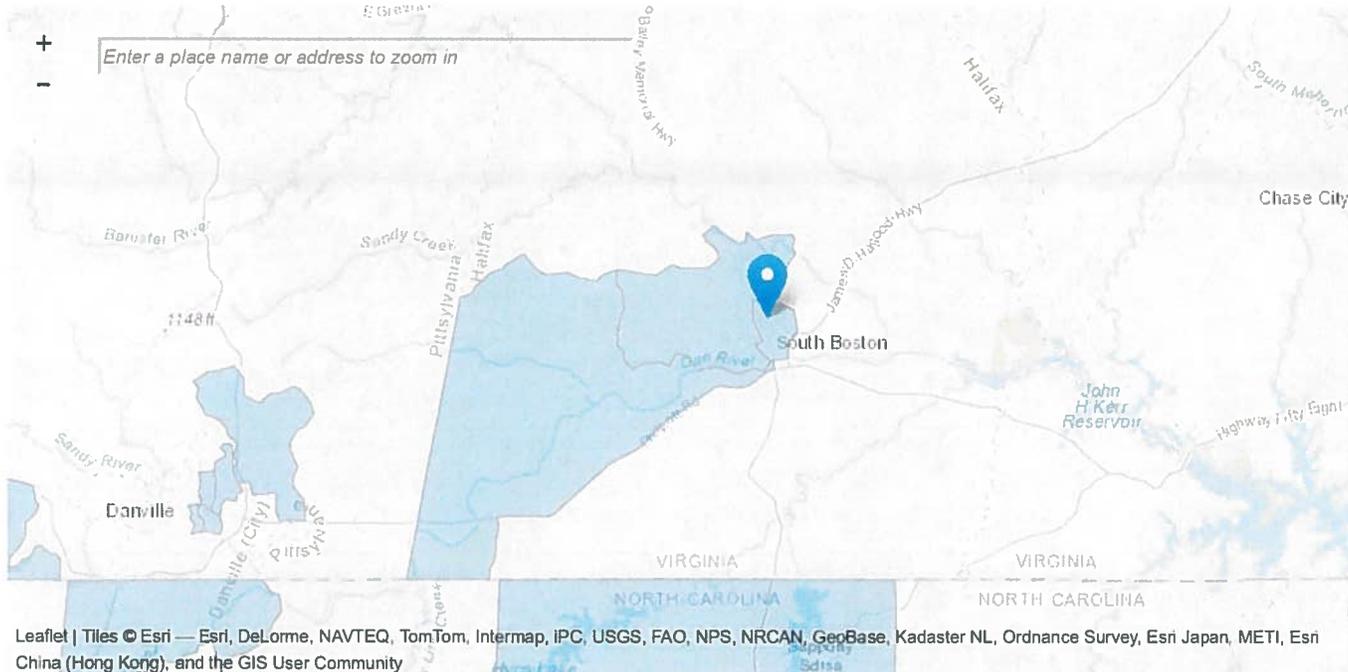


StatsAmerica is a service of the [Indiana Business Research Center](#) at Indiana University's Kelley School of Business. This initiative is funded in part by the U.S. Commerce Department's [Economic Development Administration](#).



USA Opportunity Zones

CLICK ON THE MAP to select a local area. Then **SCROLL DOWN** to view reports.



Leaflet | Tiles © Esri — Esri, DeLorme, NAVTEQ, TomTom, Intermap, IPC, USGS, FAO, NPS, NRCAN, GeoBase, Kadaster NL, Ordnance Survey, Esri Japan, METI, Esri China (Hong Kong), and the GIS User Community
 Note: This mapping tool approximates some Census tracts. If a user has questions about the geography or status of a qualified opportunity zone or location, the definitive guidance and list is available via the [Department of Treasury official website](#).

Opportunity Zone Congressional EDD State EDA Region About the Data

More Resources

Halifax County, VA Tract 9308.00

Located In: Halifax County, VA
 Nearest City: South Boston town, Virginia

Opportunity Zone Key Metrics

	<u>This OZ</u>	<u>Average of</u> All OZs	<u>Rank</u> out of all 8,764 OZs
Population ⓘ	4,650	4,005	2,797
Land Area ⓘ	4.0 sq. miles	71.8 sq. miles	2,444
Labor Force ⓘ	2,121	1,814	2,739
Labor Force Participation Rate ⓘ	57.3	57.3	4,517
Unemployment Rate ⓘ	8.1	9.6	4,830

Per Capita Money Income ⓘ	\$19,698	\$20,944	3,993
Poverty Rate ⓘ	15.8	28.1	7,293

Source: U.S. Census Bureau: American Community Survey

U.S. Economic Development Administration

- This OZ is part of an Economic Development District: **Southside Planning District Commission**.
[Learn more about EDDs](#)
- The closest EDA University Center is at **The University of North Carolina at Chapel Hill**. It is about **56** miles away.
[Learn more about UCs](#)
- There is 1 EDA funded Revolving Loan Funds serving areas in this OZ:
Southside Planning District Commission Phone: (434) 447-7101
[Learn more about RLFs](#)

Related Government Programs

- This **is** a HUD 2019 Low-Income Housing Tax Credit Qualified Tract. [Learn more](#)
- The 2018 SBA HUBZone Qualified Census Tract status of this tract is: **Qualified**. [Learn more](#)

Note: Users should verify participation with official program sources before making any financial decisions.

Opportunity Zone Demographics

4,650 people live in this opportunity zone.

Age	Count	Pct. Distribution	U.S. Pct. Distribution
Under 18	1,081	23.2%	22.8%
18 to 64	2,746	59.1%	62.0%
65 and over	823	17.7%	15.2%

Educational Attainment (age 25 and over)	Count	Pct. Distribution	U.S. Pct. Distribution
High School Diploma or Equivalent	1,087	37.0%	27.1%
Some College or Associate Degree	836	28.5%	29.0%
Bachelor's Degree and Higher	623	21.2%	31.5%

Source: U.S. Census Bureau: American Community Survey

Innovation and Entrepreneurship - Halifax County, VA



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Source: IBRC at the Indiana University Kelley School of Business

Industry Mix - Halifax County, VA

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular industry. An LQ less than 1.0 shows it is below the U.S. average (which equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment than the U.S. average.

Industry Classification Click to Sort	Employment Click to Sort	Employment Dist. Click to Sort	Employment LQ Click to Sort
Total Nonfarm	11,857	100.0%	N/A
Natural Resources, Mining, Construction	837	7.1%	1.10
Manufacturing	1,961	16.5%	1.90
Trade, Transportation, Utilities	2,557	21.6%	1.13
Information, Finance, Real Estate	398	3.4%	0.44
Professional, Scientific, Technical	506	4.3%	0.66
Management of Companies; Administration, Support, Etc.	456	3.8%	0.48
Educational Services	1,001	8.4%	0.98
Health Care and Social Services	1,645	13.9%	0.93
Arts, Entertainment	169	1.4%	0.76
Accommodation, Food Services	918	7.7%	0.81

Source: IBRC at the Indiana University Kelley School of Business

Occupation Mix - Halifax County, VA

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular occupation. An LQ less than 1.0 a lower concentration (U.S. average equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment.

Occupation Click to Sort	Employment Click to Sort	Employment LQ Click to Sort
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Occupation	Employment	Employment LQ
<u>Click to Sort</u>	<u>Click to Sort</u>	<u>Click to Sort</u>
All Occupations	10,393	N/A
Management, Business, Financial	885	0.83
Computer, Math, Architecture, Engineering, Life, Physical and Social Science	474	0.82
Community and Social Services	122	1.07
Legal	47	0.68
Education, Training, Library, Arts, Design, Entertainment	677	0.87
Health Care Practitioners, Technical, Support	1,062	1.10
Protective Services	92	0.77
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Sales	1,026	0.92
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Production Workers	877	1.55
Transportation & Material Moving	1,068	1.43

Source: IBRC at the Indiana University Kelley School of Business

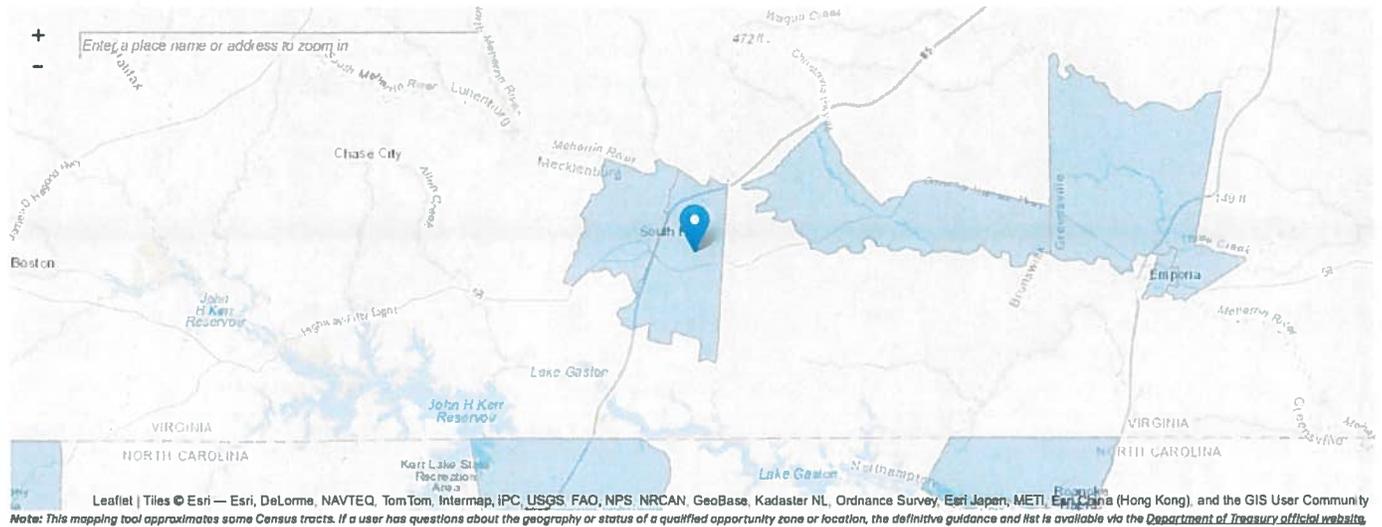


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USA Opportunity Zones

CLICK ON THE MAP to select a local area. Then SCROLL DOWN to view reports.



Opportunity Zone Congressional EDD State EDA Region About the Data More Resources

Mecklenburg County, VA Tract 9301.01

Located In: Mecklenburg County, VA
 Nearest City: La Crosse town, Virginia

Opportunity Zone Key Metrics

	<u>This OZ</u>	<u>Average of All OZs</u>	<u>Rank</u> out of all 8,764 OZs
Population ⓘ	3,063	4,005	5,600
Land Area ⓘ	48.0 sq. miles	71.8 sq. miles	2,436
Labor Force ⓘ	1,440	1,814	5,152
Labor Force Participation Rate ⓘ	59.1	57.3	3,860
Unemployment Rate ⓘ	3.5	9.6	7,834
Per Capita Money Income ⓘ	\$24,132	\$20,944	2,138
Poverty Rate ⓘ	21.5	28.1	5,761

Source: U.S. Census Bureau: American Community Survey

U.S. Economic Development Administration

- This OZ is part of an Economic Development District: **Southside Planning District Commission**. [Learn more about EDDs](#)
- The closest EDA University Center is at **The University of North Carolina at Chapel Hill**. It is about **77** miles away. [Learn more about UCs](#)
- There is 1 EDA funded Revolving Loan Funds serving areas in this OZ: **Southside Planning District Commission Phone: (434) 447-7101**. [Learn more about RLFs](#)

Related Government Programs

- This is **not** a HUD 2019 Low-Income Housing Tax Credit Qualified Tract. [Learn more](#)

- The 2018 SBA HUBZone Qualified Census Tract status of this tract is: **Redesignated until Dec 2021**. [Learn more](#)

Note: Users should verify participation with official program sources before making any financial decisions.

Opportunity Zone Demographics

3,063 people live in this opportunity zone.

Age	Count	Pct. Distribution	U.S. Pct. Distribution
Under 18	675	22.0%	22.8%
18 to 64	1,753	57.2%	62.0%
65 and over	635	20.7%	15.2%

Educational Attainment (age 25 and over)	Count	Pct. Distribution	U.S. Pct. Distribution
High School Diploma or Equivalent	714	33.2%	27.1%
Some College or Associate Degree	678	31.5%	29.0%
Bachelor's Degree and Higher	213	9.9%	31.5%

Source: U.S. Census Bureau: American Community Survey

Innovation and Entrepreneurship - Mecklenburg County, VA



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If the county index numbers are higher than the median, then this area is performing better than most counties. For more information, use the [Innovation Index 2.0](#)

	Index (U.S.=100)	County Median
Innovation Index ⓘ	79.9	84.3
Human Capital and Knowledge Creation Index ⓘ	80.0	90.1
Business Dynamics Index ⓘ	50.0	50.7
Business Profile Index ⓘ	83.0	73.9
Employment and Productivity Index ⓘ	94.6	98.4
Economic Well-Being Index ⓘ	88.9	109.7

Source: IBRC at the Indiana University Kelley School of Business

Industry Mix - Mecklenburg County, VA

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular industry. An LQ less than 1.0 shows it is below the U.S. average (which equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment than the U.S. average.

Industry Classification Click to Sort	Employment Click to Sort	Employment Dist. Click to Sort	Employment LQ Click to Sort
Health Care and Social Services	2,197	19.0%	1.28
Manufacturing	1,198	10.4%	1.19
Trade, Transportation, Utilities	2,477	21.4%	1.12
Accommodation, Food Services	1,199	10.4%	1.09
Educational Services	965	8.3%	0.96
Management of Companies; Administration, Support, Etc.	873	7.5%	0.94
Information, Finance, Real Estate	520	4.5%	0.59
Professional, Scientific, Technical	425	3.7%	0.57
Natural Resources, Mining, Construction	419	3.6%	0.57
Arts, Entertainment	57	0.5%	0.26

Industry Classification Click to Sort	Employment Click to Sort	Employment Dist. Click to Sort	Employment LQ Click to Sort
Total Nonfarm	11,562	100.0%	N/A

Source: IBRC at the Indiana University Kelley School of Business

Occupation Mix - Mecklenburg County, VA

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular occupation. An LQ less than 1.0 a lower concentration (U.S. average equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment.

Occupation Click to Sort	Employment Click to Sort	Employment LQ Click to Sort ^
Health Care Practitioners, Technical, Support	1,364	1.40
Production Workers	787	1.37
Sales	1,289	1.14
Food Prep and Serving	1,160	1.10
Services Include Cleaning, Maintenance, Grounds, Personal Care	747	1.01
Community and Social Services	114	0.98
Protective Services	118	0.97
Transportation & Material Moving	720	0.96
Office, Admin	1,555	0.96
Education, Training, Library, Arts, Design, Entertainment	665	0.84
Ag, Construction, Installation, Maintenance	739	0.81
Management, Business, Financial	825	0.77
Computer, Math, Architecture, Engineering, Life, Physical and Social Science	391	0.67
Legal	41	0.59
All Occupations	10,512	N/A

Source: IBRC at the Indiana University Kelley School of Business

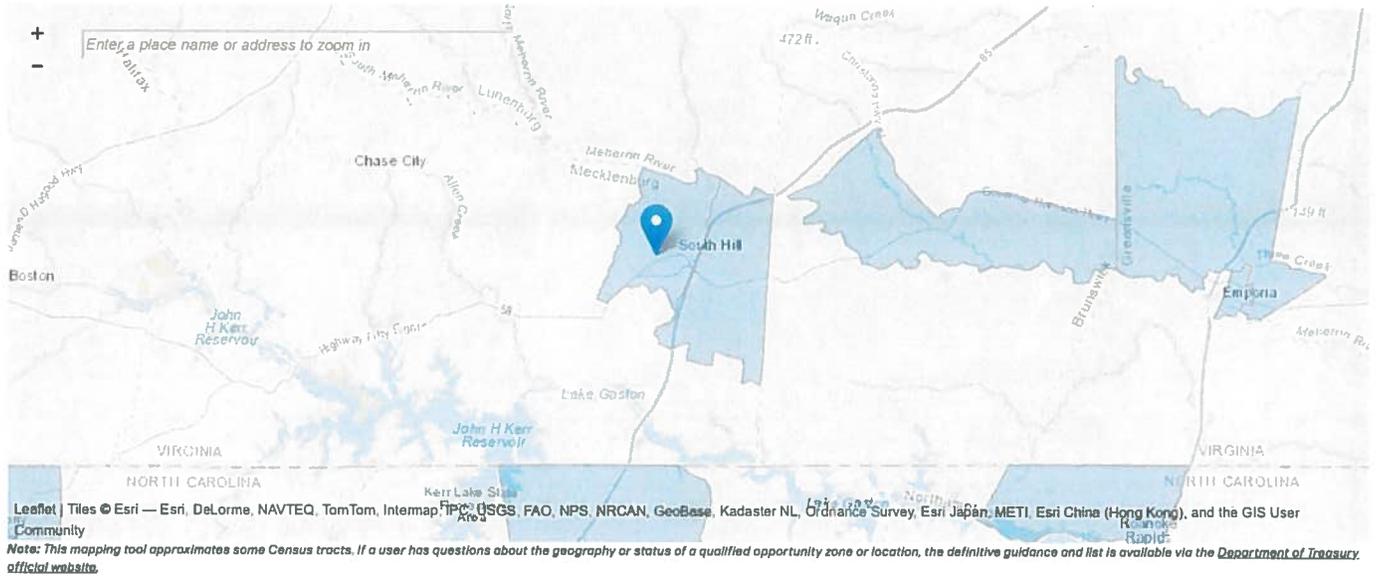


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USA Opportunity Zones

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Opportunity Zone Congressional EDD State EDA Region About the Data More Resources

Mecklenburg County, VA Tract 9302.00

Located In: Mecklenburg County, VA
 Nearest City: South Hill town, Virginia

Opportunity Zone Key Metrics

	<u>This OZ</u>	<u>Average of All OZs</u>	<u>Rank out of all 8,764 OZs</u>
Population 📊	5,614	4,005	1,594
Land Area 📏	35.0 sq. miles	71.8 sq. miles	4,464
Labor Force 📈	2,459	1,814	1,902
Labor Force Participation Rate 📊	55.1	57.3	5,241
Unemployment Rate 📊	5.3	9.6	6,723
Per Capita Money Income 📈	\$20,812	\$20,944	3,515
Poverty Rate 📊	18.7	28.1	6,507

Source: U.S. Census Bureau: American Community Survey

U.S. Economic Development Administration

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[Learn more about RLFs](#)

Related Government Programs

- This is **not** a HUD 2019 Low-Income Housing Tax Credit Qualified Tract. [Learn more](#)
- The 2018 SBA HUBZone Qualified Census Tract status of this tract is: **Not Qualified**. [Learn more](#)

Note: Users should verify participation with official program sources before making any financial decisions.

Opportunity Zone Demographics

5,614 people live in this opportunity zone.

Age	Count	Pct. Distribution	U.S. Pct. Distribution
Under 18	1,342	23.9%	22.8%
18 to 64	3,147	56.1%	62.0%
65 and over	1,125	20.0%	15.2%

Educational Attainment (age 25 and over)	Count	Pct. Distribution	U.S. Pct. Distribution
High School Diploma or Equivalent	1,122	29.8%	27.1%
Some College or Associate Degree	1,087	28.9%	29.0%
Bachelor's Degree and Higher	780	20.7%	31.5%

Source: U.S. Census Bureau: American Community Survey

Innovation and Entrepreneurship - Mecklenburg County, VA



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Employment and Productivity Index ⓘ	94.6	98.4
Economic Well-Being Index ⓘ	88.9	109.7

Source: IBRC at the Indiana University Kelley School of Business

Industry Mix - Mecklenburg County, VA

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Industry Classification Click to Sort	Employment Click to Sort	Employment Dist. Click to Sort	Employment LQ Click to Sort
Total Nonfarm	11,562	100.0%	N/A
Natural Resources, Mining, Construction	419	3.6%	0.57
Manufacturing	1,198	10.4%	1.19
Trade, Transportation, Utilities	2,477	21.4%	1.12
Information, Finance, Real Estate	520	4.5%	0.59

Industry Classification Click to Sort	Employment Click to Sort	Employment Dist. Click to Sort	Employment LQ Click to Sort
Professional, Scientific, Technical	425	3.7%	0.57
Management of Companies; Administration, Support, Etc.	873	7.5%	0.94
Educational Services	965	8.3%	0.96
Health Care and Social Services	2,197	19.0%	1.28
Arts, Entertainment	57	0.5%	0.26
Accommodation, Food Services	1,199	10.4%	1.09

Source: IBRC at the Indiana University Kelley School of Business

Occupation Mix - Mecklenburg County, VA

Using This Table: LQ = location quotient is one indication of how concentrated employment is in a particular occupation. An LQ less than 1.0 a lower concentration (U.S. average equals 1.0). An LQ greater than 1.0 shows a higher concentration of employment.

Occupation Click to Sort	Employment Click to Sort	Employment LQ Click to Sort
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Computer, Math, Architecture, Engineering, Life, Physical and Social Science	391	0.67
Community and Social Services	114	0.98
Legal	41	0.59
Education, Training, Library, Arts, Design, Entertainment	665	0.84
Health Care Practitioners, Technical, Support	1,364	1.40
Protective Services	118	0.97
Food Prep and Serving	1,160	1.10
Services Include Cleaning, Maintenance, Grounds, Personal Care	747	1.01
Sales	1,289	1.14
Office, Admin	1,555	0.96
Ag, Construction, Installation, Maintenance	739	0.81
Production Workers	787	1.37
Transportation & Material Moving	720	0.96

Source: IBRC at the Indiana University Kelley School of Business



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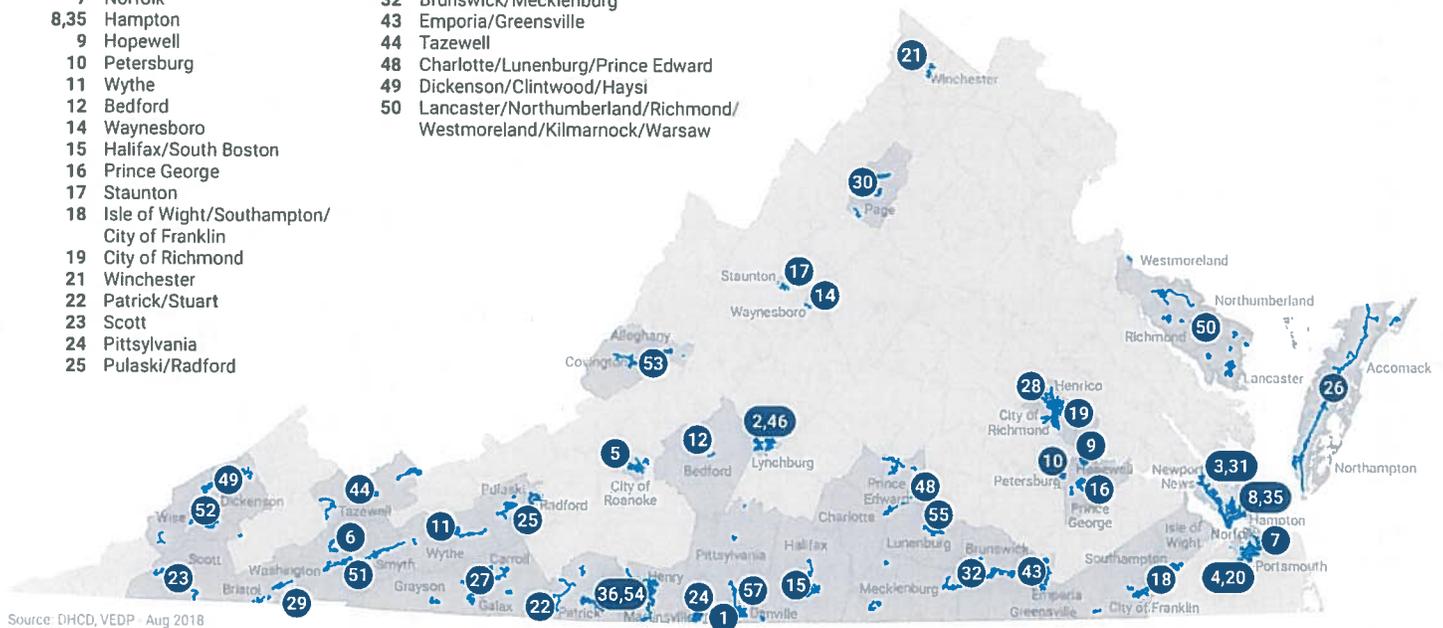


Enterprise Zone Metrics

Virginia's 2019 Enterprise Zones

Enterprise Zones

- | | | |
|---|---|--|
| 1 Danville | 26 Accomack/Northampton | 51 Smyth/Washington/Chilhowie/Glade Spring |
| 2,46 Lynchburg | 27 Carroll/Galax/Grayson | 52 Wise |
| 3,31 Newport News | 28 City of Richmond/Henrico | 53 Alleghany/Covington/Clifton Forge |
| 4,20 Portsmouth | 29 Bristol | 55 Lunenburg/Kenbridge/Victoria |
| 5 City of Roanoke | 30 Page | 57 Pittsylvania/Danville |
| 6 Saltville/Smyth | 36,54 Martinsville/Henry | |
| 7 Norfolk | 32 Brunswick/Mecklenburg | |
| 8,35 Hampton | 43 Emporia/Greenville | |
| 9 Hopewell | 44 Tazewell | |
| 10 Petersburg | 48 Charlotte/Lunenburg/Prince Edward | |
| 11 Wythe | 49 Dickenson/Clintwood/Haysi | |
| 12 Bedford | 50 Lancaster/Northumberland/Richmond/
Westmoreland/Kilmarnock/Warsaw | |
| 14 Waynesboro | | |
| 15 Halifax/South Boston | | |
| 16 Prince George | | |
| 17 Staunton | | |
| 18 Isle of Wight/Southampton/
City of Franklin | | |
| 19 City of Richmond | | |
| 21 Winchester | | |
| 22 Patrick/Stuart | | |
| 23 Scott | | |
| 24 Pittsylvania | | |
| 25 Pulaski/Radford | | |



Source: DHCD, VEDP Aug 2018

- Enterprise Zone Designation
- Enterprise Zone Boundary
- Locality with Enterprise Zone



Virginia Enterprise Zone State Incentives

Rewarding Investment – Revitalizing Communities

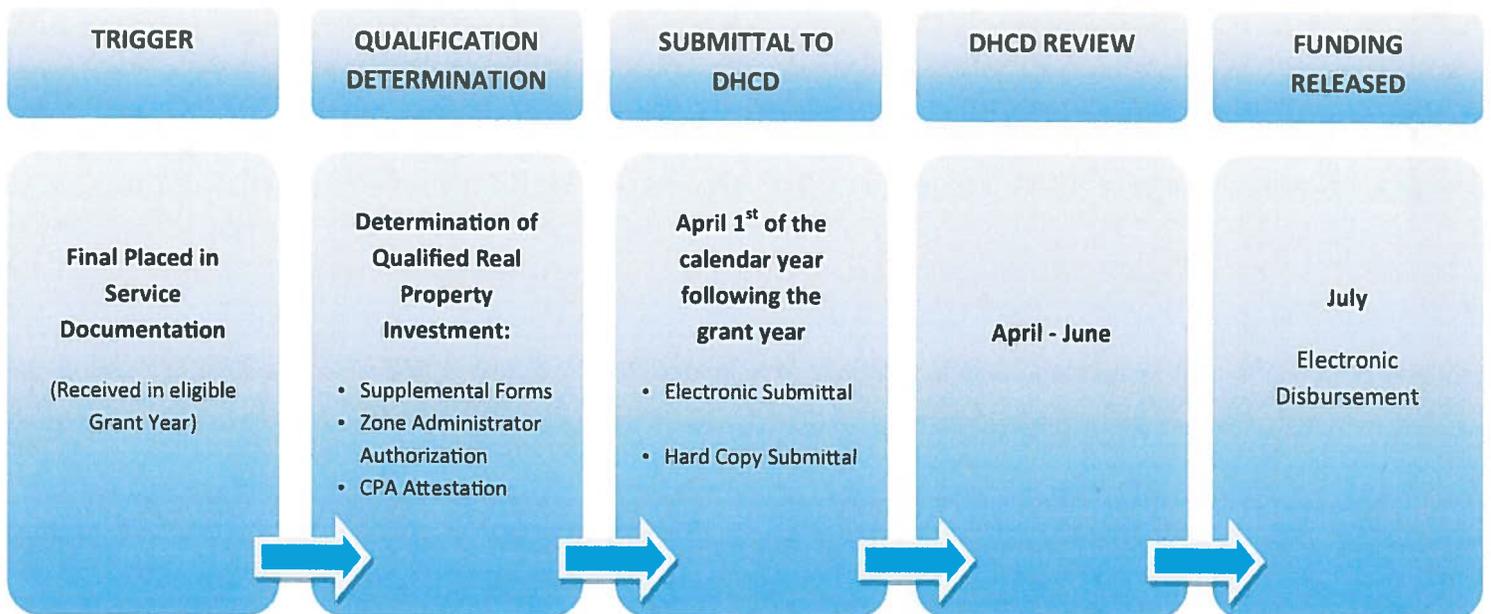
Qualification for state VEZ incentives are based on the calendar year and are administered annually. All applicants (businesses and real properties) must be located within an [Enterprise Zone](#) to qualify for incentives. Please read the RPIG/JCG instruction manuals available on the [VEZ Site](#) carefully for full details on the incentives.

Real Property Investment Grant (RPIG) Summary

BENEFIT	ELIGIBILITY REQUIREMENTS ¹	APPLICATION FORMS	GRANT TERM
<ul style="list-style-type: none"> Up to \$100,000 per building or facility for qualifying real property investments of less than \$5 million. Up to \$200,000 per building or facility for qualifying real property investments of \$5 million or more. Real Property grant awards may be subject to proration should requests exceed grant funds allocated. 	<p>Commercial, industrial, or mixed-use buildings or facilities.</p> <p>For rehabilitation and expansion, at least \$100,000 incurred in qualified real property investments.</p> <p>For new construction, at least \$500,000 incurred in qualified real property investments.</p>	<p>Required application forms:</p> <ul style="list-style-type: none"> EZ-RPIG Final Placed in Service Documentation Mixed Use Form* Multiple Owner Form* Tenant/Owner Consent Form* Tenant Coordination Form* W-9 CPA Attestation Report <p>*If applicable</p>	<p>Capped per building or facility at a maximum of \$200,000 within a five-consecutive year term.</p>

¹The entity that capitalized the qualified real property investments MUST be the grant applicant. Tenants making leasehold improvements paid for directly by the tenant may apply for the RPIG with the owner's permission. Tenants that pay for improvements through an operating lease DO NOT meet either of the above criteria and are NOT eligible to apply for the grant. Please call (804) 371-7030 with questions regarding applicant eligibility.

RPIG Qualification Process

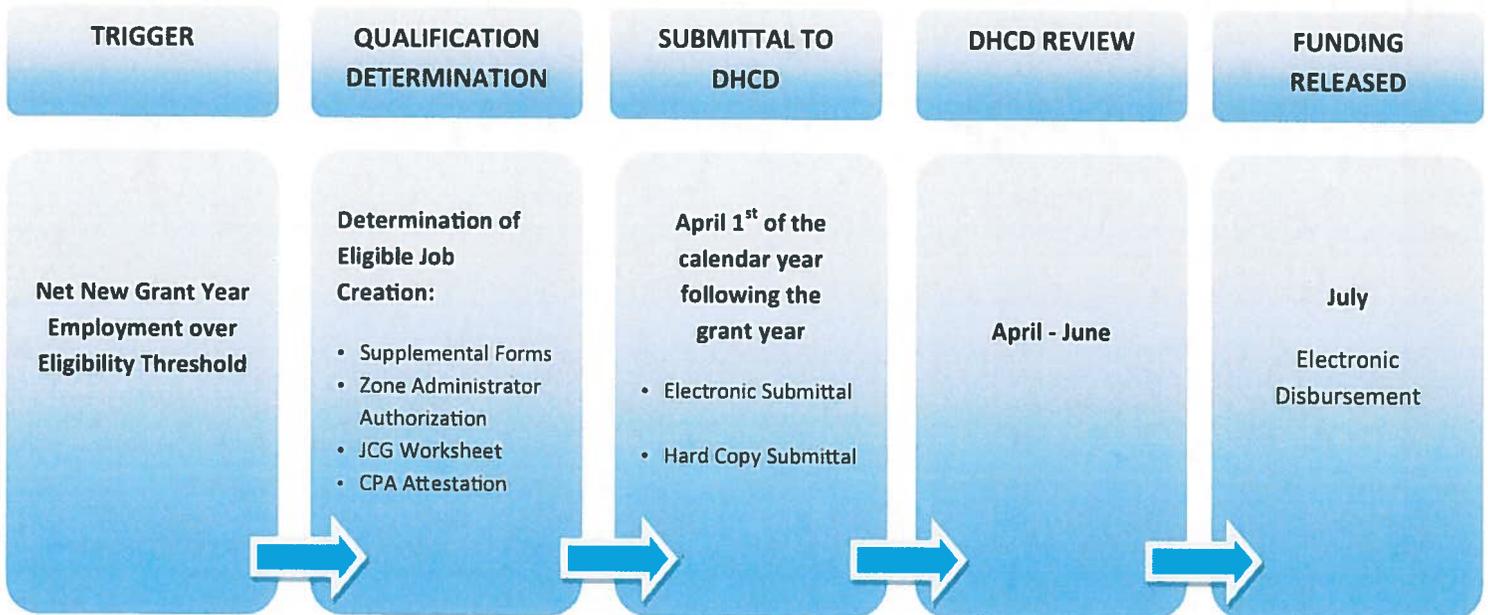


Job Creation Grant (JCG) Summary

BENEFIT	ELIGIBILITY REQUIREMENTS	APPLICATION FORMS	GRANT TERM
<ul style="list-style-type: none"> ▪ Up to \$500/year per net new permanent, full-time position earning at least 175% of the Federal minimum wage (150% in High Unemployment Areas) with health benefits. ▪ Up to \$800/year per net new permanent full-time position earning at least 200% of federal minimum wage with health benefits. 	<p>Net new permanent full-time positions, created over the four-job threshold, that meet wage and health benefit requirements.</p> <p>Excludes retail, personal service, or food and beverage positions.</p>	<p>Required application forms:</p> <ul style="list-style-type: none"> ▪ EZ-JCG ▪ JCG Worksheet ▪ W-9 ▪ CPA Attestation Report¹ 	<p>Available for a five-consecutive year term for net new permanent full-time positions above the four-job threshold over base year employment levels.</p>

¹Businesses applying for the Job Creation Grant with a base year employment of 100 PFTP or less that create 25 or fewer grant eligible positions **are not required** to submit a CPA attestation.

JCG Qualification Process



Virginia Dept. of Housing & Community Development
 600 E. Main Street, Suite 300
 Richmond, Virginia 23219
 (804) 371-7030
EZONE@dhcd.virginia.gov
www.dhcd.virginia.gov

Job Creation Grant Revisions

The list of High Unemployment Areas (HUAs) has been updated for Grant Year 2018. This list is updated during the qualification year with data from the Virginia Employment Commission. Previously, positions paying less than 175 percent of the federal minimum wage were not eligible for the JCG. However, an amendment to the statute now allows otherwise eligible businesses in high unemployment areas paying 150 percent of the federal minimum wage (\$10.88/hour) to receive grants. The current high unemployment area zones authorized by this provision are listed below.

2019 Enterprise Zone Grant			
High Unemployment Areas (HUA)			
Brunswick County	32*	City of Hopewell	9
City of Covington	53*	City of Martinsville	36, 54*
City of Danville	1, 57*	Northampton County	26*
Dickenson County (Clintwood & Haysi)	49	City of Petersburg	10
City of Emporia	43*	Wise County	52
<p><i>*The following communities in joint zones are NOT HUAs: Mecklenburg County, Alleghany County and Town of Clifton Forge, Pittsylvania County, Greensville County, Henry County and Accomack County. Businesses in these communities are not eligible for the reduced wage threshold.</i></p> <p><i>Source: DHCD based on the LAUS Unit and Bureau of Labor Statistics 2018 Annual Virginia Unemployment Report.</i></p>			

Brunswick County and the City of Emporia are now considered High Unemployment Area (HUA) zones. Businesses in these zones are eligible to apply for the \$500/PFTE Job Creation Grant at the reduced wage rate threshold of 150% of the Federal Minimum Wage (FMW) or \$10.88 per hour.

The following localities are no longer considered HUA zones:

City of Franklin	Mecklenburg County
City of Galax	Page County
Greensville County	City of Portsmouth
Halifax County	Prince Edward County
Henry County	Richmond County
Lancaster County (Kilmarnock)	Tazewell County

Businesses in these zones that have previously applied for the JCG as HUA applicants may continue to qualify for the \$500 grant at the reduced wage threshold of \$10.88/hour for the remainder of their 5-year grant period. However, **any new business applying for the JCG in these zones must pay a wage rate threshold of at least 175% of the FMW (\$12.69/hour) to be eligible for the grant.**

Any business applying as an HUA applicant must use form **EZ-JCG-HUA** and fill out the **JCG-HUA Worksheet**. These documents are specifically tailored to accommodate the reduced wage rate threshold.



CEDS Committee List

CEDS Committee

	Private Business Sector	Public Sector Members	Utility Members	Education Members	Healthcare Members	Non-Profit Sector Members	Private Individuals	Other Members
Stanley Brandon	X	X	X					
Kim Callis		X						
Mary Jane Elkins				X				
Andy Hargrove				X				
Winston Harrell	X	X				X		
Todd Howell					X			
Bernard Jones	X	X						
George Leonard		X	X					
Gerald Lovelace							X	
Garland Ricketts			X					
Charlie Simmons	X					X		
Scott Simpson		X						
Glanzy Spain, Jr.		X						
Leslie Weddington		X						
John Zubrod		X						



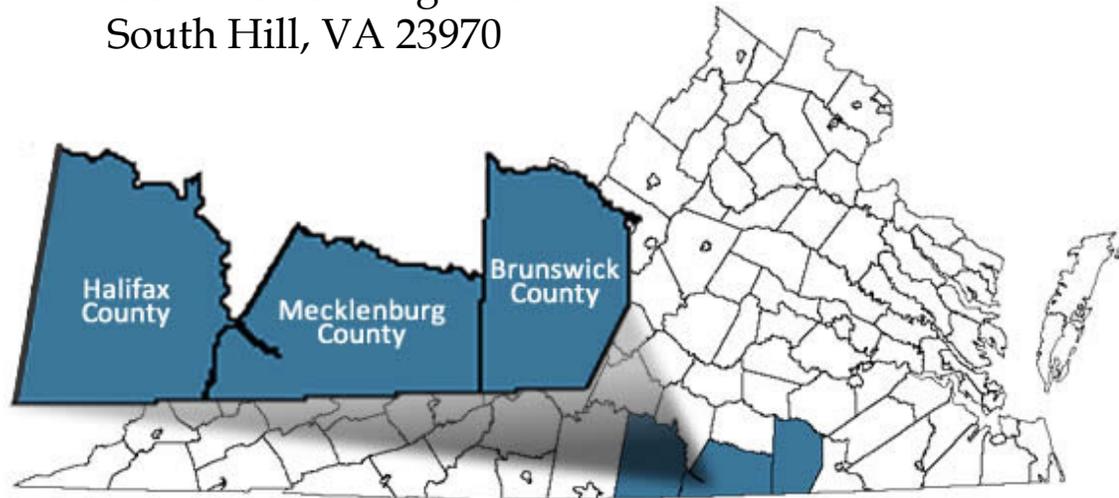
CEDS Community Input Session (SWOT) & Meetings



You Are Invited

Regional Economic Strategy Input Session

Tuesday, December 17
11:30 a.m.- 1:30 p.m.
Southside Planning District Commission
200 S. Mecklenburg Ave.
South Hill, VA 23970



The Southside Planning District Commission (SPDC) invites **YOU** to a Regional Economic Strategy Input Session, serving the counties of Brunswick, Halifax and Mecklenburg.

Facilitated by The Berkley Group, this is a wonderful opportunity to network and share your experience, knowledge, and perspective by adding your voice to a dialogue on enhancing our region as a great place to live, learn, work, and play.

Your participation is VITAL in shaping our region for a better tomorrow. We appreciate your attendance and comments at this important Input Session. Lunch will be provided.

**RSVP no later than December 13, 2019
Megan Foster at mfooster@southsidepdc.org or
call 434-447-7101**

If you cannot attend but have questions or ideas, please contact Lisa McGee at lmcgee@southsidepdc.org or Megan Foster at mfooster@southsidepdc.org or call (434) 447-7101.

ATTENDANCE LOG
 Southside PDC CEDS Community Input Session
 December 17, 2019

	A	B	C	D	E
1	Name	Locality	Affiliation	Email	
2	Wendy Wright	Brunswick County	Brunswick Chamber	brunschamber@lawrencevilleweb.com	
3	Tracey Rogers	Brunswick County	Brunswick Co. Public Schools	rogerst@brunswickcps.org	
4	Carthan Currin, III	Brunswick County	Economic Director	ccurrin@brunswickco.com	
5	Bernard L. Jones, Sr.	Brunswick County	BOS/CEDS Committee	bljsr.bjs@gmail.com	
6	Hope Cole	Town of South Boston	Town	hcole@southbostonva.us	
7	Jeremy Satterfield	Halifax	Microsoft	jeremy.satterfield@microsoft.com	
8	Mitzi McCormick	Halifax	Chamber	mitzi@halifaxchamber.net	
9	Stanley Brandon	Halifax	BOS	sb@co.halifax.va.us	
10	Jerry Lovelace	Halifax	SSPDC Committee	jlovelace@embargmail.com	
11	Brian Brown	Halifax	HC IDA	bbrown@halifaxvirginia.com	
12	Nancy Pool	Halifax	Go VA	delpool@comcast.net	
13	Tom Raab	Town of South Boston	Town Manager	traab@southbostonva.us	
14	Lauren Mathena	Halifax/ Mecklenburg	MBC	lauren.mathena@mbc-va.com	
15	John Lee	Mecklenburg	Mecklenburg Electric	jlee@meckelec.org	
16	Tina Morgan	Mecklenburg	Mecklenburg Tourism	tina.morgan@mecklenburgva.com	
17	Paul Nichols	Mecklenburg	School System	pnichols@mcpsweb.org	
18	Wayne Carter	Mecklenburg	County Administrator	wayne.carter@mecklenburgva.com	
19	Angie Kellett	Mecklenburg	Economic Development	Angie.Kellett@mecklenburgva.com	
20	Brently Morris	South Hill	Economic Development	bmorris@southhillva.org	
21	Kim Callis	South Hill	Town Manager	kcallis@southhillva.org	
22	A Todd Howell	South Hill	CMH.VCU	todd.howell@vcuhealth.org	
23	Kelly Arnold	ALL	SVCC	kelly.arnold@southside.edu	
24	Chad Neese	SPDC	GIS Planner	cneese@southsidepdc.org	
25	Ashleigh Zincone	SPDC	SPDC	azincone@southsidepdc.org	
26	Lisa McGee	SPDC	SPDC	lmcgee@southsidepdc.org	
27	Andrea Judd	SPDC	SPDC	ajudd@southsidepdc.org	
28	Sangi Cooper	SPDC	SPDC	scooper@southsidepdc.org	
29	Megan Foster	SPDC	SPDC	mfoster@southsidepdc.org	
30	Deborah Gosney	SPDC	SPDC	dgosney@southsidepdc.org	



Southside Planning District Commission: Comprehensive Economic Development Strategy (CEDS)

Regional Economic Strategy Input Session
Tuesday, December 17, 2019
11:30 AM – 1:30 PM

200 S. Mecklenburg Ave. South Hill, VA 23970

The purpose of a CEDS is to bring together public and private sectors in building a roadmap with a strategy-driven focus to diversify and strengthen the region's economy.

AGENDA

- I. Welcome & Introductions
- II. CEDS Overview
 - a. What is a CEDS?
 - b. Project Schedule
 - c. Mandatory Elements of a CEDS
 - i. Summary Background
 - ii. SWOT (Strengths-Weaknesses-Opportunities-Threats) Analysis
 - iii. Strategic Direction/Action Plan
 - iv. Evaluation Framework
- III. SWOT Exercise – break out into small groups and report out
- IV. Discussion
- V. Next Steps
- VI. Adjourn by 1:30 PM





**Regional Economic Strategy Input Session
December 17, 2019
Small Group Exercise**

(60 minutes)

- I. Appoint a group recorder to report back to the full group
- II. Discuss the top economic strengths for the region (10 min)
List 3-5 items
 1. List strengths in order of importance
 2. Cite any additional comments about strengths
- III. Discuss the main economic challenges of the region (10 min)
List 3-5 items
 1. List these challenges in order of importance
 2. Cite any additional comments about weaknesses
- IV. Discuss the existing and desired industries in the region (10 min)
List 3-5 items
 1. List industries in order of importance
 2. Cite any additional comments about industries
- V. Review the goals from the 2015 CEDS (15 min)
 1. To what degree do you think the region has achieved these goals?
 2. What other economic goals would you set for the region?
 3. List any recommended strategies to achieve a specific goal.
- VI. Reconvene and report out each group's results

Small Group Exercise Worksheet

- I. Appoint a group recorder to report out results.
- II. Discuss the top economic strengths for the region (list 3-5 items) and list them in order of importance to the group. (10 min)

-
-
-
-
-

Note any Additional Comments on Strengths:

- III. Discuss the main economic challenges for the region (list 3-5 items) and list them in order of importance to the group. (10 min)

-
-
-
-
-

Note any Additional Comments on Challenges:

- IV. Discuss the existing and desired industries in the region (list 3-5 items) and list them in order of importance to the group. (10 min)

Important Existing Industries:

-
-
-

Desired Industries:

-
-
-

Note any Additional Comments on Industries:

- V. Review the goals from the 2015 CEDS. To what degree do you think the region has met these goals? (15 min)

1. *Land. Build on and improve the fixed assets of the region – water, sewer, natural gas, broadband, transportation, downtowns, industrial sites, and natural assets – to attract and support business and industry growth and provide for a high quality of life throughout the region.*

Did Not Meet Somewhat Met Met Somewhat Exceeded Exceeded

Are there additional strategies you would include to help meet this goal?

-
-
-

2. *People. Invest in and develop the human capital of the region – the youth, the workforce, and the disenfranchised – to effectively provide the education and training needed for a workforce ready for a wide variety of careers such as advanced manufacturing, healthcare, modern agriculture, and entrepreneurship.*

Did Not Meet Somewhat Met Met Somewhat Exceeded Exceeded

Are there additional strategies you would include to help meet this goal?

-
-
-

3. **Capital.** Pursue a wide range of financing opportunities to improve public school infrastructure, utilities, transportation, industrial parks, brownfields, recreational amenities, and capital for existing and start-up companies.

Did Not Meet Somewhat Met Met Somewhat Exceeded Exceeded

Are there additional strategies you would include to help meet this goal?

-
-
-

4. What other economic goals would you set for the region?

-
-
-
-

Note any Additional Comments on Goals:

- VI. Reconvene and report this group's recommendation(s).

Comprehensive Economic Development Strategy Input Session Summary

On December 17, 2019, a total of 29 stakeholders and community leaders representing Brunswick, Halifax, and Mecklenburg Counties and the Towns of South Boston and South Hill attended a Comprehensive Economic Development Strategy input session at the Southside Planning District Commission office led by The Berkley Group. The purpose of the meeting was to identify strategies needed to enhance economic development in the PDC13 region. The attendees were separated into four groups and collaborated to develop responses to the following questions:

1. *Discuss the top economic strengths for the region and list.*

The responses below were identified as regional strengths in all four groups:

- Transportation/Highway System
- Business Costs
- Education/Workforce Training
- Recreation

Other areas of strength were identified by individuals:

- Digital Infrastructure Middle Mile and Last Mile
- Business Friendly
- Open Land/Natural Resources and History
- Infrastructure – Water, Sewer, Fiber, Land, Rail
- Healthcare

2. *Discuss the main economic challenges for the region and list them in order of importance to the group.*

- Education/Workforce
- Rural Broadband
- Loss of Young Professionals/Elected Officials
- Lack of Adequate Childcare
- Lack of High Paying Jobs, Local Investments, Capital, and Entrepreneurs
- Lack of Overnight Accommodations in Brunswick County
- Lack of Good Marketing
- Perception of Rural Areas

3. *Discuss the existing and desired industries in the region and list them in order of importance to the group.*

Important Existing Industries:

- Advanced Manufacturing
- Technology
- Retail
- Modern Agriculture

Desired Industries:

- Technology
- Advanced Manufacturing
- Grow Agribusiness
- Healthcare
- Outdoor Recreation
- Upscale Retail and Cultural Opportunities
- Expanded Apprenticeship Programs

For the remaining questions, each goal was evaluated on the following basis:

- **Had not been Met**
- **Somewhat Met**
- **Met**
- **Somewhat Exceeded**
- **Exceeded**

4. *Review the goals from the 2015 CEDS. To what degree do you think the region has met these goals?*

- **Goal - Land:** Build on and improve the fixed assets of the region – water, sewer, natural gas, broadband, transportation, downtowns, industrial sites, and natural assets – to attract and support business and industry growth and provide for a higher quality of life throughout the region.
 - The majority (3) of the groups felt this goal had been **somewhat met** while the remaining group felt the goal had been **met**.

Are there additional strategies you would include to help meet this goal?

- Broadband Accessibility
 - Building Redundancy for Data and Utilities
 - Private investments/capital building
 - Transportation
 - Leadership Development, Property Owners Making Improvements, and Pad Ready, Cleared Sites, and Buildings as Well as Transportation Services such as Uber and Lyft
- **Goal – People:** Invest in and develop the human capital of the region – the youth, the workforce, and the disenfranchised – to effectively provide the education and training needed for a workforce ready for a wide variety of careers such as advanced manufacturing, healthcare, modern agriculture, and entrepreneurship.
 - Two (2) groups felt this goal had been **somewhat met**, one group felt that the goal had been **met**, and one group felt this goal had been **somewhat exceeded**.

Are there additional strategies you would include to help meet this goal?

- Education and Workforce Training Programs
- Business Sector and Grant Incentives
- Improvements in Healthcare
- Community Outreach through Social Media
- Leadership Development.

- **Goal – Capital:** Pursue a wide range of financing opportunities to improve public school infrastructure, utilities, transportation, industrial parks, brownfields, recreational amenities, and capital for existing and start-up companies.

- Two (2) groups felt this goal had been **somewhat met**, one group felt that the goal had been **met**, and one group felt this goal **had not been met**.

Are there additional strategies you would include to help meet this goal?

- Developing, coordinating, and identifying opportunity Zone Projects to encourage capital investments throughout the communities.

- **What other economic goals would you set for the region?**

- Stronger Access to Waterways
- Tie Together Recreational Amenities
- More Collaboration and Expansion of Regional Programs
- Internship Promotions for High School Students
 - Goals would be to help find local business opportunities that will generate graduate retention
- Desire for People to Stop Selling for Less
- Desire for People to be Less Dependent on State and Federal Funding
- Desire for People to have Telecommute Jobs
- Desire for More Affordable Housing for Middle-Class Workers.

SOUTHSIDE PLANNING DISTRICT COMMISSION
Joint Meeting of the Executive Committee and CEDS Committee
June 25, 2020

A Joint Meeting of the Executive Committee and CEDS Committee of the Southside Planning District Commission (SPDC) was held on June 25, 2020 at the Commission’s Conference Room, 200 South Mecklenburg Avenue, South Hill, Virginia. Chairman Kim Callis called the meeting to order at 11:00 a.m.

Due to the nature of the COVID-19 Declaration of a State of Emergency and pursuant to Code 2.2-3708.2, this meeting was held by electronic communications, via the Zoom electronic platform. The catastrophic nature of this declared emergency made it impractical and unsafe to assemble a quorum in a single location and the purpose of this meeting was to discuss or transact the business statutorily required or necessary to continue the operations of the Southside PDC. This meeting was recorded as required by FOIA for electronic meetings. Roll call votes were taken on all action items.

Director Gosney called the roll. With 9 Commissioners being present, a quorum was met for this meeting. The Roll Call is as follows:

BRUNSWICK COUNTY	Present	Absent
Bernard Jones, Sr.		X
Leslie Weddington – Treasurer	X	
John Zubrod	X	
HALIFAX COUNTY		
Stanley Brandon		X
Garland Ricketts	X	
Scott Simpson		X
MECKLENBURG COUNTY		
Andy Hargrove	X	
Charlie Simmons	X	
Glanzy Spain	X	
SOUTH BOSTON		
Winston Harrell	X	
George Leonard	X	
SOUTH HILL		
Kim Callis - Chairman	X	
TOTAL	9	3

CEDS COMMITTEE	Present	Absent
Mary Jane Elkins	X	
Todd Howell	X	
Jerry Lovelace	X	

**The CEDS Committee is comprised of the Executive Committee and the three members listed above.*

Staff in Attendance:

Deborah Gosney, Executive Director
Stephanie Creedle, Finance Director/HR
Lisa McGee, Administrative Assistant
Chad Neese, GIS/Transportation Planner
Ann Taylor Wright, Contract Staff

Guests in Attendance:

Susan Kyte, Media

PUBLIC COMMENT PERIOD

Chairman Callis asked for public comments. Hearing none, the public comment period was closed.

APPROVAL OF THE AGENDA

Chairman Callis asked that the Agenda be modified to include the 2020 Comprehensive Economic Development Strategy (CEDS) Update.

ANDY HARGROVE MADE A MOTION THAT THE AGENDA BE APPROVED AS PRESENTED WITH MODIFICATION TO ADD THE 2020 CEDS UPDATE. THE MOTION WAS SECONDED BY GEORGE LEONARD AND BY ROLL CALL VOTE, ALL COMMISSIONERS VOTED AFFIRMATIVELY.

2020 COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY (CEDS) UPDATE

Executive Director Gosney introduced Ann Taylor Wright to the Executive Committee as she is a new Contract Staff Person for the PDC. Mrs. Wright assisted with the 2020 Comprehensive Economic Development Strategy (CEDS) and presented the rough draft to the Committee. She discussed the following in her presentation:

- She highlighted the four main elements that comprise the CEDS which are –
 - Summary background of economic conditions of the Region.
 - SWOT analysis to identify regional strengths, weaknesses, opportunities and threats.
 - Strategic Direction/Action Plan to build on findings from the SWOT analysis and incorporate elements from other regional plans.
 - Evaluation framework to include performance measurements to assess the implementation of the CEDS and impact of the regional economy.

- She discussed the major economic sectors and their effect on the Region. These sectors are:
 - Demographic and Socioeconomic Data
 - Environment
 - Infrastructure Assets
 - Industry
 - Workforce
 - Housing
 - Health Services and Public Safety
 - Education
 - Cultural and Recreational Resources
- A key component of the CEDS process is the input of the CEDS Committee. Mrs. Wright noted that a Community Input Session was held at the SPDC on December 17, 2019 to conduct the SWOT analysis. Participants included the CEDS Committee, in addition to leaders representing various economic sectors throughout the region. The Berkley Group, a local government consulting firm, facilitated the event. The SWOT analysis shapes the vision, goals, objectives, and performance measures inclusive of the CEDS.
- Mrs. Wright stated that the 30-day Public Comment Period is the next step and will be advertised in the newspaper, posted on the website, and forwarded to local governments and stakeholders through direct email notifications.
- The deadline for adoption of the CEDS is January 2021; however, it is anticipated that it will be adopted in July 2020.

APPROVAL OF MINUTES

The January 23, 2020 minutes were previously dispensed to members for review.

ANDY HARGROVE MADE A MOTION FOR APPROVAL OF THE JANUARY 23, 2020 MINUTES. THE MOTION WAS SECONDED BY LESLIE WEDDINGTON AND BY ROLL CALL VOTE, ALL COMMISSIONERS VOTED AFFIRMATIVELY.

TREASURER’S REPORT

Treasurer Weddington presented the financial report as of May 2020 as follows: Assets, \$1,329,028.48; Liabilities, \$1,064,925.10; Retained Earnings, \$228,869.89; and Net Balance, \$35,233.49. Expenditures to date totaled \$746,075.99, which is 80 percent of the annual budget. The expenditures are on target for FY20.

GEORGE LEONARD MADE A MOTION THAT THE MAY 2020 TREASURER’S REPORT BE ACCEPTED AS PRESENTED. THE MOTION WAS SECONDED BY ANDY HARGROVE AND BY ROLL CALL VOTE, ALL COMMISSIONERS VOTED AFFIRMATIVELY.

FY21 BUDGET

Finance Director Stephanie Creedle presented the FY21 Budget to the Executive Committee, which was recommended for approval by the Budget and Finance Committee, on June 16, 2020. The FY21 Budget summary page was reviewed first as it shows a comparison between the FY19 Budget, the FY19 January Amended Budget, the FY20 Budget, the FY20 Amended Budget and the proposed FY21 Budget. Ms. Creedle reviewed the following:

FY21 Revenue

Member Jurisdiction Dues	\$ 123,992.50
Revenue Brought Forward	495,071.00
New Revenue Approved	355,771.00
Deferred Revenue	(36,500.00)
Interest Income	<u>12,000.00</u>
Total Revenue	\$950,334.50

FY21 Expenditures

Direct Chargeable Salaries	\$329,728.85
Employee Fringe Benefits	215,580.45
Travel/Per Diem	10,000.00
Other Direct Cost – Grants	10,000.00
Other Direct Cost – S/L	40,000.00
Indirect Costs	<u>296,491.29</u>
Total Revenue	\$901,800.59

Ms. Creedle noted that Revenues exceed Expenditures by \$48,533.91. Topics discussed were Health Insurance, Membership Fees, Publications, Space, Utilities and Occupancy, Software Licensing and the addition of Contract Staff. Additionally, a 2.5% cost-of-living increase was included for Salaries.

LESLIE WEDDINGTON MADE A MOTION TO APPROVE THE FY21 BUDGET AS PRESENTED WITH THE ADDITION OF A 2.5% COST-OF-LIVING INCREASE FOR SALARIES. THE MOTION WAS SECONDED BY JOHN ZUBROD AND BY ROLL CALL VOTE, ALL COMMISSIONERS VOTED AFFIRMATIVELY.

FY21 MANAGEMENT PLAN

Executive Director Gosney referred the Executive Committee to the Management Plan which was included in their meeting materials. She provided an overview of the Management Plan and explained its importance to our funding agencies while answering questions in each section as they arose.

LESLIE WEDDINGTON MADE A MOTION TO APPROVE THE FY21 MANAGEMENT PLAN AS PRESENTED. THE MOTION WAS SECONDED BY ANDY HARGROVE AND BY ROLL CALL VOTE, ALL COMMISSIONERS VOTED AFFIRMATIVELY.

FY21 EDA PLANNING GRANT

The PDC was invited by the U. S. Department of Commerce – Economic Development Administration to submit an Application for Federal Assistance for a Partnership Planning Program investment in the amount of \$70,000. The Commission applies for this grant annually which helps the PDC assist with the Comprehensive Economic Development Strategy (CEDS) process as well as economic development projects. The PDC must commit to provide matching funds of \$70,000. Local member dues are utilized to meet this match requirement.

JOHN ZUBROD MADE A MOTION FOR ACCEPTANCE OF THE FY21 EDA PLANNING GRANT APPLICATION WITH A COMMITMENT OF \$70,000.00 IN MATCHING FUNDS. THE MOTION WAS SECONDED BY GLANZY SPAIN AND BY ROLL CALL VOTE, ALL COMMISSIONERS VOTED AFFIRMATIVELY.

VDOT RURAL TRANSPORTATION WORK PROGRAM AND UPDATE

In FY21, each planning district commission/regional commission, that has rural area in Virginia, will receive \$58,000 from VDOT's Rural Transportation Planning Assistance Program with a required local match of \$14,500 utilizing local government member dues. GIS/Transportation Planner Chad Neese reviewed the list of activities in the proposed FY21 Rural Transportation Planning Assistance Work Program which includes:

- Grant Preparation – Prepare and assist with Enhancement Grants, Smart Scale and other transportation related grant applications.
- Regional Bicycle, Pedestrian and Trails Planning – Complete the update and consolidation of the two existing bike plans within the planning district into one regional plan. Continue planning efforts in support of the Tobacco Heritage Trail. Collect GPS data on the completed segments of the Tobacco Heritage Trail, as applicable.
- Title VI Program – Continue to administer the SPDC's Title VI program including: process any complaints, conduct an annual review of the program and submit an annual report, attend and/or facilitate training, collect relevant statistical data, monitor any sub-recipients, and eliminate any discrimination that is identified. Participate in meetings with VDOT staff regarding Title VI and Environmental Justice compliance.
- Other Technical Assistance and Participation –
 - Participate in VTrans and Smart Scale webinars and meetings.
 - Participate in the Fall Transportation Meetings.
 - As needed, provide assistance, support and/or data for transportation related planning activities to local jurisdictions, public officials and the community.
 - Keep the SPDC website updated and current regarding transportation planning.
 - Provide support and assistance with the Tobacco Heritage Trail website, maps and social media page as necessary.
 - Utilize GIS, GPS, maps, data and/or provide technical assistance when requested by localities.
 - Work with VDOT staff in identifying locations for corridor studies and Arterial Management Plans based on safety and congestion data.

Mr. Neese then asked for a Resolution to be passed approving the FY21 Work Program for Rural Transportation Planning and committing the PDC to providing matching funds of \$14,500.

GLANZY SPAIN MADE A MOTION TO APPROVE THE FY21 WORK PROGRAM AND RESOLUTION FOR RURAL TRANSPORTATION PLANNING WITH A COMMITMENT OF \$14,500 IN MATCHING FUNDS. THE MOTION WAS SECONDED BY ANDY HARGROVE AND BY ROLL CALL VOTE, ALL COMMISSIONERS VOTED AFFIRMATIVELY.

EXECUTIVE DIRECTOR REPORT

Executive Director Gosney provided to the Commissioner's her report entitled "A Year in Review – FY20 Executive Director's & Staff Report." This report is a comprehensive report of the PDC's activities for the entire fiscal year. Mrs. Gosney highlighted the following May and June 2020 activities which were:

- The PDC submitted the EDA COVID-19 Non-Competitive application totaling \$400,000 on June 1, 2020. This grant was available exclusively to Economic Development Districts (EDD's).
- The Staff has been working on the submission of three CDBG COVID-19 Small Business Development Grants, one for each of the three counties in the PDC footprint. The Letters of Interest for all three have been submitted and the required public hearings have been scheduled.
- The Staff has been developing changes to the EDA Revolving Loan Fund Admin Plan to accommodate COVID-19 related loan requests. To date, ten COVID micro loans have been made.
- The VAPDC Summer Conference will be a virtual conference this year due to COVID-19.
- The PDC has increased its Facebook presence significantly by posting pertinent COVID-19 information as it becomes available. It is the PDC's goal to become a resource for the region.
- The PDC submitted a VHDA application on May 28, 2020 for a grant to fund a Strategic Plan for the PDC. Mrs. Gosney explained to the Bylaws Committee that the process the PDC would go through to do a Strategic Plan would encompass proposed Bylaws changes.
- The next full Commission meeting will be July 16th, 2020. The meeting will be offered via Zoom and in-person due to COVID-19 restrictions. A poll will be emailed to Commissioners for their preference.

EXECUTIVE DIRECTOR EVALUATION

Annually, a Performance Evaluation is conducted for the Southside Planning District Commission's Executive Director during its June Executive Board meeting.

PURSUANT TO SECTION 2.2-3712 OF THE VIRGINIA FREEDOM OF INFORMATION ACT, CHAIRMAN KIM CALLIS MOVED THAT THE SOUTHSIDE PLANNING DISTRICT COMMISSION EXECUTIVE COMMITTEE CONVENE IN CLOSED SESSION TO DISCUSS PERSONNEL ISSUES PURSUANT TO THE CLOSED MEETING EXEMPTION AT SECTION 2.2.-3711.29 OF THE CODE OF VIRGINIA. THE MOTION WAS SECONDED BY JOHN ZUBROD AND BY ROLL CALL VOTE, ALL COMMISSIONERS VOTED AFFIRMATIVELY.

ANDY HARGROVE MOTIONED HAVING CONVENED AND CONCLUDED A CLOSED MEETING PURSUANT TO SECTION 2.2-3712 OF THE VIRGINIA FREEDOM OF INFORMATION ACT, MEMBERS OF THE SOUTHSIDE PLANNING DISTRICT COMMISSION EXECUTIVE COMMITTEE CERTIFY THE FOLLOWING: 1) ONLY PUBLIC BUSINESS MATTERS LAWFULLY EXEMPTED FROM OPEN MEETING REQUIREMENTS UNDER THIS CHAPTER, AND 2) ONLY SUCH PUBLIC BUSINESS MATTERS AS WERE IDENTIFIED IN THE MOTION BY WHICH THE CLOSED MEETING WAS CONVENED, WERE HEARD, DISCUSSED OR CONSIDERED IN THE MEETING BY THE PUBLIC BODY; JOHN ZUBROD SECONDED THE MOTION AND BY ROLL CALL VOTE ALL MEMBERS VOTED AFFIRMATIVELY.

ADJOURNMENT

There being no further business, the meeting adjourned at 12:15 p.m.

Kim Callis, Chairman SPDC



Deborah Gosney, Secretary



30-Day Public Comment Period

2020 - 2025 DRAFT Comprehensive Economic Development Strategy - For Public Comment

Notice of Opportunity for Public Comment of the Regional Comprehensive Economic Development Strategy (CEDS) 2020-2025 Five-Year Update



Notice is hereby given that the public is extended an opportunity to review and comment on the proposed 2020-2025 five-year update of the CEDS. The public comment period will be in effect for no fewer than 30 days from the publication date of this notice. The CEDS is available for review in hard copy at the office of the Southside PDC, 200 S. Mecklenburg Avenue, South Hill, VA or digital copy at <http://www.southsidepdc.org>. All comments should be forwarded to Ann Wright, CTW Consulting, by calling 434-515-0581 or emailing ctwconsultingva@gmail.com. Hearing impaired persons may dial 711 for access.

Final CEDS 2020 Draft WITH DATA SHEETS.pdf (5.17 MB)

Community

South Hill Enterprise, August 26, 2020

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Public comment opportunity on Regional Comprehensive Development Strategy

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SPDC Adoption of CEDS – October 15, 2020



RESOLUTION

A Resolution of the Southside Planning District Commission recommending adoption of the Comprehensive Economic Development Strategy 2020 Update.

WHEREAS, as a designated Economic Development District (EDD) by the Department of Commerce-Economic Development Administration (EDA), one of Southside PDC's primary responsibilities is to prepare a Comprehensive Economic Development Strategy (CEDS) for the region which must be updated every five years to qualify for EDA assistance under its Public Works and Economic Adjustment Assistance programs; and,

WHEREAS, the CEDS analyzes a region's economy and serves as a guide for establishing regional goals and objectives, developing and implementing a regional plan of action, and identifying investment priorities and funding sources; and,

WHEREAS, economic development planning through the CEDS serves as a means to engage community leaders, leverage the involvement of the private sector, and establish a blueprint for regional collaboration; and,

WHEREAS, the Southside PDC in coordination with the CEDS Committee initiated its update of the CEDS in December of 2019 with the kickoff of the Community Input Strategy Session to identify the region's strengths, weaknesses, opportunities, and threats (SWOT) which provided critical feedback for the development of the CEDS 2020 Update; and,

WHEREAS, on August 26, 2020, Southside PDC launched the 30-day public comment period through newspaper publications, website postings, and direct email notifications to significant governmental, educational, healthcare, and private business leaders throughout the region to solicit comments that could be incorporated into the CEDS.

NOW, THEREFORE, BE IT RESOLVED that the Southside PDC at its regular meeting held on October 15, 2020 voted unanimously to approve and adopt the CEDS 2020 Update.

Adopted by Commissioners of the Southside Planning District Commission this 15th day of October 2020.

ATTEST:

Kim Callis, Chairman

Deborah B. Gosney, Executive Director